

OBER 31, 1970

CHEMIST & DRUGGIST

newsweekly for pharmacy



**'Drug fraud'
allegations
— and replies**

**No progress
on salary
claim**

**'Pharmacists
must be
professional'**

**Prescription
charges
decision**

**Approach to
treatment
of obesity**

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CHEMIST & DRUGGIST

112th year of publication Vol. 194 No. 4732 The newsweekly for pharmacy

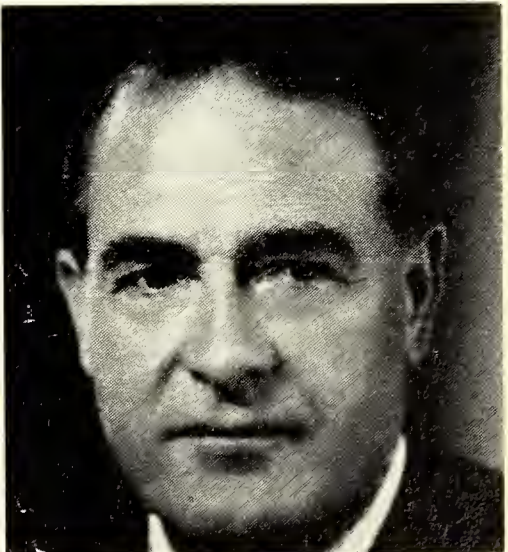
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Sir Arthur Vere Harvey is chairman designate of the merged CIBA-Geigy organisation in the UK (see p 610)

The Cow & Gate story is a success story

Millions of mothers have now seen the Cow & Gate story in women's magazines. It's in the nursing and medical magazines too. This warm, sympathetic advertising will continue, giving mothers confidence, reassuring them of the good, natural effectiveness of Cow & Gate milk foods.

And the same success story will continue. You can be reassured too. Cow & Gate is recommended by leading medical and nursing authorities. Cow & Gate sales have risen steadily. You can rely on Cow & Gate, and you can rely on continued effective advertising support to help your sales.



COW & GATE
The milk food of Royal babies

'Pharmacy will be judged on service alone'

A warning that pharmacy cannot expect to be valued by the dignity of its title — but only by the professionalism of the service it provides — was sounded this week by Mr W. M. Darling, President of the Pharmaceutical Society of Great Britain.

Addressing the Merseyside and North Wales regional conference on Sunday he declared: "We cannot avoid the obligation to exercise our professionalism. Certainly we cannot expect the public — we have no right to expect the public — to be impressed merely by our designation as a profession. We must show that we are acting in their interest.

"Today we see that all established institutions, and not least the professions, are being examined with an increasingly critical eye by the world at large.

"The consumer conscience has never been more sensitive or active than it is today, and we know that we in pharmacy . . . will be judged not by any time-hallowed title that we may possess but by the service that we give and by the manner in which we give it. We will, in short, be judged by our professionalism. And it is this, as I see it, that will secure for us the full recognition of our role in the community, and also provide us with a full sense of fulfilment in the practice of pharmacy and in the practice of our profession, and ensure economic security."

Mr Darling regretted that the professional aspect of pharmacy and the need for it in day-to-day practice, was not always fully recognised. He criticised Sir Derrick Dunlop's carefully designated list of domestic remedies 'to relieve constipation, counteract transient headaches and pains, ease sore throats, soothe insect bites, and so forth' that should be immediately available to the public on a general sale list.

" . . . his philosophy appears to me to be extremely dangerous, because it ignores the possibility that some of the maladies which he mentions may be the initial symptoms of serious illness."

It was also fundamental that the profession ensured "that our staff, our assistants, are

trained; are different to those in the supermarket."

Later Mr Darling said: "What I think we must accept is that our professionalism — our performance in service to the community — is not sufficiently understood by those who look at pharmacy from afar, and that perhaps we ourselves are to blame for this lack of understanding, in that we fail in the art of communication. We are content to leave the world in ignorance, and in leaving it in ignorance we put at risk not only our own professional reputation but our economic future as well."

'Gulling' the doctors

"There is not a trick so low that some pharmaceutical firms will not adopt to persuade gullible doctors to order any branded compound — even for patients who don't require drugs at all," said Mr J. C. Roberts, group pharmacist, West Cheshire Hospital, at the Merseyside and North Wales Regional meeting on Sunday.

He wondered sometimes if some doctors and pharmacists were not just a little mixed as to whom they owed allegiance.

"I work for the Health Service not for pharmaceutical industry and so do most doctors and most pharmacists. This does not mean that I do not recognise the importance of the quality of drugs, the great and constant need for industry to recoup its expenditure on research, nor that I am unaware or indeed ungrateful to industry for its discovery and innovation.

"I do not feel bound, however, to go into ecstasy of every money-spinning isomer or admixture of known drugs offered by the trade to the service. I find it very difficult to see why I should spend three times the amount to obtain a new metabolite of a tranquilliser which 99 per cent



Mr J. Kerr, past president of the Pharmaceutical Society of Northern Ireland, invests his successor, Mr J. Paul, with the chain of office (see Council report on p 623)

of our patients can produce themselves from the original, the licence for which has expired."

Describing a "pipe dream," Mr Roberts asked: "Is there really any reason why the 300 or so drugs in regular use should not be obtainable from the local hospital pharmacy to the general practice pharmacist on a no-cost basis, on a debit and credit system to be discharged by the Department of Health to the hospital direct." The pharmacist would then be paid a professional fee quite unrelated to the cost of the drug. The drugs were already available in hospital in standard packs in constant units priced and listed. They accounted for some 70 per cent of "usage."

Such drugs were available under approved name with quality vouched for by rigorous quality control testing in the hospital before contracts were made.

Script charge related to the cost?

Apart from the raising of the NHS prescription charges from 2s 6d to 4s per item from next April, the Government intend to introduce measures as soon as possible to enable the charges to be related more closely than now to a proportion of the cost of the individual prescription, with a ceiling to the amount of the charge.

The present arrangement for exemptions remain unchanged. There will also be increased charges for elastic hosiery and new charges for certain appliances supplied by hospitals.

Dental and ophthalmic services will cost the patient more. With savings on welfare milk, the Treasury expect to save £88m a year by 1974-75, of which prescription charges will account for £32m.

Boots fined on pricing

At Grimsby county magistrates' court on October 20, Boots Ltd admitted five offences involving incorrect pricing of goods under the Trade Descriptions Act and fines of £15 for each offence were imposed.

Prosecuting for Lindsey Weights and Measures Department, Mr R. Sainsbury, said that after an inspector called at the firm's shop in Grimsby Road, Cleethorpes, on August 13 he found hair colour was marked at 9s 11d when a separate label on the display shelf said the price was reduced to 7s 11d and other

offences concerned bath salts and hair sprays, and it appeared that the original prices had not been removed when the reduced price offer was introduced.

For Boots, Mr L. Gibbon, said they had the highest possible reputation and were taking steps to prevent a repetition of the mistake. Mr Gibbon said the reduced price was in larger print and there was no evidence that anyone had bought goods at the wrong price or that anyone had suffered from the mistake that had been made.

Decimals on TV and radio

"Training for D-Day" is the title of a series of five programmes to be broadcast twice daily from Monday to Friday starting on January 25, 1971, at 9 am on BBC-1 and repeated each day at 2.30 pm on BBC-2. The whole series will be repeated the following week at the same times. Each programme is therefore screened four times.

The series is aimed to provide a television aid in decimal training for all those who handle money in their jobs. The BBC believe the series will also serve as a refresher course.

Decimal training can only be really effective if people are encouraged to handle the new coins. So there is an invitation during the broadcasts to viewers to carry out exercises in change-giving using a set of coins and to carry on practising with them for at least 15 minutes after the programme. It is suggested that the best way to do this is in organised groups of up to 12 people in which members work in pairs, taking it in turn to play the role of customer and sales assistant.

The timing

The times chosen for the programmes have been deliberately selected in working hours, but with a wide choice of viewing times in periods when business in most trades is slack. The producers hope that this will make it easier to release staff to follow the series in properly organised and supervised groups.

The screened programmes will last 15 minutes.

As an alternative to television, BBC Radio 2 will broadcast a similar series of five 10-minute programmes daily at 8.45 am, February 1-5, 1971.

Starting on Friday, December 11 at 7 pm and repeated on Tuesdays at 6.30 pm, starting January 12 there will be a series of four programmes broadcast on Radio 3 for retailers and other cash handlers. Called "Decimal Points," this series aims to help those who have to take decisions, reprice goods, train staff and face the public on D-Day.

From this series a long-playing record has been prepared for retailers in association with the Distributive Industry Training Board.



A viewing group of cash-handling workers make a preview test of the effectiveness of a TV programme in the BBC's "Training for D-Day" series

Still no remuneration offer from Ministry

"No progress whatever" has been made on the claim for increased remuneration for chemist contractors — despite information that the pharmaceutical service is being carried on at a loss by them.

A letter delivered by hand on Tuesday to Sir Allan Marre, second permanent under-secretary at the Department of Health, expresses the shock of the Central NHS Committee on learning that last week's meeting with officials had produced no offer on the profit margin.

The letter, over the signature of Mr G. T. M. David, the committee's chairman, points out that the claim in respect of the notional salary was submitted to the Department on May 14, and the claim in respect of profit per prescription on July 28. "We are now approaching the end of October without any indication of when a settlement will be reached on the remuneration to be paid to chemist contractors in England and Wales for providing the pharmaceutical service from January 1, 1970 onwards.

"Chemist contractors throughout England and Wales are becoming very restive and vocal on the continued lack of any signs of progress on remuneration. The figures that we have show that the service is being carried on at a loss to chemist contractors. The announcement today of the increased prescription charges will exacerbate the position.

"Whilst we realise that the resulting drop in prescription numbers will be reflected in increased remuneration when the balance sheet procedure has operated next year, an immediate increase is necessary, backdated to January 1, 1970,

to meet the case that we have already submitted."

The Committee expresses "grave concern" at the continued delay and asks that the claim should be treated as a matter of extreme urgency so that the Department's reply can be considered before the next meeting with the Department on November 17.

New chairman at NPUM

Mr J. O. Bond has vacated the chairmanship of NPU Holdings Ltd and succeeds Mr Harold Moss as chairman of NPU Marketing Ltd.

At the annual meeting of NPUH on Tuesday it was decided that in future the chairman of the NPU Executive would automatically become chairman of NPUH. Mr H. Steinman therefore succeeds Mr Bond.

Aspirin, iron and children

Appealingly-flavoured junior aspirins and oral iron preparations dispensed in a form scarcely distinguishable from sweets receive particular criticism in the October issue of the Department of Health and Social Security publication "Health Trends."

In a report on the work of the National Poisons' Information Service Dr R. Goulding warns that junior aspirins can be "very dangerous, the

more so because they are still commonly purveyed in packs each containing more than a fatal dose. The easy confusions of iron tablets with sweets can have alarming consequences."

Two thirds of the patients about whom emergency advice is sought are children.

Estate regains its pharmacy

A housing estate which lost its only pharmacy when the National Co-operative Chemists Ltd closed down their pharmacy (see C&D, August 15, p 174) is to have the facility restored from November 2.

Mr David Beck, MPS, who has a pharmacy at 246 High Street, Harrow Weald, has obtained a lease on the closed premises at 241 Long Elmes, Headstone, Harrow Weald, and will trade as Cedars Pharmacy.

At a meeting of residents in August called to find ways of helping the elderly obtain urgent medicines, Mr Beck offered to re-open the pharmacy if a suitable lease could be obtained.

C & G dispensing course ready

A correspondence course for students wishing to sit for the City and Guilds dispensing technicians certificate will be available shortly. The Pharmacy Assistants Training Board have submitted the course to the Institute for approval.

The correspondence materials are designed for students for whom no course at a local College of Further Education is conveniently available. As the second and third years only of the City and Guilds Syllabus are covered, students must have qualified for exemption from the first year before enrolment.

Interested employers should write at once to the PATB, 321 Chase Road, London, N14 6JN for the regulations and particulars of the course.

Enrolment of the first students, to commence study in January 1971, will take place during November and December. Students enrolled to start at this time should be ready to sit the examination to be held in June 1972.

The cost of the two year course, which is payable by the employer, is £30. This cost will be eligible for consideration for grant under the DITB levy/grant scheme if the employer is paying levy to the Board.

Advertiser's announcement

CHEMISTS TOILETRY SUPPLEMENT

MAJOR SUPERSOFT RELAUNCH

THIS four page supplement has been specially prepared for Chemist and Druggist to announce major new developments by Supersoft Shampoo and Supersoft Hairspray. No other leading manufacturer in the haircare market has implemented so vast and varied a programme of improvements in one operation on a major brand name.

Aggressive marketing and product development, new packaging, new formulae, new sizes and new surface designs to make Supersoft the number one brand name in the total haircare market this coming year.

Supersoft Shampoo has been totally relaunched in new elegant bottles with a new formula, new perfume and a new range of competitive sizes.

Supersoft Hairspray - for many years number one brand leader - will bid for a further market share in the coming year with an increased range of sizes, the first-ever addition of a new unperfumed formula to a major hairspray range, and an improved on-pack surface design for greater shelf appeal.

The greatest number of unit sales in the UK shampoo market are at present sold as sachets. Supersoft shampoo is the clear brand leader in this field.

As brand leader, it is logical now that Supersoft should move aggressively into the lead with a range of bottles which have now become the growth area of the market. In this field Supersoft Shampoo is the brand to watch for *market leadership* in 1971.

In marketing terms, the shift of emphasis from sachets to bottles presents no problems. Supersoft have made a number of radical improvements which not only include new package designs for both bottles and sachets — but also a vastly improved formulation for all shampoos.

These radical developments are designed to increase the Supersoft Shampoo market position in 1971. They will generate a strong sales demand for one strong brand

in what is an over-fragmented market.

Supersoft is already the leader in unit terms for SACHET sales, but the aim is sterling leadership also, from their new range of bottle sizes.

New elegant cosmetic pack design

Until the beginning of this year, the four Supersoft shampoos—liquid—now under the new title of beauty, lemon, cream and herb—were available in either a sachet or 68g bottle, when a further addition, the 140g size was introduced to meet increased demand for larger bottle sizes. However, research now shows that the 30g-40g bottle shampoo size has become the most popular, and Supersoft did not have an equivalent size in its range.

Hence the introduction of a new 40g size throughout the Supersoft range to fill the gap.

Not only are the sizes of packs changed to meet demand, but a modern, elegant bottle shape has been introduced, easily identified by the distinctive rain-drop design, each one forming part of a modern cosmetic range.

The shaped cap and the new label designs incorporate rich positive colours which, with the new Supersoft logo style complete the image of a young contemporary cosmetic pack which will be immediately recognisable on the shelf.



New Supersoft sachets now enlarged

Supersoft sachets have also been enlarged, contain more shampoo and remain the best value for money sachets on the market. The rain-drop motif of the new bottles is followed through and the individual colour schemes for each formula provide greater shelf appeal, and are immediately recognisable.



The new elegant cosmetic pack design for Supersoft Shampoo with the new label design. All four formula are now available in 40g, 75g and 130g sizes

Unique new ingredient exclusive to Supersoft

The most important aspect of the new formula for Supersoft Shampoo is the incorporation of a unique special ingredient — Loraderm. This ingredient — which is exclusive to Supersoft — is a chemically modified form of Lanolin. However, unlike natural Lanolin, Loraderm is a restorative replacement to the outer layer of the hair follicle for the natural oils lost by the cleansing action of any shampoo when washing the hair.

Loraderm quantity varied according to the shampoo

This ingredient smooths the roughened surface of the hair until it shines thus ensuring that hair is not only clean, but soft and manageable, without being greasy — which is after all what every woman wants.

The quantity of Loraderm is varied according to the shampoo. The greater the need to protect the hair from denaturation — as with any dry hair — the greater the quantity of Loraderm. For example — Supersoft Cream Shampoo, which is designed for dry hair, has the greatest quantity of Loraderm, and Lemon Shampoo, for greasy hair, contains the least amount.

New perfume

It is a well-known fact that the perfume of any shampoo is a major factor in influencing consumer choice, since this is the

most readily noticed and easily discernible attribute for any shampoo. Based on research and extensive consumer testing,



The new enlarged Supersoft sachets with the rain drop motif. New colour schemes for each formula provide greater shelf appeal

new perfumes have been incorporated into all new Supersoft Shampoos which will greatly enhance the brand's attraction to the consumer.

For the purpose of consumer testing, special samples were produced containing the proposed perfumes so that the successful variant was selected as a shampoo perfume.

Supersoft shampoo will continue to represent the maximum value for money

All new packs in the Supersoft Shampoo range will continue to represent maximum value for money by comparison with competitive brands — both in price and in contents. To show the value of new Supersoft Shampoo, the new recommended retail prices for the range are:

Sachets, 6d (2½p)

40g bottle, 2s (10p)

75g bottle, 3s (15p)

130g bottle, 4s 6d (22½p).

Supersoft will bring in new business from women looking for value as well as quality

Each new bottle size offers better value for money than all major competitors in respect of either price or quantity. These prices and sizes will not only reinforce Supersoft's strength with established customers, but will also bring in new business from women looking for value for money as well as quality.

Packaging

The new Supersoft shampoo bottles will be available in shrink wrapped outers. The sachet cartons each containing 48 sachets which can be used as dispensers are also shrink wrapped.

The 40g and 75g sizes are packed in 12's. The larger 130g size is packed in 6's.

Advertiser's announcement

Major innovations too for Hairspray brand leader

Hairspray is not only the largest, but one of the most profitable sectors of the total haircare market. Supersoft is already far and away the brand leader in this field.

Now, in the medium priced hairspray sector, Supersoft has been repackaged, with new sizes and the addition of a new variant to the range.

The complete range of Supersoft Hairspray has been redesigned. The Supersoft

"swirl" and "flash" have been adapted rather than changed in the new design with a new modern logo. Paper labelling has been replaced by lithoprinting directly onto the can. Although the colours have been softened and made more feminine, the existing colour codings—Red for No 1 perfume, Turquoise for No 2 perfume and Mauve for No 3 perfume have been retained to avoid confusing customers.



The 240 g— a new size and shape for Hairspray

Complementary to the new pack designs for hairsprays there are new content weights and the introduction of a new size. Most ranges of branded hairsprays on the market have up to now had a degree of uniformity regarding pack sizes. Consumer research has shown that there is a substantial demand for an "intermediate" aerosol pack in the 200g-250g range.

Now Supersoft has met that demand by introducing a new size to the aerosol hairspray market—a tall slim can containing 240g.

The new can—"New Large Size"—will be available in all existing Supersoft perfumes and the new Unperfumed variety.

New sizes help ensure stable pricing and will give extra boost to chemist sales

Recommended retail prices for Supersoft Hairspray are as follows:

- ☐ Standard 120g, 5s 9d
- ☐ Economy, 160g, 7s
- ☐ New Large, 240g, 9s
- ☐ Super, 380g, 12s

With the exception of the New Large Size, these prices show no alteration over those previously recommended for the old range. However, with the new sizes, the elegant new pack design and the Unperfumed Hairspray, Supersoft will give that extra boost to chemists' sales.

Analysis of advertising expenditures indicates that the Supersoft name is more extensively advertised than any other hair care range. The new promotional support programme will ensure Supersoft's growing dominance of the haircare market.



The new Super girl who will be appearing in the 30 second commercials and full page advertisements in four colours in leading women's magazines



The new re-designed Supersoft hairspray range

First ever unperfumed Hairspray for a major brand

Another first for Supersoft is the introduction of an unperfumed hairspray. No other major brand includes an unperfumed spray in its range and consumer research has clearly shown the potential demand for such a product.

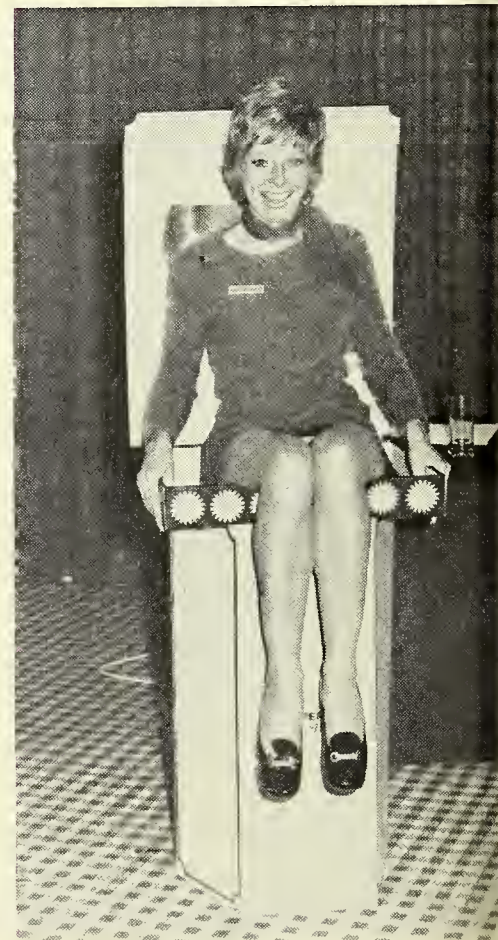
This important addition to the Supersoft Hairspray range will be available in Standard, Economy, New Large and Super sizes, clearly identified with an orange colour cap and lithoprinted pack design.

Supersoft still like their Supergirl

The new campaign for Supersoft Hairspray commences in February with 30-second commercials being screened across the network and The Supergirl theme will continue to be used, featuring full-page advertisements in four colours.

Advertising support for new Supersoft Shampoo will also use television, but include leading women's magazines, and begins in November.

An important feature of the advertising campaign is the use of teenage publications.



A test of strength for the Supersoft dump bin which is not only attractive but very practical

How 'The Sunday Times' put its case against chemists

Colour reproductions of thirteen examples of "copy" and "genuine" tablets and capsules opened *The Sunday Times* story, headed "The great drug fraud." Seven involved copies of products for which there is no "official" substitute—Lasix, Stelazine, Flagyl, Indocid, Mogadon, Largactil and Valium.

Four examples were of products that may be dispensed with non-proprieties if the prescriber does not order by brand name—Rastinon, Butazolidin, sodium Amytal and Nembutal.

The remaining two examples are a green-and-black copy of Librium (the only permitted non-proprietary is that made by DDSA, and their product is not made in the same colour combination) and a copy of Aldomet, alongside which is shown a DDSA methyl dopa tablet, about which there is a patent dispute, but which has been submitted to the Committee on Safety of Drugs.

Taxpayer victims

Peter Durisch, the article's author, claims that a considerable number of chemists are defrauding the Health Service by dispensing these "copies" when the branded product has been prescribed. "The victims are the taxpayers, and the patients whose treatment can be jeopardised by cheap drugs manufactured with inadequate controls."

In addition, "the racket allows certain entrepreneurs of imitation drugs to survive and make large profits."

Few laws can be so ineffective as those controlling the importation of drugs, says Mr Durisch. "This country is now undoubtedly being used as a base from which several companies are operating on a global scale, a fact which is made possible only by the extraordinarily lax laws giving almost unlimited freedom to the entrepreneur."

The commonest source of cheap drugs is said to be Italy where "literally thousands of small firms are happily making every conceivable product in their back yards. However, there is nothing to suggest that the products of the large Italian drug companies are anything but first-class. "Eastern Europe, Japan and a company from Denmark are listed as other sources."

But Mr Durisch stresses that except for products of some small Italian suppliers, the chemicals are usually of good quality — "the danger lies in the making of the powdered drug into tablets, capsules or mixtures ready for use."

"The exact scale of the racket is difficult to gauge, but is clearly very substantial. An idea of the operation can be gleaned from importation statistics.

"Batches of amitryptiline — used to imitate Tryptizol tablets — have been regularly imported and, made up into tablet form, would fetch some £50,000 per batch. In January 1969, enough chlorpromazine to copy Largactil tablets was imported from Hungary to manufacture £10,000 worth of the genuine article. There are frequent batches of chlorpromamide for Diabinese tablets — used for milder forms of diabetes — worth some £4,000 each imported from Italy.

"In April last year 469 lb of methyl dopa was imported from Hungary and this, used to substitute for Aldomet, would be worth some £20,000 at current prices.

"Chemists' frauds" are divided into two categories — giving a cheaper brand instead of the prescribed brand, and using "copy" drugs which have never been submitted to an official body and of which the quality is unknown to the chemist.

The article suggests that substitutions of the first kind are reflected by indications that "DDSA's sales are substantially greater than the information supplied by the chemists to the Ministry indicates."

Mr Durisch ends his introductory article with a claim to having documented and exposed "a racket known to most members of the pharmaceutical and medical professions for years."

"If we are to have cheaper drugs then this must be done under Government control with full safeguards for the public.

The rackets that currently exist benefit nobody except the manufacturer or the chemist concerned."

Part two of the *Sunday Times* article deals with drugs supplied by Mr John Ware to Mr J. Allister, chief pharmacist at Redhill and Netherne group of hospitals. It is alleged that Mr Ware offered a range of drugs, "many of them the subject of watertight patents." The drugs are said to have been a "frustrated export order delayed by the dock strikes."

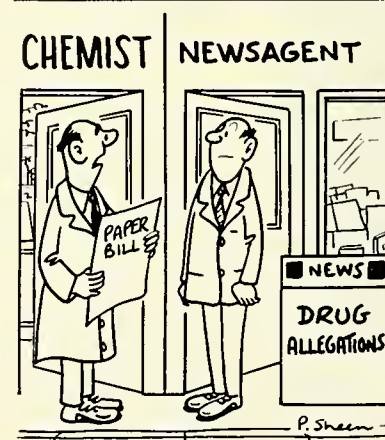
Later, it is claimed, analysis of "some so-called Stelazine tablets" showed them to contain only 77 per cent of the stated amount — but Mr Ware is stated to have disputed this.

The feature concludes with details of seven cases of alleged substitution.

NPU rejects proven offenders

Those who practise substitution of drugs to make more profit can be expected to be expelled from the National Pharmaceutical Union, Mr J. Wright, secretary of the Union said in the "unscreened" part of his interview on "24 Hours" (see facing page).

In a statement explaining



"You've charged 1s 3d for The Sunday Times, but delivered a 9d paper"

why, in the programme, the "defence of Britain's retail pharmacists appeared to be so incomplete," the NPU says that a six-man BBC television crew recorded a full 25 minutes of film and tape.

Answers given to the interviewer's questions by Mr Wright covered government contracts, importation of "pirate" drugs sponsored by Mr Enoch Powell, substitution in hospitals, the unsatisfactory patent laws, dispensing of generic drugs by doctors, the drug testing scheme, the Pharmaceutical Society's Statutory Committee, back-street manufacturers and the 300 million prescriptions dispensed by chemists last year.

"Despite a BBC promise that nothing would be taken out of context, the screened excerpt commenced about two-thirds of the way through the interview, started in mid-sentence and lasted but thirty-five seconds. Such incomplete and biased reporting by a responsible public body is to be deplored."

Some "pertinent statements" from a later part of the interview have been released by the NPU.

Interviewer: You are not denying, in fact, that it does exist.

Mr Wright: No. What I am denying is that it is on a widespread scale. I believe, quite sincerely, that the pharmacists of this country are honest, conscientious men and women whose only concern in dispensing prescriptions is to see that the patient gets what the doctor has ordered. Now there are undoubtedly a few men who, for the sake of gain, are doing something that I regard as very wicked. . . .

Interviewer: What do you intend doing about it now?

Mr Wright: When we have the evidence, and I haven't seen this evidence which is to be produced shortly, we will seek to establish just who these men are. I am sure that the NPU Executive Committee will wish to expel them from membership. We don't want them in membership and we will see to it that they are reported to the Statutory Committee of the Pharmaceutical Society. What I am concerned about is that it seems quite wrong to me to disturb the well-founded faith that the public generally has in retail pharmacy by this sort of sensationalism. I sincerely believe that there's only a handful of men in the country that are doing this."

The '24 Hours' charges

"We have discovered that for nearly ten years, some chemists in different parts of the country have not been giving you, the patient, what your doctor ordered," "24 Hours" told viewers on BBC 1 last Friday.

The programme opened with an interview with a relative of a patient who had drugs "wrongly dispensed" by William Gittoes, whose name the Pharmaceutical Society's Statutory Committee last week ordered to be struck from the Register.

A scene followed in which a doctor wrote a prescription for Butazolidin which was taken to "a chemist chosen entirely at random" — the tablets dispensed were later deemed by the doctor to be "not what I prescribed."

'Fakes'

Examples of drugs made "specifically for substitution" were shown — "in a sense they're fakes," said the commentator.

"Manufacturers who made them, or importers who sell them here, know full well that these copies will be dispensed by chemists rather than these genuine products." Particular examples included a "fake" Franol tablet, marked in the same way as the branded tablet, and only distinguishable from it after "exhaustive tests."

The commentator, Barry Penrose, said that chemists are unlikely to say where they obtained the fake products. "But what is more disturbing is the fact that some counterfeit drugs have been found on analysis to be severely substandard and therefore dangerous."

Exactly the same'

Mr Penrose asked in one north-west London pharmacy why "pirate" capsules were being substituted for Librium. He was told by an assistant to take the copy and not to worry because they're exactly the same."

Mr J. Wright, secretary of the National Pharmaceutical Union, appeared briefly [we understood the tape available to the BBC was some 20 minutes long—Editor] to claim that "you could count the cases last year on the fingers of two hands." Even if there were ten times that number, they should be compared with the hundreds of millions of prescriptions dispensed by NPU members. "I'm sure if this were wide-

spread we should have heard of it before today," said Mr Wright when challenged to prove the allegations were not just the tip of an iceberg.

The programme then turned to sources of cheaper drugs, and traced the history of the suppliers to the "cheap drugs" policy of Mr Enoch Powell.

A spokesman for the Association of the British Pharmaceutical Industry was interviewed and shown samples of tablets "from a back-street manufacturer." One, he said, might well pass right through the patient, and another might not disintegrate in a certain time." If this were an antibiotic the patient might literally die because medication was not getting to where it should get."

Attack on company

"Typical of the firms that the ABPI would like to see run out of business" was said to be John Ware Pharmaceuticals, manufacturing in "converted outbuildings in East Grinstead." "24 Hours" followed up the *Sunday Times* allegations that Mr Ware had supplied cut-price drugs to the Redhill and Netherne group of hospitals, and that one of the drugs was found on analysis to be substandard. Mr J. Allister, group pharmacist at the time, told an interviewer that about £30,000-£40,000 worth of drugs had been purchased from Mr Ware over a two-year period.

Mr Ware was interviewed but would not name the person who had supplied him with the drugs. He suggested that analytical reports varied greatly and that the analytical procedures were "not all that accurate." He did not accept that the drugs he had supplied were substandard.

The programme concluded: "clearly it is in the public interest to have cheaper medicines — if they are safe. Until the Medicines Act comes into force in 1971 the public is not legally protected from shady drug manufacturers importing drugs not tested by the British drug safety committee, or from dishonest chemists who systematically cheat the National Health Service.

"But many doctors and

people working in the drug industry are convinced that it will take more than the Medicines Act to put the drug crooks out of business.

"Until that day we can never be certain that the tablets we are swallowing night and morning two or three times a day are what they really should be."

The rule on substitution

Paragraph 13 of the Pharmaceutical Society's Statement upon Matters of Professional Conduct gives the following advice on substitution:

A pharmacist who has accepted a prescription for dispensing will dispense the prescription exactly in accordance with the prescriber's wishes and, in particular, will not (except with approval of the prescriber or in an emergency) substitute any other product for a specifically named product even if the pharmacist believes that the therapeutic effect and quality of the other product is identical.

A 'timely exposure' say ABPI

The "drug fraud" article has been described by the Association of the British Pharmaceutical Industry as "a timely exposure of malpractice by a minority that is deplored both by the manufacturing industry and by the practising pharmacist."

However, we understand there is a feeling within the industry that it was a pity the article and the "24 Hours" programme had marred the good relations between the industry and pharmacists which both the ABPI and the Pharmaceutical Society had been trying together to build up over the years.

A member of a company whose products have been the victims of alleged substitution said it was hoped that the Department of Health would co-operate with the industry by comparing its own statistics on prescribing, with the disposal figures of the manufacturers. That was the only way to find out how widespread the practice really was. He had reason to believe that the £1m quoted was not an unreasonable figure.

The patent aspect

Patent infringement is a separate matter from "substitution" and the manufacturer has no right to expect to be shielded by the pharmacist, according to Mr W. M. Darling, president of the Pharmaceutical Society.

Speaking at a regional conference last weekend he said that the pharmacist was not to know that the manufacturer of a generic product might have infringed the patent rights of another manufacturer, who subsequently claimed that the dispensing of the product amounted to substitution.

"The pharmacist is caught in a tussle between two manufacturers; and that is a misfortune not a crime.

"If a manufacturer holds a patent and considers that it is being infringed by another manufacturer or distributor, it is his responsibility to take legal action to protect his patent. He should also be able to place the facts clearly before pharmacists and indicate to them that even if a particular product is ordered by generic name, his brand or other specified brands manufactured under licence, must be supplied."

□ A legal battle to prevent publication of *The Sunday Times* article developed over the weekend. According to *The Sunday Times*, an injunction was obtained in the High Court on Friday evening by DDSA Pharmaceuticals Ltd, but was discharged the following morning at a special hearing attended by the newspaper's counsel.

Ministry move

The Department of Health said on Tuesday that it was "examining in detail" the content of *The Sunday Times* article.

COMPANY NEWS

Fisons' policy for their pharmaceuticals

With the object of accelerating establishment of their "ethical" pharmaceutical products in areas of maximum potential, a substantial portion of proceeds from their sale is being re-invested in expanding research and development facilities, states Lord Netherthorpe, chairman, Fisons Ltd in a report to shareholders for the six months ended June 30. He added that in key areas overseas Fisons' own marketing teams are being set up, since "long-term reward to the innovator and to country of origin is greatest where full control of operations is maintained."

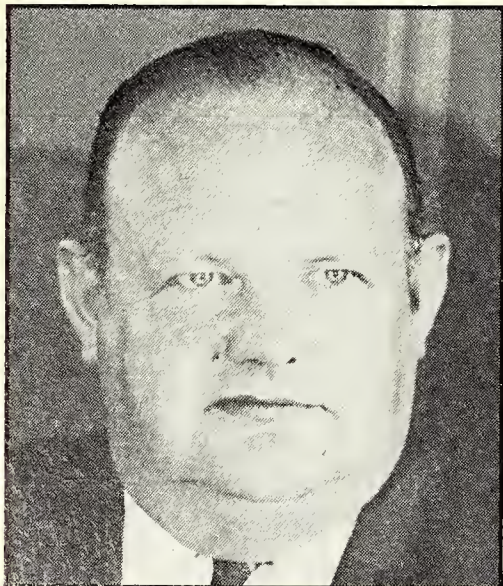
Sales of the pharmaceutical division in the six-month period amounted to £5.9m the profit from which was £1.2m. In the 12 months ended June the division's profit at £2,324,000 was up by £688,000 compared to the previous year. The company is thus "altering significantly its earnings profile," says the chairman.

Trading profit for the group during the half year was £4.19m and net profit, after tax, £2.01m (£2.26m in corresponding period of 1969).

An interim dividend of 5½ per cent is declared.

CIBA and Geigy merger

CIBA United Kingdom Ltd and Geigy (UK) Ltd plan to merge to form a single company. The merger, which is expected to take place early in 1971, follows the acceptance of the proposals to merge CIBA Ltd and J. R. Geigy SA, by share-



Mr J. A. Rodgers, named as managing director designate of the merged companies, is currently managing director, Geigy (UK) Ltd.

holders of the parent companies in Basle on October 20. CIBA-Geigy Ltd, the new parent company will head an international group which, in 1969, had a joint turnover exceeding £600m and employed some 65,000 people.

The merged organisation in the UK will take the form of a combined holding and operating company which it is anticipated will be called CIBA-Geigy (UK) Ltd. The company will be headed by Sir Arthur Vere Harvey, chairman of the board of directors. Lord Glendevon will be deputy chairman, and Mr J. A. Rodgers managing director. The head office will be at 42 Berkeley Square, London.

It is estimated that the new UK company will have a combined turnover next year of about £100m and will employ 12,000 people.

Ilford Ltd will continue to operate as a separate company under the chairmanship of Sir Arthur with Dr A. J. O. Axford as managing director.

Geigy (UK) had an annual turnover of over £29m in 1969 and employs 3,300 people. The company exports about one-fifth of its production. Capital investment in the past five years amounted to £13m.

ICI Italian factory

The first stage of a £3m project to expand ICI pharmaceuticals division's European manufacturing resources has been completed on schedule with the opening on October 23 of a new Italian pharmaceuticals factory at Caponago, near Milan.

Built at a cost of over £½m, the factory will process and pack drugs for distribution in Italy, and there is space for a sterile manufacturing unit for creams and ointments.

The growth of ICI's pharmaceuticals sales in Italy has been rapid. Two years ago a new organisation, ICPharma, was formed to market ICI pharmaceutical preparations there.

In the next 12 months, a further three overseas manufacturing projects are due to be completed by ICI, who already export from the UK more than two-thirds of their medical and animal health production.

In brief

Sangers Ltd. have moved their head office to Cinema House, 225 Oxford Street, London W1R 1AE (tel: 01-734 9751).

Maundbourne Ltd have opened a pharmacy at 46 Greywell Road, Havant, Sussex, trading as the Somboon Pharmacy.

Vernon & Co. Ltd., surgical dressings manufacturers, Preston, and Alexander Carus & Sons Ltd, Darwen, Lancs, are holding talks on the possibility of merging the two companies.

Hammond & Hammond Ltd are transferring to 1a Lower Northam Road, Hedge End, Southampton (from 124 St Deny's Road) on November 22.

Roger & Gallet Ltd are moving on November 1 to larger premises at 16 Lettice Street, London SW 6 (tel: 01-736 0259). [Corrected note.]



The Italian Under-secretary for Industry and Commerce, Mr L. Biagioni, recently inaugurated a new £500,000 research unit for Glaxo Italy at Verona. The new unit will undertake research operation in experimental pharmacology and other fields. Glaxo claim to be the first foreign owned pharmaceutical company to set up a research organisation in Italy

PEOPLE

Mr G. E. Staples, MPS, managing director, George Staples Ltd is one of the new magistrates for Stoke-on-Trent.

Mr C. W. Robinson, MPS, general administration officer of the Runcorn Development Corporation, has just retired from that office. It was in 1960 that Mr Robinson left the board of Evans Medical Ltd to take up the administration office which was concerned with the development of the new town of Runcorn.

Deaths

Ball: Recently, Mr Denis Allen Ball, MPS, 21 Oxford Street, Totterdown, Bristol 3. Mr Ball qualified in 1926.

Fitch: On October 28, Mr William Kenneth Fitch, FPS, Copthorne, Windmill Drive, London SW 4. Mr Fitch qualified in 1920. He was editor of the *Pharmaceutical Journal*, 1933-57 and was public relations manager of the Society from 1957 until 1962 when he retired. His services were then retained as an assistant secretary of the Society and in 1963 he became responsible for developing the public relations of the Society. Mr Fitch retired this year as editor of *Journal Mondiale de Pharmacie*. He was among the first recipients of the Society's Fellowship Awards.

Flood: Recently, Miss Fionnuala Ma Flood, MPSI, 140 Terenure Road North Dublin. Miss Flood, a former member of the Council of the Pharmaceutical Society of Ireland in the 1930's qualified in 1930.

O'Rourke. On October 15, Mr James Alphonso O'Rourke, MPSI, Low George's Street, Dun Laoghaire, aged 71. Mr O'Rourke qualified in 1925. He served on the Council of the Pharmaceutical Society of Ireland for many years becoming its president in the 1930's.

Shields: Recently, Mr Peter Shields, MLI, 16 Victoria Road, Saltford, nr Bristol. Shields qualified in 1920.

NEWS IN BRIEF

- A branch of Boots occupies one of the major sites in the newly-opened pedestrian shopping precinct in Lancaster.
- The general index of retail prices in September was 141.5 (January 1962=100), compared with 140.8 in August.
- Prescriptions dispensed in England during July numbered 20,085,695 (13,041,463 forms). The total cost was £13,919,749, an average of 13s 10d per prescription.
- The Draft Drugs (Prevention of Misuse) Act 1964 Modification Order 1970 was approved in the House of Lords on October 27.
- One of Alcan (UK) Ltd's "Shop for Tomorrow" travelling exhibitions received the Grand Prix Award for the best marketing campaign in this year's British Industrial Marketing Association competition.
- The Secretary of State for Employment and Productivity has reconstituted the Chemical and Allied Products Industry Training Board for a further three years. Mr. C. M. Wright is reappointed chairman of the Board.
- The British Agrochemicals Association has issued a 1970 edition of its directory of members and their products. Copies of the directory are available from the association at Alembic House, 90 Albert Embankment, London, SE1.
- The United States Food and Drug Administration has ordered off the market antibiotic combinations, widely used for head colds and other respiratory ailments, containing penicillin, tetracycline or triacetyloleandomycin as the antibiotic. The other ingredients are antihistamines, analgesics, or decongestants.
- The American Pharmaceutical Association has published "1971 Pediatric dosage handbook: usual doses for infants and children," an expanded and revised edition of its earlier "Dosage-posology handbook." The new handbook gives dosage, contraindications and precautions in tubular form and may be obtained, price \$2, from the APhA, 2214 Constitution Avenue, NW, Washington DC 20037.
- When South-east Essex Home Safety Committee held a campaign for the collection of unwanted tablets and medicines recently, they reported: "Most of the chemists in South-east Essex reported that the response from the public to this campaign had been very disappointing." But in one instance, a Rayleigh old age pensioner returned nearly 2,500 tablets in many bottles.

SPORT

Northumberland and Durham Chemists' Golf Society. Captain's day on October 4 at Hexham was the final competition of the season. Results: Captain's prize (Stableford), winner, F. Turnbull (5 points); 2, R. Fassam (31 points); 3, E. Holl-rooke (29 points). Reckitt and Sangers trophies (oursomes), winners, L. Lightfoot and N. Robinson; 2, H. Corbett and R. Dodds; 3, W. Breithaupt and I. Duncan.

The Xrayser column

Self medication

Self-medication, particularly in regard to "patent" medicines, has been the subject of study over the years, attracting the attention of Sir Hugh Linstead some twenty years ago in a pamphlet entitled "Patent Medicines—an indictment," and more recently in a thesis by M. N. G. Dukes, whose field was international in scope.

Both of those studies were disinterested—an adjective that could hardly be applied to the European Proprietary Congress which met recently at Baden-Baden. In a commentary dealing with the subject, the statement was made that "by all previous experience, drugs designed for self-medication are harmless."

How far back "all previous experience" goes, I have no idea, but the effect of acetanilide in some proprietary medicines, within living memory, was far from harmless. The statement went on to say that preparations for self-medication must be free from side effects because otherwise the patient would refuse the drug and not buy it again. That, one must suppose, refers to side-effects immediately discernible, and not to long-term effects of some ingredients which have resulted in a change of formulation, if not a change of name.

One speaker, connected with Vick-Pharma who sponsored the audio-visual presentation at the conference, explained that a proprietary medicine was one intended to provide relief of symptoms, with great consumer satisfaction and maximum safety, while another said that "what paid off" in the end was the common sense of the consumer. Products such as Vick Vapour Rub, Aspro and Alka-Seltzer, it was said, survived because they gave satisfaction to the consumer. Yet the two last-named owe their satisfaction to a substance which is not regarded as quite harmless in all conditions.

But it was felt that without self-medication doctors would not be able to work effectively and social insurance funds would become exhausted—a conclusion which must have brought satisfaction to those attending.

A change of heart

I have shown the letter of Mr Peter Pallot, Information Officer, Association of the British Pharmaceutical Industry (last week, page 584), to Dr Marley. Mr Pallot will be gratified to learn that his remarks have borne fruit, and that the veteran physician has now decided to display the booklet "Medicines That Protect Us" in his waiting-room. He is attaching Mr Pallot's letter to the front of the booklet, so that the public, for whose consumption it was designed, may read of the "take-it-for-granted attitude in our 'gimme' society," "manifest" as Mr Pallot writes, "in the manner people demand and expect a house on the council, free education for their offspring and a host of other Welfare State perks." Dr Marley feels that it is only right that the public should have an opportunity of knowing what the ABPI thinks of it.

Positive health

Mr George Teeling-Smith is surely pharmacy's John Wellington Wells, who, it will be remembered, was a dealer in magic and spells. Like that Victorian spell-binder Mr Teeling-Smith is able to "peep with security into futurity," and he sees the pharmacist usurping the role of the doctor in such matters as the taking of blood pressures in the pharmacy and the offering of psychiatric tests with what are described as "Yes/No" cards.

It is the opinion of Mr Teeling-Smith that the pharmacist's dispensing role is rapidly becoming irrelevant, since dispensing is likely to lend itself to increased automation and possibly computerisation. But I think Mr Teeling-Smith is grossly unfair to the doctor when he states that the general practitioner could not usually charge for such checks and thus he has no motive to carry one out. Are all our actions commercially activated?

NEW PRODUCTS AND PACKS

Baby foods

Trufood launch toddler meals

Trufood's new range of Toddler Meals for children between 1 and 3 years old comprises 12 varieties, two of which — Honeyed Fruit Breakfast with Vitamin C and Grilled Lamb Dinner — are completely new titles. The remainder, another breakfast, 7 dinners and 2 desserts with vitamin C, are new recipes based on the top-selling Junior Foods titles.

Produced to help mothers provide a nutritionally balanced diet for active, growing children, the foods are packed in 6 oz (2s) jars with pry-off caps, 12 to a case.

Recently added to the strained and homogenised Spoonfoods range of baby foods is Fruit and Cereal Breakfast (1s) "the first chemist only ready-prepared alternative to the conventional cereal for breakfast for young babies beginning mixed feeding."

Made from apricots, pineapple, oranges and peaches with cornflakes and corn-flour it provides chemists with another variety for a rapidly expanding market. (Trufood Creameries, Wrenbury, Nantwich, Cheshire.)

Cosmetics and toiletries

Outdoor Girl Dewy Centres

In a new green and gold case come Outdoor Girl Dewy Centres, a range of lipsticks that have a "no-colour care drenched with moisturisers" and an outside circle of colour that can be applied "without caking or flaking." Dewy Centres (7s) are in six shades: Dewy orange, Dewy peach, Dewy pink, Dewy crimson, Dewy red and Dewy beige. (Myram Picker Ltd, Hook Rise, Kingston By-pass, Surbiton, Surrey.)

Comprehensive eyelash range

Hoodwinks is the title applied to a range of 15 new eyelashes comprising long spikies, spaced sweepers, feathery lashes, in real hair "specially processed to stay super silky." Hoodwinks (11s 6d) are com-



plete with Cardinelli long lasting fixative and all styles will be available in black and brown.

Hoodwinks are offered in a unique wallet-like pack, attractively designed in pink and blue day-glow colours and totally different from the Cardinelli round packs. For newcomers to lashes, Cardinelli have included a carefully illustrated instruction leaflet, covering the complete application of upper and lower lashes. (Cardinelli Beauty Products Ltd, 339 Green Lanes, London, N4.)

Sundries

A Chiming toothbrush

From Tommee Tippee comes a toothbrush (6s 6d) designed to encourage young children to clean their teeth in the correct fashion. When the teeth are brushed with an up and down movement, the Tommee Tippee Toothbrush chimes, but if the teeth are brushed incorrectly — from side to side, the brush will not chime. Available in blue, pink or cream. (Jackel & Co Ltd, Blyth, Northumberland.)

New lightweight wheelchair

Vessa Ltd, who are one of the largest suppliers of wheelchairs, have announced a new model of their lightweight SL chair — the SL70. The new addition has removable arms, swinging detachable footrests, adjustable pressure brakes, and a fully-chromed finish. It is available also with balloon castors, a fold-down backrest and elevating legrests. (Vessa Ltd, Queen Mary's Hospital, Roehampton, London SW 15.)

PRESCRIPTION SPECIALITIES

CALMURID cream

Manufacturer Pharmacia (Great Britain) Ltd, Paramount House, 75 Uxbridge Road, London, W 5

Distributor Martindale Samore Ltd, Saler Road, Queensway, London W 2

Description Dermatological containing 10 per cent of carbamide (urea) in a stabilising emulsified basis

Indications Control of ichthyosis, atopic eczema, "dishpan" hands and other hyperkeratotic conditions characterised by dry, rough, scaly, flaking skin

Method of use Should be applied to the affected area in a thick layer following washing or bathing. After 3-5 minutes the cream can be gently rubbed in, and an excess wiped off. Initially application should be made twice daily. Once the skin has improved the frequency of application may be reduced

Notes A slight stinging sensation may be felt briefly if applied to raw surfaces (this is more common in children with tender skins)

Storage In cool place

Packs 50 g tube (7s 6d plus tax) and dispensing pack of 100 g tube

Issued November 1970

SERC tablets

Manufacturer Duphar Laboratories Ltd, Basingstoke, Hants

Description Tablets containing 8 mg of beta histine hydrochloride

Indications Menière's syndrome

Contraindications Phaeochromocytoma

Dosage One tablet three times a day. The dosage may be adjusted according to response up to a recommended maximum of 48 mg daily

Notes There is no experience of the use of Serc during pregnancy

Side effects There have been a few reports of gastric upset in patients with a history of peptic ulcer

Pack Bottle of 100 (trade price 82s)

Issued October 1970

MYELOBROMOL tablets

Manufacturer Berk Pharmaceuticals Ltd, Station Road, Shalford, Guildford, Surrey

Description White tablets scored on reverse face engraved "Myelobromol," each containing 125 mg of mitobronitol

Indications Chronic myeloid leukaemia

Contraindications Severe thrombocytopenia subsequent to previous cytotoxic agents

Dosage Initial, dependent on severity of disease, two tablets daily until leucocyte count reduced to 20,000 cmm. Maintenance according to blood picture and degree of remission. Suggested from one tablet daily and one tablet on alternative days. Duration usually 8-12 weeks but may be prolonged or resumed as indicated by leucocyte count

Side effects Gastro-intestinal disturbances, alopecia, skin pigmentation and rashes, menstrual abnormalities

Storage In a tightly closed container in a cool, dry room, out of direct light. Shelf life two years.

Packs Container of 50 tablets (75s)

Supply restrictions Recommended on prescription only

Issued October 1970

TRADE NEWS

Oral contraceptives discontinued

Eli Lilly have decided to discontinue their oral contraceptives C-Quens 21 and Sequens. They advise doctors to transfer patients using them to other means of fertility control. Reason for discontinuance is that long-range studies have disclosed non-malignant breast-nodules in some beagles that had been given 10 and 25 times the human dose of the components of C-Quens, but no evidence has been found of the frequency of breast tumours in women using C-Quens.

Recommended prices from Glaxo

Glaxo Laboratories Ltd, Greenford, Middlesex, announce that on November 2, the company will be reverting to its previous practice of recommending prices at which food products should be sold to the public. The recommendations are: Ostermilk One, 1 lb, 4s 8d; Ostermilk Two, 1 lb, 4s 8d; Golden Ostermilk, 1 lb, 5s 6d; Complian, 1 lb, 5s 8d; Casilan, 8 oz, 6s 9d and Glucodin, 1 lb, 3s 0d.

The company is also introducing a new 1 gross mixed foods discount parcel that qualifies for a 8½ per cent discount provided the products are ordered in whole case quantities. There is a new £50 discount parcel containing a minimum of £40 worth of pharmaceuticals and antibiotic products, attracts a discount of 10 per cent for pharmaceuticals and 8½ per cent for food products.

To enable smaller customers to buy in a discount parcel, a new £25 parcel is being introduced, with the proviso that it contains at least £20 worth of pharmaceuticals and antibiotic products. A discount of 5 per cent will apply to all products in this parcel.

New agents

Rapidase SA, of France, part of the Hyland-Baxter Group of America and manufacturers of antibiotics, have appointed Andard-Mount Co Ltd their sole agents for Great Britain for gramicidin and tyrothricin.

New Aldomet strengths

Two new strengths of Aldomet tablets — 125 mg and 500 mg — are being added to the range listed by Merck Sharp & Dohme Ltd, Hoddesdon, Hertfordshire.

These two new strengths are additional to the existing 250 mg Aldomet tablets. Initially, the 125 mg (27s) and 500 mg (75s) tablets will be available in bottles of 100 only. They are both round, yellow coloured tablets. The 125 mg tablets will bear the code MSD 135, and the 500 mg tablets MSD 516



Simplicity and consistence of design create a family image for the new Vaseline range: Protein Cream, Beauty, Medicated and Lemon Shampoo, designed by Richard Lonsdale-Hands Associates. Three of the items are pictured above

Cow & Gate prices

Cow & Gate Ltd, Guildford, Surrey, point out that the prices for Cow & Gate full cream, half cream humanized and Hemolac should be 90s 8d for two dozen trade and 49s 4d per one dozen ex wholesale. Minimum trade orders ex Guildford are for four dozen at 45s 4d per dozen.

Economy pack of nappy liners

A new economy pack of 200 nappy liners is announced by Johnson & Johnson Ltd, Slough, Bucks. The new 200 pack (17s 10d) constitutes a minimum saving of 7d per 100 on other sizes.

Cool beige shades

To meet the demand for cool beige shades, completely devoid of pink, Revlon are introducing three new shades in their Touch and Glow range.

They are "cool continental beiges," and will be introduced in all Touch & Glow products: Liquid makeup, roll-on makeup and matte makeup. The shades are: Porcelain Beige (light cool neutral beige); Bisque Beige (light to medium neutral beige) and Soft Bronze (medium to dark neutral beige). (Revlon, 86 Brook Street, London W 1.)

Bonus offers

Gerhardt-Penick Ltd, Purley Way, Croydon. Di-Thoxin, Dethmor 5 Concentrate, Dethmor Plusbait, Rinoxin Concentrate, Rinoxin Readimix, Pied Piper, all 14 invoiced as 12. Offer applies to England, Scotland, Wales only until November 30. Johnson & Johnson Ltd, Slough, Bucks. Nappy Liners 200. A 5 per cent introductory discount (until the end of the year). 25, 50 and 100 packs. 13 packs for the price of 12.

Trufood Creameries, Wrenbury, Nantwich, Cheshire. Trufood Toddler Meals. Special accumulative terms on orders of 144 or more which must include one case of each variety.

PROMOTIONS

Advertising to mothers

Substantial national consumer advertising is scheduled during November and December for Angiers, two new children's analgesics (last week, p 572)—advertising which will also feature Angiers junior aspirin.

Whole and half-page spaces will be appearing in *Woman*, *Woman's Realm*, *Family Circle* and *Mother*. In total, the campaign will reach 70 per cent of all mothers with children aged 0-4 years.

The range will also be advertised in the journals for midwives and health visitors. The new elixir is for infants under one year and the soluble aspirin for children 1-12 years.

A compact and attractive counter unit designed to hold both new products as well as regular Angiers Junior Aspirin, is available. (Bristol-Myers Co Ltd, Stamford House, Station Road, Langley, Slough, Bucks.)



ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Alka-Seltzer: All areas

Anadin: All except B, E

Askit powders: Sc

Beechams powders: All except G, E, CI

Beechams tablets: All except G, E, CI

Beechams powders + hot lemon: All except G, E, CI

Cabdrivers adult linctus: Y

Disprin: All except NE, E

Macleans: All except E

Old Spice after shave: All except E, CI

Owbridges: Ln, So, WW, We, CI, M

Phensic: All except E, CI

Steradent: All except So, NE, A, E

Twice as Lasting: NE

Venos: All except G, E, CI

LETTERS

The 'drug fraud'

Our profession has reached its lowest ebb. After last week's BBC programme and *The Sunday Times* colour supplement, we cannot sink any lower.

"General practice" pharmacists have been labelled as dishonest shopkeepers, and hospital pharmacists are regarded as gullible and incompetent.

Added to that, our medical "colleagues" look on us as time-consuming illiterates who must be kept at bay by their staunch receptionists.

There is only one thing we can do. We must spare no expense in organising a massive public relations campaign. The general public must be made aware, in no uncertain terms, that the pharmacist is highly-qualified, honest, hard-working and has the genuine interest of the patient at heart.

P. G. Garvin
St Albans

The incredible, scurrilous, BBC "24 Hours" programme, followed by the *Sunday Times* supplement, proves the utter failure of the Pharmaceutical Society, and every other body associated with pharmacy, in the sphere of public relations.

At a time when small pharmacies are closing rapidly through the lack of profit stemming from NHS, to present the pharmacist as an unscrupulous market huckster appears impossible to those of us in the profession, who know well the conscientious and selfless service almost universally given. All callings have their black sheep but utter and universal condemnation such as this calls for drastic action.

E. Burrows
Haywards Heath

Every pharmacist must have been shocked by the report in *The Sunday Times* colour supplement — "The Great Drug Fraud — How some chemists are cheating the Health Service."

The opening sentence: "A considerable number of retail chemists are perpetrating a fraud" brought an initial reaction of fury at this slanderous generality.

Having firmly reiterated the statement already given that substitution is disallowed and severely dealt with the Society should then keep quiet — lest we protest too much — and undertake a very thorough investigation into the whole question of substitution.

Perhaps it is in fact "a considerable number" and, if one Regional Board is involved, perhaps another.

Our own house must be put in order, for more heinous even than the crime of extra profit is the danger to the patient of inferior drugs.

Enid Lucas-Smith
Slough

In view of the recent adverse publicity given to the ethics of what was referred

to as "a considerable number" of chemists, we would like to be informed of the steps the Pharmaceutical Society intend to take, not only to promote the interest of our members but, what is more important, to protect them and to rectify the position in the eyes of the public.

J. Ross,
Secretary, Aylesbury Branch
Pharmaceutical Society

Hospital inequality

I was most interested, or perhaps perturbed, would be a better description, to read the letter "Hospital Inequality" by B. T. Hardy (last week, p 584).

The salary of £2,862 pa quoted for an equipment officer, as an assistant to the supplies officer, at Northwick Park Hospital, prompted me to make some comparisons with the NJIC scale for managers of retail pharmacies.

The provincial rate is £1,450 pa for a pharmacy with a turnover of £300 per week, with an addition of £50 pa in respect of each £100 weekly sales over £300 and up to £1,000, giving a top rate of £1,800 pa.

If one assumes the increments are continued at the same rate when the turnover is in excess of £1,000 per week, in order to earn £2,862 pa, a pharmacist would need to manage a shop with a turnover of a little over £3,100 per week, or £161,000 plus pa.

If one assumes that the income from this so desirable pharmacy, is derived from 40 per cent NHS payments, and 60 per cent counter trade, with an average prescription cost of 168d. per item (I am told this might be slightly high as an estimate), this would entail dispensing 7,676 items per month, and a counter trade of £1,667 per week.

Now, I realise that many retail pharmacists are paid in excess of the NJIC scale, but I feel it is distinctly possible that when negotiations are taking place between the Government, and either the Central NHS (Chemist Contractors) Committee, or the staff side of the Whitley Council, that the Government negotiators, in spite of surveys carried out, must have half an eye on the NJIC scale, since this is one of the very few official wage scales for employee pharmacists.

I agree absolutely with Mr Hardy, that hospital pharmacists' salaries are deplorable, especially when compared with other grades of hospital staff. I also think I have shown that the NJIC scale is completely unsatisfactory, and that it may be used to the detriment of our negotiators in all financial fields. I wonder therefore, if all the pharmacist members of the NJIC were prepared to say, "We want to pay our professional colleagues a salary commensurate with their academic training, and responsibility to the community," whether this might not help considerably in our monetary discussions for all fields of pharmacy.

In other words, let us all within pharmacy recognise our financial worth, and present a united front. Then perhaps we would have more chance of persuading the Government that we are all, contrac-

tors employees, and hospital pharmacists, being grossly underpaid for the service we are providing.

David T. Owen,
Pontypool

Minalka pack

Your correspondent, Mr Savage (October 10, page 498) is not happy about the pack for Minalka, the Danish mineral diet supplement my company is marketing in this country. May I through your columns explain to him and your other readers the thinking behind this product and its pack?

I first became interested in Minalka a year ago, when I was told by a Danish friend about the remarkable success story of this product on the Danish market, where it was introduced without any form of advertising and rocketed to best-seller status, simply because those Danes who took it regularly (some 10 per cent of the population are now doing so) found that it made them feel generally fitter and helped them with various specific ailments including rheumatism.

I frankly found the whole story pretty incredible at first, but after I had commissioned an independent market research survey (and read translations of the thousands of letters from people who felt they had benefited from taking Minalka) I was forced to admit there was something to it. And I felt that rheumatism sufferers in this country too should be given a chance of at least trying the product.

Clinical trials

Here there was a problem. Despite the thousands of testimonial letters from rheumatism sufferers (some of whom I met myself when I visited Denmark) the Danish company marketing Minalka had not yet completed substantive clinical trials of the product under medical supervision to determine just how and why it relieved the symptoms of rheumatism.

So we were advised by the Committee on Safety of Drugs and our own medical advisers that, until the clinical trials which we have ourselves initiated in this country are satisfactorily completed, we should market Minalka simply as an aid to general health without any mention of rheumatism. This advice we are, of course, abiding by—hence the rather vague statement by the Chemist Brokers representative when Mr Savage asked him about the product's benefits.

Now for that pack. It is, in fact, the same pack that has been used in Denmark over the past eighteen months and has proved itself functionally efficient over that period—not a bad period for a market test of any pack. We decided to adopt it here because of its proven success in Denmark and because we felt that it helped to identify the product for what it is, a food supplement rather than a patent medicine.

However, if we find that many of Mr Savage's colleagues are as strongly opposed to it as he appears to be, we shall of course take steps to change it. I have a higher opinion of the intelligence of MPSs than Mr Savage seems to have for the intelligence of MPs.

Ernest Marples

CROWN

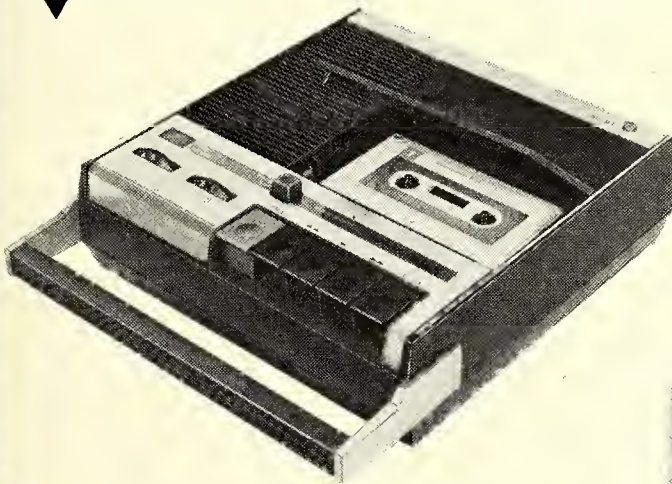
profitable new lines from vestric

The sets shown are part of the comprehensive Crown range of *really* portable radios, tape recorders and T.V. sets, offer excellent value for money and enjoy the CROWN reputation for reliability and modern styling.

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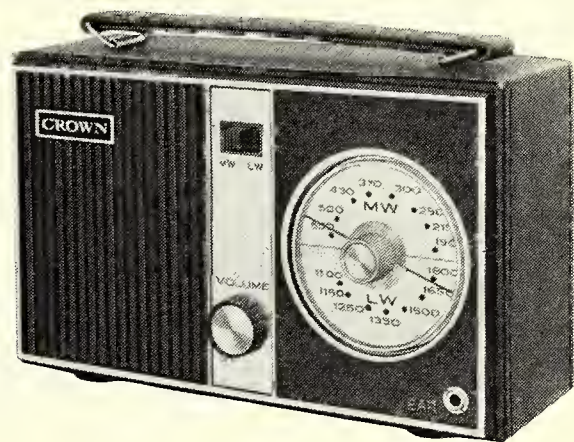
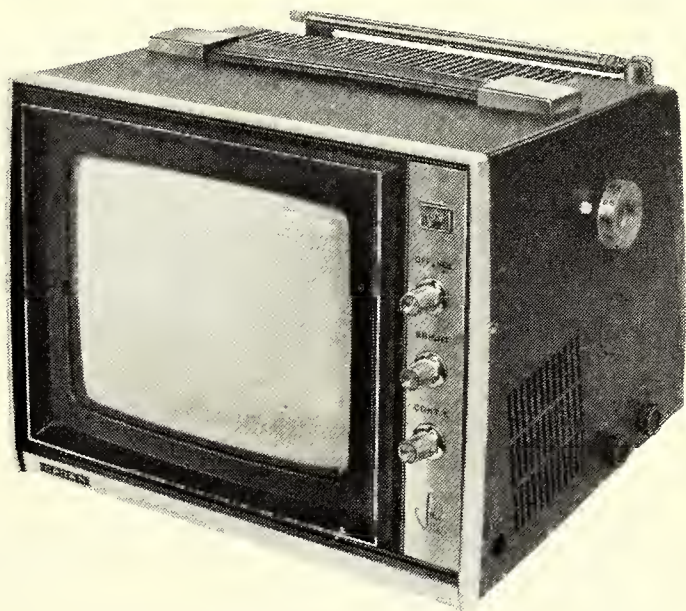
CTR-8750

A sophisticated portable 'go-anywhere' cassette tape recorder with a remarkable performance. Power from dry batteries or built-in mains unit allows economical home use. The controls are piano-key type and come easily to hand. Polystyrene case in contrasting colours with bright metal trim and a combined carrying handle make this a most attractive instrument.



7TV-105 ▶

This portable TV operates from mains voltage, 12V car battery or Crown recharger battery pack (optional extra). It is single standard 625 lines UHF and has a seven-inch diagonal viewing screen with daylight filter. Complete with telescopic aerial and earphone and with a total weight of just nine and a half pounds (4Kg), this TV truly demonstrates that Crown sets are *really* portable sets.

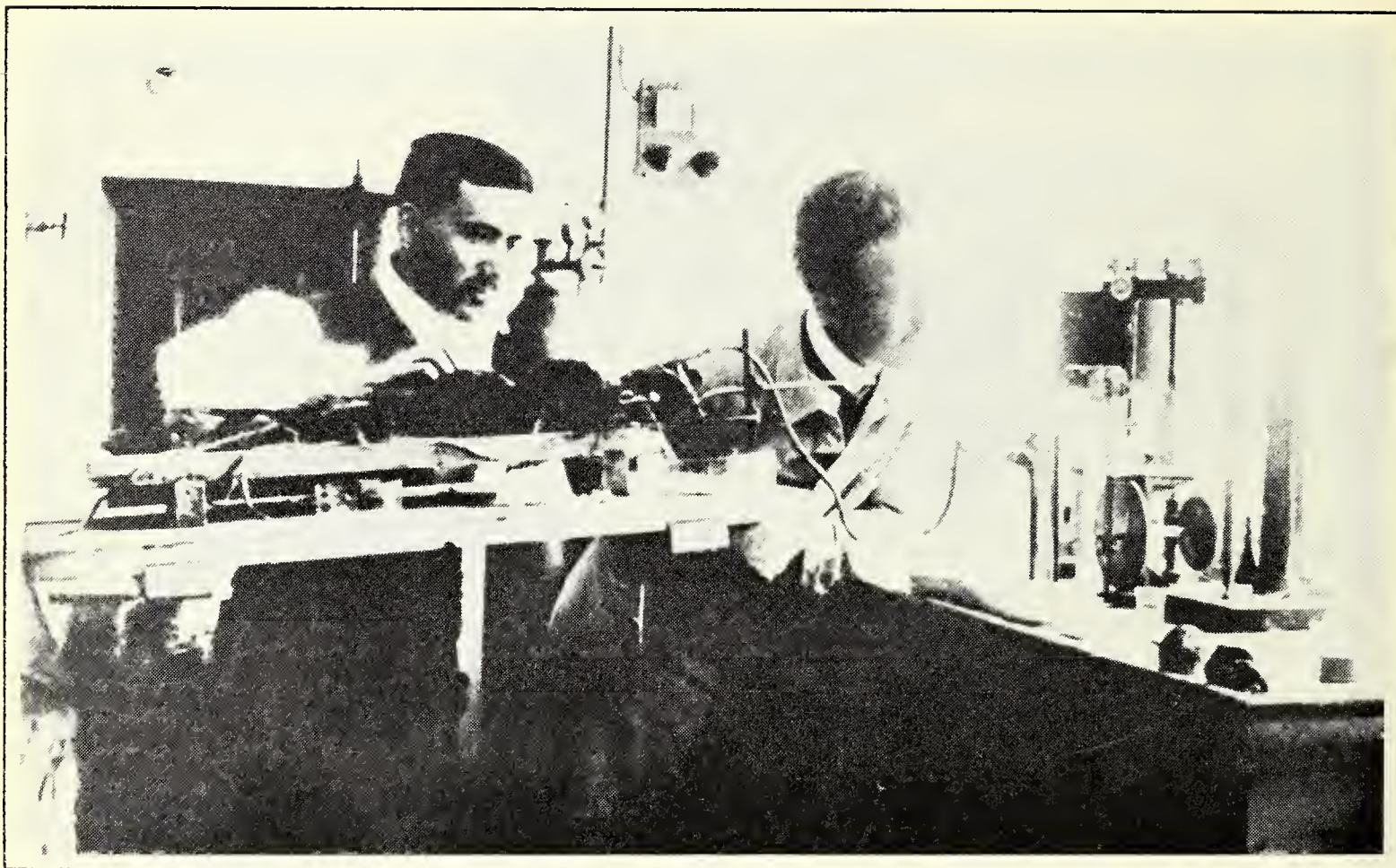


TR-602L

Housed in black leatherette carrying case, complete with handle, this powerful 6 transistor all solid-state two band radio weighs 17 oz. has ample output — over a half-watt and has a built-in ferrite core bar aerial ensuring perfect reception on both bands. Complete with earphone.

CROWN RADIO CO. LTD., 128-129, SHOREDITCH HIGH ST., LONDON, E.1.

CROWN



Fifty years ago Markus Guggenheim – working in the Roche Research Laboratories in Grenzach – first isolated L-Dopa, the substance now widely regarded as the most significant single breakthrough in the whole history of Parkinson's Disease.

Today, Roche Products Limited are happy to announce that Larodopa, the Roche brand of L-Dopa, is now generally available for prescribing both in hospitals and in general practice.*

Larodopa: The Benefits

This is a significant step forward, both in the percentage of patients who can benefit from treatment and in the amount of benefit they can be offered. Two-thirds or more of Parkinsonian patients benefit significantly – often dramatically – in mobility. **Larodopa** is the first treatment – medical or surgical – which reduces the paralysis (akinesia) of Parkinson's Disease as well as reducing the rigidity and the tremor.

Larodopa: Procedure

Dosage starts at a low level, and is increased gradually to match individual needs and response. Dosage may also need to be adjusted to minimize the side-effects which may occur.

Larodopa: Precautions

Side-effects – which are both dose-dependent and revers-

ible – occur in a large percentage of cases. They can be mitigated to some extent by adjustments in dosage. Long-term safety and efficacy have yet to be established.

Larodopa: Full Information For You

Treatment with **Larodopa** is capable of making a quite revolutionary change in the lives of patients with Parkinson's Disease and of their relatives. Roche feel that a responsibility is created by that fact: a responsibility for keeping everyone concerned provided with full and current information about **Larodopa**.

Roche propose to meet that responsibility by offering you a comprehensive information service on **Larodopa**. Details will be announced shortly.

*trade mark for Roche preparations containing L(-)- β (3, 4-Dihydroxyphenyl)-alanine.



Full information is available on request from

Roche Medical Information Service/Larodopa, 15 Manchester Square, London W1M 6AP. Telephone: 01-935 5566

WEEKLY CHANGES AND ADDITIONS

September Quarterly Price List

WALLIS SUPER SACCHARIN

SUPASAC

the slimmer's sweetener
with the **fat 100% profit**
for chemists only!
from your usual wholesaler

Prices and purchase tax figures are given per dozen unless otherwise stated. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested price. A=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. /=Insert.

| | Trade | Tax | Retail | | Trade | Tax | Retail | | Trade | Tax | Retail |
|---------------------------|-----------|-----------|--------|-------------------------------------|---------|----------|----------|--|--------|-----------|--------|
| Clock (415 Gillette) | 24 7 | 8 10 | 3 0 | Escort | 32oz | — | 18 0 | Anaxeryl (115 Bengue) | Trade | Tax | Retail |
| Des stainless (5) | (15 pkts) | (15 pkts) | — D | 16oz | — | 9 11 | 9 11 | ointment | 40g | 31 0 | 11 5 |
| pack | — | — | — | 32oz | — | 15 5 | 15 5 | Anest. (325 C-A)† | 8 | 18 0 | — |
| em (746 Lederle) | 100 | 18 0ea | 6 7ea | 8oz | — | 9 6 | 9 6 | tablets | 24 | 40 3 | — |
| ets (1582 Albion) | — | — | — | 16oz | — | 10 2 | 10 2 | 60 | 81 0 | — | 9 0 |
| omycin V (746 Lederle) T5 | 3 10ea | — | 5 9 | 23oz | — | 15 5 | 15 5 | 180 | 207 0 | — | 23 0 |
| iatric drops 10ml | — | — | — | 32oz | — | 16 6 | 16 6 | 8 | 21 7 | — | 2 7 |
| mol (649 ICI) | — | — | — | — | — | — | — | H.F. capsules | — | — | — |
| ules 500 | 85g | 8 5ea | 3 2ea | Dura Clad | — | — | — | Angel Face (256 CPL) | 18 11 | 10 5 | 3 0 |
| orm (1301 WM) Tsls4A | 50 | 6 8ea | 2 5ea | food flask super | 16oz | — | 17 8 | eye pencil | 15 3 | 8 5 | 2 5 |
| der | 24 | — | — | 32oz | — | 22 0 | 22 0 | eye shadow compact | 18 11 | 10 5 | 3 0 |
| ets | — | — | — | 32oz | — | 39 7 | 39 7 | face powder | 31 7 | 17 4 | 5 0 |
| otriphos (1077 kona) | — | — | — | jug | — | — | — | lipstick | 18 11 | 10 5 | 3 0 |
| ets | — | — | — | Albion (25 A5) | — | — | — | Stayfast | 25 3 | 13 11 | 4 0 |
| une (179 BDH) | 1 | 12 0 | — | (distributors 1363 Alcos) | 11 5 | 4 2 | 1 9 | liquid make-up tube | 12 8 | 6 11 | 2 0 |
| oules 1ml | 10ml | 100 0ea | 133 4 | ichthammol soap | 11 5 | 4 2 | 1 9 | mascara compact | 27 10 | 15 4 | 4 5 |
| osable syringe | 1 | 14 0ea | 18 8 | milk and sulphur soap | — | — | — | Nothing On | 31 7 | 17 4 | 5 0 |
| o (1476 SMP) | — | — | — | barb size | — | — | — | vanity case | — | — | — |
| lo (61 APC) | — | — | — | Aldomet (837 MSD) | — | — | — | Angier (172 8MCL) | 35 9 | 13 2 | 5 0 |
| ment (71 ADP) | 7g | 16 6 | 6 1 | tablets 125mg | 100 | 27 0ea | 40 6 | emulsion standard | 50 | 17 3 | 6 3 |
| tal paste | 1oz | 33 0 | 12 2 | 500mg | 100 | 75 0ea | 112 6 | junior aspirin tablets | 500 | 4 8ea | — |
| (16 AGL) | — | — | — | Alfonal (29 Alfonal) existing entry | — | — | — | baby pain relief 100ml | 42 0 | — | 5 3 |
| s black & white | — | — | — | Alfonal (29 Alfonal) | — | — | — | junior aspirin soluble 24 | 20 0 | 7 4 | 3 0 |
| apan 1000 | — | — | — | Lin-O-Saf. Safflower | 24 5 | — | 2 9 | Antalby (115 Bengue) †7 | 46 0 | 16 11 | 6 7 |
| li 120 | — | — | — | oil | 10oz | — | 4 7 | suppositories, adult | 6 | 46 0 | 16 11 |
| imm 36 exp | — | — | 15 0 | 1pt | 41 0 | — | 32 7 | and child | 30 | 46 0 | 16 11 |
| direct reversal | — | — | — | Igal | 24 5ea | — | — | tablets | 36 | 45 8 | 16 4 |
| imm 36 exp | — | — | 24 2 | Maizy biscuits plain | 20 10 | — | 2 2 | Antasma (992 P & C) † | — | — | — |
| pan 126 | — | — | 6 3 | or ginger | 36 5 | — | 2 0 | tablets | 20 11 | 7 8 | 3 5 |
| 20 exp | — | — | 8 11 | cheese spread | 3 1/2oz | — | — | Antipeol (829 MBL) existing entry | 34 3 | 12 7 | 5 5 |
| pan IFF | — | — | — | corn oil | 1pt | 36 9 | 4 7 | Antipeol (829 MBL) | 62 2 | 22 9 1/2 | 9 9 |
| metre length | — | — | 17 1 | 1qt | 68 3 | — | 7 7 | ointment standard | 218 0 | 79 11 | 34 0 |
| pan IF and ISS | — | — | — | Igal | 22 3ea | — | 29 7 | large | — | — | — |
| il 127, 130 & 620 | — | — | 5 4 | with alphium | 1pt | 36 7 | 4 0 | hospital | — | — | — |
| mm cassette Rapid | — | — | 6 11 | margarine | 1/2lb | 36 5 | 2 0 | 16oz | — | — | — |
| 20 exp | — | — | 8 5 | Snow-Queen non-fat | 58 7 | — | 3 3 | Antussin (1239 Tobal) | — | — | — |
| 36 exp | — | — | 10 10 | milk | (2 doz) | — | — | Antussin (976 PL) | — | — | — |
| metre length | — | — | 17 1 | Sun-O-Life margarine | 36 5 | — | 2 0 | Anzora (325 C-A) | 22 3 | 12 3 | 3 9 |
| metre length | — | — | 53 4 | 1/2lb | (2 doz) | — | — | cream | 77 3 | 12 3 | 3 9 |
| nan Ultra | — | — | — | Sunflower seed oil | 22 0 | — | 2 5 | viola | — | — | — |
| il 127, 120 & 620 | — | — | 5 4 | 1pt | 35 10 | — | 4 0 | Applefords (57 Appleford) existing entry | — | — | — |
| mm cassette | — | — | — | 1qt | 66 5 | — | 7 5 | Applefords (57 Appleford) | — | — | — |
| 36 exp | — | — | 10 10 | Igal | 21 7ea | — | 28 9 | cider apple vinegar | 10oz | 28 8 | — |
| metre length | — | — | 17 1 | yeasty savory spread | 6oz | — | 3 9 | blackcurrant juice | 40oz | 79 0 | — |
| metre length | — | — | 53 4 | Algemarin (708 K) | (2 doz) | — | — | natural lemon juice | 1 gal | 25 0ea | — |
| olor (16 AGL) | — | — | — | foam bath tube size 1 | 13 6 | 4 11 1/2 | 2 3 | 12oz | 39 0 | 8 7 | 4 10 |
| ive film CN17 | — | — | — | bottle size 3 | 16 0ea | 5 10 1/2 | 30 0 | 12oz | 29 0 | 6 5 | 3 7 |
| versal Rapid | — | — | 9 0 | Alka-Seltzer (843 ML) | 12 | 20 9 | 7 3 | April Violets (1355 Yardley) | 7 8ea | 4 2 1/2ea | 15 10 |
| ive film CN5 | — | — | — | tablets | 30 | 41 0 | 14 4 | perfume 1991 | — | — | — |
| andard cassette | — | — | — | Allcock's (31 AP) | — | — | — | perfumed Cologne | 1984 | 7 0ea | 3 10ea |
| nm 12exp | — | — | 9 10 | (distributors 1377 R & A) | 15 4 | 5 4 | 2 3 | 1945 | 12 1ea | 6 8ea | 24 10 |
| 20exp | — | — | 11 10 | porous plasters | 32oz | 49 6 | — | spray mist | 1907 | 3 4ea | 1 10ea |
| 36 exp | — | — | 15 10 | Allergilac (307 C & G) | — | — | 5 6 | talcum | 1962 | 2 1ea | 9ea |
| 20exp | — | — | 12 11 | All Fours (1068 Roberts) | 15 7 | 5 8 | 2 4 | soap toilet | — | — | — |
| 12 exp | — | — | 10 8 | cough mixture | 67 0 | — | 2 4 | Aqua Glo (1480 Izal) | 112 0 | 57 0 | 19 6 |
| id | — | — | 10 8 | Allinson (40 Allinson) | 4oz | — | — | Aqua Manda (532 Goya) | 9 0 | 3 3 1/2 | 1 5 |
| film 127, 120, 620 | — | — | 9 4 | dried yeast | (3 doz) | — | — | Aquasan (1000 Premier) | 28 0 | — | 2 11 |
| ersal film CT 18 | — | — | — | Alphakil (1047 Rentokil) † | 48 0 | — | 3 0 | toilet cleanser refill | — | — | — |
| mm cassette 20 exp | — | — | 25 3 | mouse bait | (2doz) | — | — | Ardena (60 Arden) | — | — | 12 0 |
| 36 exp | — | — | 36 2 | Alcoids (1152 5K) | 50g | 17 7 | 3 10 1/2 | lipsticks | — | — | — |
| id | — | — | 20 6 | Ambassador (1357 ATPL) | — | — | — | Arpege (730 Lanvin) | 1/2oz | — | 86 0 |
| film 127, 120, 620 | — | — | 18 9 | Ambassador (1375 ATPL) | — | — | — | perfume | 1oz | — | 123 0 |
| cine CT 13S 25ft | — | — | 30 11 | Amaf (61 APC) | 50 | 18 0ea | — | 1oz | — | — | 184 0 |
| cine CK.17 | — | — | — | Glanules | 500 | 140 0ea | — | 2oz | — | — | 294 0 |
| er 8 | — | — | 37 3 | Aminogran (34 A & H) | — | — | — | 3oz | — | — | 415 0 |
| er Movex cassette | — | — | 40 0 | diet supplement | 145 0ea | — | — | 9oz | — | — | 953 0 |
| ines spool 100ft | — | — | 87 10 | Anaderm (70s Kirby) | 24 0 | 8 9 1/2 | 4 3 | minispray | — | — | 98 0 |
| 208 BVV) | — | — | — | pile ointment | 30 | 36 0 | 13 2 1/2 | handbag spray | — | — | 98 0 |
| et atomiser | — | — | — | tablets | — | — | — | refill | — | — | 74 0 |
| oline (115 Bengue) | 44 0 | 16 2 | 6 3 | — | — | — | — | — | — | — | — |
| ules 100g | — | — | — | — | — | — | — | — | — | — | — |
| n (24 ALAD) | — | — | — | — | — | — | — | — | — | — | — |
| um flasks | — | — | — | — | — | — | — | — | — | — | — |
| assador 16oz | — | — | 10 6 | — | — | — | — | — | — | — | — |

Specify **'Wellcome'** brand Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

| | Trade | Tax | Retail |
|--|----------|---------|----------------|
| toilet water 2oz | — | — | 62 0 |
| 4oz | — | — | 86 0 |
| 8oz | — | — | 131 0 |
| aerosol 4oz | — | — | 92 0 |
| Arriid (235 Carteret) existing entry | | | D |
| Arriid (235 Carteret) | | | I |
| anti-perspirant spray | | | |
| 120g | 52 0 | 27 2 | 8 5 |
| 170g | 64 10 | 33 10 | 10 5 |
| 255g | 83 2 | 45 9 | 13 5 |
| deodorant cream | 30 2 | 10 5 | 4 5 |
| 38 5 | 12 10 | 5 7 | |
| deodorant roll-on | 38 7 | 20 2 | 6 2 |
| refill | 33 5 | 17 5 | 5 5 |
| spray squeeze bottle | 33 0 | 11 7 | 4 10 |
| Arthripax (894 Nicholas, cream and tablets | | | L |
| Ascabiol (971 PSMB) emulsion 200ml | 52 0 | — | 6 |
| 4oz | — | — | — |
| Asmasol (1582 Albion) | | | D |
| Asmobron (1582 Albion) | | | D |
| Asmolin (811 Mawdsley) tablets 250 & 500 | | | L |
| Astral (509 Gibbs) toilet soap | 12 4 | 4 6 | 1 7 |
| Athera (851 MHP) tablets | | | |
| 40 | 26 0 | 9 7 | 3 11 |
| 100 | 56 0 | 20 7 | 8 6 |
| 500 | 214 0 | 78 6 | 32 6 |
| 4oz | 34 0 | 12 6 | 5 2 |
| Aureomycin (746 Lederle) T5 syrup 100ml | 9 5ea | — | 14 2 |
| Avlocor (649 ICI) tablets 0.25g shipping packs | | | D |
| Avlosulfon (649 ICI) tablets 0.1g | | | D |
| Avrogl (1281 Vincent) (distributors 1377 R & A) gel tube | 37 11 | 13 2 | 5 5 |
| Bacchus (301 Coty) after shave | 4oz | 17 11ea | 9 10ea 38 0 |
| Cologne | 4oz | 20 4ea | 11 2ea 43 0 |
| deodorant | 10 | 1ea | 5 6 1/2ea 21 0 |
| talcum | 8 | 5ea | 4 7 1/2ea 18 0 |
| Balm Dalet (657 IL)† | 28 11 | 10 7 | 4 6 |
| Balmosa (912 O) | | | D |
| Balmosa (972 Pharmax) | | | I |
| Band-Aid (672 Johnson) elastic plasters | | | D |
| medium assorted | | | D |
| 1 1/2 in x 1 yd strip | | | D |
| sheer plasters | | | D |
| washproof plasters | | | D |
| small assorted | | | D |
| Banish (813 MF) | 45 4 | 15 9 | 7 0 |
| Barboestryl (1027 Roussel) | | | D |
| Bardase (938 PD) †s4A tablets 500 | 36 6ea | 13 5ea | 68 2 |
| Bear Brand (1449 R & CFD) tub honey | 31 8 | — | 3 2 |
| Beecham's (104 BP) powders + hot lemon | 30 | 13 7ea | 5 0ea 9 |
| Beflavit (1074 Roche) tablets 10mg pack of 500 | | | D |
| Bemax (103 Beecham) 10oz | 40 8 | — | 4 3 |
| 20oz | 72 0 | — | 7 6 |
| Benadon (0174 Roche) tablets 20mg pack of 500 | | | D |
| 50mg pack of 500 | | | D |
| Benerva (1074 Roche) tablets 3mg pack of 1000 | | | D |
| 50mg pack of 500 | | | D |
| 100mg pack of 500 | | | D |
| Bengue's Balsam (115 Bengue) original or greaseless | | | |
| 25g | 30 0 | 11 0 | 4 3 |
| 500g | 34 0ea | — | — |
| Benuride (115 Bengue) tablets | 100 | 22 0ea | 29 4 |
| 500 | 100 10ea | — | — |
| Benylin (938 PD) †s7DDI with codeine | 44 0 | 16 0 | 6 10 |
| 125ml | 11 0ea | — | 16 6 |
| 500ml | 11 0ea | — | 16 6 |
| 2 1/2 | 44 8ea | — | 67 0 |
| Big D (1572 DF) air freshener | 27 0 | — | 2 11 |
| fly & wasp killer | 27 0 | — | 2 11 |
| Bisedia (1530 White) †DDI | | | |
| 114ml | 8 2ea | — | — |
| 227ml | 15 6ea | — | — |
| 454ml | 27 6ea | — | — |
| 2 1/2 | 123 0ea | — | — |
| 4oz, 8oz, 16oz & 80oz | — | — | — |
| Bisks (1530 Fisons) chicken flakes 1 meal | 23 5 | — | 2 6 |
| 4 meal | 46 0 | — | 4 11 |
| digestive sweetmeal | 8oz | 49 4 | 5 1 |
| sandwich biscuits | 46 0 | — | 4 11 |
| Blake's (135 TB) existing entry | | | D |
| Blake's (135 TB) witch hazel cream 50g | 25 9 | 9 5 | 4 0 |
| 100g | 48 7 | 17 10 | 7 7 |
| Body Mist (105 BTD) deodorant aerosol | 38 7 | 21 3 | 6 0 |
| Boldolaxine (346 Dales)† tablets | 500 | 39 0ea | 14 4ea 72 10 |

| | Trade | Tax | Retail |
|--|-------------|-----------|--------|
| Bond Street (1355 Yardley) existing entry | | | C |
| Bond Street (1355 Yardley) crystallised Cologne | | | I |
| 2770 | 6 2ea | 3 5ea | 12 9 |
| dusting powder 2709 | 13 6ea | 7 5ea | 27 10 |
| perfume 2790 | 10 2ea | 5 7ea | 21 0 |
| 1/2 oz 2792 | 23 8ea | 13 0ea | 48 7 |
| perfumed Cologne | | | |
| 2784 | 9 2ea | 5 0 1/2ea | 18 10 |
| 2785 | 17 0ea | 9 4ea | 35 0 |
| mini spray 27451 | 7 3ea | 4 0ea | 15 0 |
| spray mist 2745 | 13 1ea | 7 2ea | 26 10 |
| soap toilet 2762 | 2 1ea | 9 3ea | 3 7 |
| talcum 2707 | 4 5ea | 2 5ea | 9 1 |
| Bornolin (115 Bengue) ointment | 40g | 30 0 | 3 4 |
| 500g | 16 3ea | — | — |
| Braun (1588 HG) hair dryer HLD | — | — | 220 0 |
| health lamp Cosmolux | — | — | D |
| Breck (1509 C of GB) shampoo medicated | | | |
| sachet | 6 6 | 2 5 | 11 |
| 70cc | 24 0 | 8 10 | 3 5 |
| 120cc | 34 10 | 12 10 | 5 0 |
| Elimin | — | — | D |
| Bristow's (105 BTD) shampoo sachets | 4 2 | 1 7 | 7 |
| Brocadopa (192 Brocades) †s4B capsules 125mg 250 | 65 11ea | — | — |
| 250mg 250 | 129 11ea | — | — |
| 500mg 250 | 254 8ea | — | — |
| Bron-Skels (1152 5K)†DDI | 20 7 | — | 2 7 |
| Broval (1582 Albion) Brylcreem (105 BTD) hairdressing standard | 20 11 | 11 7 | 3 3 |
| medium | 31 1 | 17 2 | 4 10 |
| large | 43 11 | 24 2 | 6 10 |
| tube | 22 6 | 12 5 | 3 6 |
| Buban (208 BW) VPO liquid (vet.) 20oz | 45 0ea | — | 60 0 |
| Cabdrivers (234 Cartwright) existing entry | | | D |
| Cabdrivers (558 Halas) linctus adults †DDI | 24 0 | 8 10 | 3 6 |
| junior | 44 0 | 16 1 | 6 6 |
| 20 6 | 7 6 | 3 0 | |
| 37 0 | 13 7 | 5 6 | |
| tablets 12 | 43 4 | 15 41 | 4 0 |
| (1 1/2 doz) | (1 1/2 doz) | — | — |
| Cabochar (Gres (299 Buser)) bath oil | 1oz | — | 60 0 |
| 1oz | — | — | 90 0 |
| 2oz | — | — | 70 0 |
| 4oz | — | — | 115 0 |
| 8oz | — | — | 170 0 |
| 16oz | — | — | 300 0 |
| atomiser A1070 | — | — | 69 0 |
| AT1090 | — | — | 170 0 |
| refill 1090 | — | — | 90 0 |
| perfume 1/2oz | — | — | 70 0 |
| 1oz | — | — | 92 0 |
| 1oz | — | — | 138 0 |
| 1oz | — | — | 200 0 |
| 2oz | — | — | 315 0 |
| 4oz | — | — | 500 0 |
| atomiser A57 | — | — | 136 0 |
| refill | — | — | 70 0 |
| Cadum (280 CP) soap | toilet | 43 5 | 15 11 |
| (6 doz) | (6 doz) | — | 11 |
| bath | 43 1 | 15 10 | 1 5 |
| (4 doz) | (4 doz) | — | — |
| Cafdan (588 H & H) | 37 2 | — | 4 3 |
| Calazeen (312 AC) cream 25g | 19 0 | 7 0 | 3 0 |
| Calcimax (1301 WM) syrup 150ml | 7 0ea | 2 8ea | 13 2 |
| ampoules | — | — | D |
| Calvert's (331 C of C) soap | | | |
| medicated sulphur | 9 9 | 3 5 | 1 6 |
| carbolic 20% | 11 4 | 4 0 | 1 9 |
| tooth powder | 21 0 | 7 6 | 3 3 |
| polythene pack | — | — | — |
| Calyptol (1154 5NP) capsules 100 | | | D |
| Cameo (1073 Robinson) tampons 10 | 51 9 | — | 2 9 |
| (2 doz) | 94 4 | — | 10 2 |
| Caprice (1355 Yardley) Cologne | 7 0ea | 3 10ea | 14 5 |
| cream perfume | 7 3ea | 4 0ea | 15 0 |
| mini spray | 6 9ea | 3 8 1/2ea | 14 0 |
| perfume | 7 8ea | 4 2 1/2ea | 15 10 |
| talcum | 3 4ea | 1 10ea | 6 11 |
| Carbolax (1582 Albion) Carbomucil (896 NL) granules 100g | 48 0 | 17 7 | 7 6 |
| Carmen (229 Carmen) Conditioning Curl | — | — | 299 0 |
| Carnate (365 Demuth) (distributors 1377 R & A) nail polish conditioner | 37 0 | 19 4 | 6 0 |
| Carnet de Bal (1551 PR) eau de Cologne spray | — | — | 41 0 |

| | Trade | Tax | Retail |
|--|-------|-----------|--------|
| Carter's (232 Carter) herb bath salts | 3 9ea | 1 4 1/2ea | 8 |
| foam bath | 5 7ea | 2 0 1/2ea | 11 |
| shampoo | 3 7ea | 1 3 1/2ea | 7 |
| Carters (235 Carteret) little liver pills | 20 7 | 7 2 | 3 |
| Castellan No.10 (1075 R) bronchial pastilles 56g | 17 9 | 6 6 | 2 |
| children's syrup †DDI | 58ml | 18 0 | 6 7 |
| Certor (785 Macdonald) capsicum tissue | 1oz | 21 3 | — |
| 2oz | 37 3 | — | — |
| 4oz | 68 9 | — | — |
| capsicum wool | 1oz | 18 9 | — |
| 2oz | 31 11 | — | — |
| 4oz | 59 1 | — | — |
| 8oz | — | — | — |
| cotton wool absorbent | 1oz | 7 0 | — |
| 1/2oz | 112 0 | — | — |
| gauze tissue BPC 16oz | — | — | — |
| zinc oxide spoils | — | — | — |
| 1 in x 1 yd | 7 0 | — | — |
| 1 in x 1 yd | 9 9 | — | — |
| 1 in x 3 1/2 yd | 16 0 | — | — |
| 1 in x 3 1/2 yd | 22 5 | — | — |
| 1 in x 5 yd | 20 9 | — | — |
| 1 in x 5 yd | 30 9 | — | — |
| 2 in x 5 yd | 51 10 | — | — |
| 3 in x 5 yd | 70 0 | — | — |
| 1 in x 10 yd | 30 9 | — | — |
| 1 in x 10 yd | 48 4 | — | — |
| Chandou (116 Benton) Chiron (387 DBMP) existing entry | | | D |
| Chiron (387 DBMP) disposable ileo-colostomy bags | | | |
| 12 x 4 in | 8 0 | — | — |
| 12 x 5 in | 8 6 | — | — |
| reinforced 12 x 4 in | 8 6 | — | — |
| 12 x 5 in | 9 6 | — | — |
| 9 x 5 in | 9 6 | — | — |
| double sided plasters | 5 0 | — | — |
| 3 1/2 x 3 1/2 in | 6 3 | — | — |
| 4 x 4 in | 9 0 | — | — |
| 5 x 5 in | 9 9 | — | — |
| 6 x 6 in | — | — | — |
| Chironplast (387 DBMP) adhesive strapping | | | |
| 1 in x 2 1/2 yd | 1 3ea | — | — |
| 1 in x 5 yd | 2 6ea | — | — |
| 2 in x 5 yd | 3 6ea | — | — |
| 3 in x 5 yd | 4 6ea | — | — |
| 4 in x 5 yd | 5 4ea | — | — |
| Chironseal (387 DBMP) clearseal colostomy bags | | | |
| 12 x 4 in | 9 0 | — | — |
| 12 x 5 in | 9 6 | — | — |
| 9 x 5 in | 9 6 | — | — |
| 12 x 6 in | 12 9 | — | — |
| disposable ileo-colostomy bags | | | |
| 12 x 4 in W1, W101 | 9 0 | — | — |
| 12 x 5 in W2, W201 | 9 6 | — | — |
| 9 x 5 in W3, W301 | 9 6 | — | — |
| 12 x 6 in W, W401 | 12 9 | — | — |
| 12 x 8 in W5, W501 | 14 9 | — | — |
| 12 x 10 in W6, W601 | 16 0 | — | — |
| reinforced | | | |
| 12 x 4 in | 9 6 | — | — |
| 12 x 5 in | 10 6 | — | — |
| 9 x 5 in | 10 6 | — | — |
| Christian Dior (248 COTR) anticerme | — | — | 32 |
| apricot cream | — | — | 25 |
| base | — | — | 63 |
| bath oil 28cc | — | — | 73 |
| body lotion 84cc | — | — | 58 |
| cleansing milk | — | — | 42 |
| cuticle oil | — | — | 16 |
| cuticle remover | — | — | 16 |
| Dior blush | — | — | 63 |
| refill | — | — | 25 |
| Dioressence apres le bain 84cc | — | — | 49 |
| atomiser 44cc | — | — | 49 |
| 84cc | — | — | 79 |
| bath concentrate | — | — | 59 |
| body lotion | — | — | 57 |
| soap (3) | — | — | 35 |
| dusting powder 220cc | — | — | 72 |
| eau de Cologne 56cc | — | — | 46 |
| 110cc | — | — | 78 |
| 220cc | — | — | 126 |
| atomiser 56cc | — | — | 52 |
| 112cc | — | — | 90 |
| traiche 56cc | — | — | 46 |
| 110cc | — | — | 78 |
| 220cc | — | — | 126 |
| atomiser 56cc | — | — | 52 |
| 112cc | — | — | 90 |
| eau de toilette 56cc | — | — | 76 |
| 110cc | — | — | 114 |
| 220cc | — | — | 171 |
| atomiser 56cc | — | — | 57 |
| 112cc | — | — | 122 |
| eye liner | — | — | 35 |
| eye liner pencil | — | — | 11 |
| eye liner brush | — | — | 19 |
| eye make-up remover | — | — | 28 |
| eye shadow compact | — | — | 47 |
| eye shadow stick | — | — | 32 |
| eyebrow pencil | — | — | 11 |

| | Trade | Tax | Retail |
|------------------------------|---------|--------|------------|
| powder translucent | — | — | 63 0 |
| refill | — | — | 35 0 |
| and cream | — | — | 21 6 |
| liner | — | — | 11 9 |
| stick | — | — | 15 0 |
| liquid make-up | — | — | 57 6 |
| mascara compact | — | — | 30 0 |
| Diormatic | — | — | 35 0 |
| refill | — | — | 21 0 |
| oil enamel cream | — | — | 14 6 |
| frosted | — | — | 18 3 |
| ultra cream | — | — | 18 3 |
| ultra frosted | — | — | 20 6 |
| remover | — | — | 12 3 |
| perfume | — | — | — |
| Miss Dior, Diorissimo, | — | — | — |
| Diorama, Diorling | — | — | — |
| handbag | — | — | 52 6 |
| oyage 7cc | — | — | 90 0 |
| mphore 14cc | — | — | 220 0 |
| 28cc | — | — | 318 6 |
| omiser handbag | — | — | 82 6 |
| 7cc | — | — | 110 6 |
| 14cc | — | — | 147 0 |
| 28cc | — | — | 204 0 |
| 44cc | — | — | 440 0 |
| pray | — | — | — |
| owder coloured | — | — | 63 0 |
| refill | — | — | 35 0 |
| ressed powder compact | — | — | 45 0 |
| refill | — | — | 27 6 |
| uge | — | — | 25 0 |
| ap toilet 3 | — | — | 35 6 |
| bath 3 | — | — | 58 6 |
| per base | — | — | 16 3 |
| per sealer | — | — | 16 3 |
| cum 112cc | — | — | 29 3 |
| nic | — | — | 42 0 |
| men | — | — | — |
| er shave 56cc | — | — | 41 0 |
| 110cc | — | — | 64 0 |
| omiser 112cc | — | — | 81 0 |
| logne 56cc | — | — | 46 0 |
| 110cc | — | — | 78 9 |
| 220cc | — | — | 122 6 |
| omiser 112cc | — | — | 90 6 |
| er-shave 56cc | — | — | 41 0 |
| 110cc | — | — | 64 0 |
| ve cream | — | — | 20 0 |
| p toilet 3 | — | — | 35 6 |
| bath 3 | — | — | 58 6 |
| lucum 112cc | — | — | 29 3 |
| sty (216 Christy) | — | — | — |
| and and body | — | — | — |
| oline tube | 35 1 | 19 4 | 6 0 |
| 13 5 | 7 5 | 2 4 | |
| 19 11 | 10 11 | 3 5 | |
| te pack | 9 11 | 5 6 | 1 9 |
| be | 21 0 | 11 6 | 3 8 |
| in emulsion 2oz | 21 10 | 8 0 | 3 5 |
| tube | 21 10 | 8 0 | 3 5 |
| ka (774 LR) | — | — | — |
| ossible panties | — | — | — |
| nite large size 3 | 25 0 | 3 5 | 2 11 |
| en's disposable briefs | — | — | — |
| 5 | 42 0 | 5 9 | 4 11 |
| re (301 Coty) existing entry | — | — | — |
| re (301 Coty) | — | — | — |
| amy skin perfume | — | — | — |
| 2958 | 11 0ea | 6 0 | 1ea 23 0 |
| ting powder | — | — | — |
| 348-29 | 16 9ea | 9 2 | 1ea 35 0 |
| 29351 | 8 2ea | 4 6ea | 17 0 |
| fume 113 | 16 5ea | 9 0ea | 35 0 |
| p toilet (1) | 2982 | 2 11ea | 1 5ea 5 0 |
| bath (1) | 2981 | 4 7ea | 1 8ea 8 0 |
| um | 357 | 4 10ea | 2 8ea 10 0 |
| (121 Bibby) | — | — | — |
| p bath | 32 6 | 12 2 | 2 3 |
| (2 doz) | (2 doz) | | |
| ol (172 BMCL) | — | — | — |
| dition hair condi- | — | — | — |
| ner 39 0 | 21 7 | 6 6 | |
| ling Care creme | — | — | — |
| ter rinse 5 6 | 3 1 | 11 | |
| ir colour lotion | 55 8 | 30 9 | 9 5 |
| e N'Easy hair colour | 68 5 | 37 8 | 11 5 |
| asil (1055 KM, | — | — | — |
| rwash 61 10 | 22 7 | 8 9 | |
| um skin-tinted | 38 7 | 14 2 | 6 0 |
| nite vanishing | 42 5 | 15 7 | 6 0 |
| o 21 2 | 7 9 | 3 0 | |
| way (256 CPL) | — | — | — |
| 's hairdressing jar | 56 8 | 31 2 | 4 5 |
| (2doz) | (2doz) | | |
| 87 7 | 48 2 | 6 9 | |
| (2doz) | (2doz) | | |
| -Sed (1582 Albion) | — | — | — |
| (509 Gibbs) | — | — | — |
| licated shampoo | — | — | — |
| ody 23 4 | 8 7 | 3 4 | |
| nily 37 6 | 13 9 | 5 4 | |
| mycin (518 Glaxo) T5 | — | — | — |
| ets 100 | 23 0ea | — | 34 6 |
| 1000 | 220 0ea | — | 330 0 |
| ets 500mg | 100 | 44 0ea | 66 0 |
| 500 | 210 0ea | — | 315 0 |
| etrin (518 Glaxo) T5 | — | — | — |
| ets 100 | 23 0ea | — | 34 6 |
| 1000 | 220 0ea | — | 330 0 |
| in H (930 P&B) | — | — | — |
| oules 250mg | 6 | 54 0 | — |
| 1000mg | 6 | 69 0 | — |

| | Trade | Tax | Retail |
|---------------------------------|---------|--------|--------|
| Co-Ferol (311C) | — | — | — |
| tablets 100 | 3 9ea | — | — |
| 1000 | 23 6ea | — | — |
| Colgate (280 CP) | — | — | — |
| dental cream standard | 84 5 | 31 0 | 2 11 |
| (4doz) | (4doz) | | |
| large | 90 6 | 33 3 | 4 2 |
| (3doz) | (3doz) | | |
| ex. large | 41 8 | 15 4 | 5 9 |
| family | 52 6 | 19 3 | 7 3 |
| fluoride tooth-paste | — | — | — |
| standard | 42 2 | 15 6 | 2 11 |
| (2doz) | (2doz) | | |
| large | 60 4 | 22 2 | 4 2 |
| (2doz) | (2doz) | | |
| shave cream lather or | — | — | — |
| brushless | 26 8 | 9 10 | 3 8 |
| instant shave | 20 5 | 7 6 | 5 9 |
| (½ doz) | (½ doz) | | |
| Comanche (331 C of C) | — | — | — |
| men's hairdressing | — | — | — |
| aerosol | 37 6 | 20 1 | 5 10 |
| Comet (810 Maw) | — | — | — |
| hair cutter | — | — | — |
| Regal de luxe | 9 3ea | 3 5ea | 17 6 |
| Comfy Cuff (1412 Jackel) | — | — | — |
| baby pants | 20 0 | — | 2 6 |
| Complexa (272 Clin. P) | — | — | — |
| Compyn (1025 RC & C) | — | — | — |
| 20 0 | 7 4 | 3 3 | |
| Concavit (1301 WM) | — | — | — |
| ampoules 2ml | 6 | 7 0ea | 10 6 |
| 100 | — | — | — |
| capsules | 25 | 7 8ea | 11 6 |
| 100 | 22 0ea | — | 33 0 |
| drops 150ml | 5 10ea | — | 8 9 |
| syrup 150ml | 8 0ea | — | 12 0 |
| Congreves (1534 Fennings) | — | — | — |
| balsamic elixir | 38 9 | 14 2 | 5 6 |
| 2oz | 73 3 | 26 10 | 10 6 |
| 150ml | 119 0 | 43 8 | 17 0 |
| 300ml | — | — | — |
| Conquita (331 C of C) | — | — | — |
| bubble bath sachet | 3 9 | 1 4 | 7 |
| shampoos | — | — | — |
| beer, egg and lanolin | — | — | — |
| medicated sachet | 3 9 | 1 4 | 7 |
| lacquer remover | 4 10 | 1 8 | 9 |
| Couture (1203 Surex) | — | — | — |
| protectives lubricated | — | — | — |
| (3) | 90 0 | — | 5 0 |
| (1 gross) | — | — | — |
| Cool Charm (105 8TD) | — | — | — |
| anti-perspirant aero- | — | — | — |
| sols | 41 3 | 22 9 | 6 5 |
| 54 2 | 29 10 | 8 5 | |
| Coopers (295 CM & R) | — | — | — |
| veterinary | — | — | — |
| fluke and worm | — | — | — |
| drench 100dose | 11 3ea | 4 6ea | 19 6 |
| 450 dose | 26 3ea | 8 6ea | 40 2 |
| 900 dose | 48 9ea | 17 5ea | 82 5 |
| 4,500 dose | 187 6ea | 67 0ea | 317 0 |
| lambing lubricant | — | — | — |
| ½pt | 6 0ea | 2 2ea | 10 2 |
| Corona (1296 VW) existing entry | — | — | — |
| Cossack (1038 R & C) | — | — | — |
| speed foam | 45 11 | 16 10 | 6 6 |
| Co-tabs (311 C) | — | — | — |
| 0.93 Oxatets T5 250mg | — | — | — |
| 100 | 15 0ea | — | — |
| 1000 | 135 0ea | — | — |
| Coty (301 Coty) existing entry | — | — | — |
| Coty (301 Coty) | — | — | — |
| airspun powder 2050 | 4 10ea | 2 8ea | 10 0 |
| beauty facial 316 | 4 4ea | 2 4½ea | 9 0 |
| cream powder | — | — | — |
| compact 584 | 4 4ea | 2 4½ea | 9 0 |
| refill 581 | 3 4ea | 1 10ea | 7 0 |
| twinsset 2094 | 9 1ea | 5 0ea | 19 0 |
| deodorant mist 330 | 4 10ea | 2 8ea | 10 0 |
| roll-on 319 | 4 4ea | 2 4½ea | 9 0 |
| foundation cream 549 | 4 10ea | 2 8ea | 10 0 |
| Innovation | — | — | — |
| eyeliner gel 401 | 4 10ea | 2 8ea | 10 0 |
| eyeshadow gel 402 | 4 10ea | 2 8ea | 10 0 |
| make-up gel 400 | 5 9ea | 3 2ea | 12 0 |
| instant cleanser 301 | 6 8ea | 3 8ea | 14 0 |
| Light and Lovely 530 | 4 10ea | 2 8ea | 10 0 |
| lipstick 203 | 4 4ea | 2 4ea | 9 0 |
| 209 | 4 4ea | 2 4ea | 9 0 |
| superclear 208 | 4 4ea | 2 4ea | 9 0 |
| liquid base 354 | 4 4ea | 2 4ea | 9 0 |
| moisture blancher 304 | 8 2ea | 4 6ea | 17 0 |
| moisture veil 353 | 6 8ea | 3 8ea | 14 0 |
| all-in-one 355 | 6 3ea | 3 5ea | 13 0 |
| face formers 356 | 8 2ea | 4 6ea | 17 0 |
| nourishing cream 310 | 6 8ea | 3 8ea | 14 0 |
| Originals | — | — | — |
| bare blusher 528 | 15 7ea | 8 7ea | 33 0 |
| compact make-up | — | — | — |
| 510 | 9 4ea | 5 1½ea | 20 0 |
| eye make-up | — | — | — |
| eyebrow pencil 110 | 3 7ea | 2 0ea | 8 0 |
| automatic 108 | 7 5ea | 4 1ea | 16 0 |
| refill 109 | 3 1ea | 1 8ea | 7 0 |
| eyeliner liquid 111 | 5 0ea | 2 9ea | 11 0 |
| brush 112 | 3 1ea | 1 8ea | 7 0 |
| eye shadow | — | — | — |
| powder 105 | 8 5ea | 4 7½ea | 18 0 |
| sheers 122 | 9 4ea | 5 1½ea | 20 0 |

| | Trade | Tax | Retail |
|--------------------------------------|--------|--------|--------|
| stick 106 | 5 3ea | 2 11ea | 11 0 |
| refill 107 | 3 7ea | 2 0ea | 8 0 |
| Extravalash 100 | 8 5ea | 4 7½ea | 18 0 |
| refill 101 | 5 6ea | 3 0ea | 12 0 |
| highlight and shadow collection | — | — | — |
| 002a | 12 0ea | 6 7ea | 25 0 |
| frosted 002 | 12 0ea | 6 7ea | 25 0 |
| liquid lid 277 | 8 5ea | 4 7½ea | 18 0 |
| mascara cake 104 | 5 0ea | 2 9ea | 11 0 |
| brush-on 102 | 7 8ea | 4 2½ea | 16 0 |
| refill 103 | 5 0ea | 2 9ea | 11 0 |
| lipsticks 116/7 | 6 7ea | 3 7½ea | 14 0 |
| liquid moisture | — | — | — |
| make-up 534 | 8 5ea | 4 7½ea | 18 0 |
| sheer puffery foam | — | — | — |
| blusher 527 | 14 2ea | 7 9½ea | 30 0 |
| foam foundation 537 | 12 0ea | 6 7ea | 25 0 |
| sunshimmer 536 | 6 8ea | 3 8ea | 14 0 |
| 539 | 8 7ea | 4 9ea | 18 0 |
| undercover cream | — | — | — |
| 136 | 9 4ea | 5 1½ea | 20 0 |
| revitalising cream 313 | 8 2ea | 4 6ea | 17 0 |
| rouge 255 | 5 3ea | 2 11ea | 11 0 |
| skin freshener 307 | 6 8ea | 3 8ea | 14 0 |
| slenderline pressed | — | — | — |
| powder compact 585 | 6 8ea | 3 8ea | 14 0 |
| refill 586 | 3 10ea | 2 1ea | 8 0 |
| sub tint 541 | 2 5ea | 1 4ea | 5 0 |
| translucent highlighter | — | — | — |
| 535 | 6 3ea | 3 5ea | 13 0 |
| Cougar (1355 Yardley) existing entry | — | — | — |
| Cougar (1355 Yardley) | — | — | — |
| after shave lotion | — | — | — |
| 2458J | 5 11ea | 3 3ea | 12 3 |
| 2458 | 9 2ea | 5 0½ea | 18 10 |
| after shower talc 2407 | 5 3ea | 2 11ea | 10 10 |
| deodorant aerosol | — | — | — |
| 2440 | 5 3ea | 2 11ea | 10 10 |
| soap-on-a-rope 2464 | 6 1ea | 2 3ea | 10 5 |
| Countess (105 BTD) | — | — | — |
| hair conditioning | — | — | — |
| cream | 22 0 | 12 2 | 3 5 |
| Covas (358 D & S) | — | — | — |
| injection (vet.) 50ml | 45 0ea | — | 67 6 |
| Cow and Gate (307 C & G) | — | — | — |
| low calcium 14oz | 96 9 | — | 10 9 |
| low lactose 14oz | 96 9 | — | 10 9 |
| milk food | — | — | — |
| full cream 16oz | 45 4 | — | 4 8 |
| half cream 16oz | 45 4 | — | 4 8 |
| humanized 16oz | 45 4 | — | 4 8 |
| skimmed 14½oz | 36 0 | — | 4 0 |
| special half cream | — | — | — |
| 20oz | 63 0 | — | 6 9 |
| milk food ex. wholesale | — | — | — |
| full cream 16oz | 49 4 | — | 4 8 |
| half cream 16oz | 49 4 | — | 4 8 |
| humanized 16oz | 49 4 | — | 4 8 |
| Cream Silk (412 Elda) | — | — | — |
| hair conditioner | — | — | — |
| bottle | 24 10 | 13 8 | 3 11 |
| Cremalgin (117 BPL) | — | — | — |
| balin 1lb | — | — | — |
| Creme Puff (813 MF) existing entry | — | — | — |
| Creme Puff (813 MF) | — | — | — |
| compact | 47 4 | 24 9 | 8 0 |
| slim | 46 0 | 24 0 | 7 9 |
| refill | 41 4 | 21 7 | 7 0 |
| plus | 58 0 | 30 4 | 9 9 |
| Cremotresamide (837 MSD) | — | — | — |
| 4oz size | — | — | — |
| Crepe de Chine (1551 PR) | — | — | — |
| eau de Cologne spray | — | — | 37 6 |
| Crinagen (912 O) | — | — | — |
| Crinagen (972 Pharmax) | — | — | — |
| Crinx (1155 S & N) existing entry | — | — | — |
| Crinx (1155 S & N) | — | — | — |
| conforming bandage | — | — | — |
| 4yd x 2in | 11 7 | — | 1 6 |
| 4yd x 3in | 15 4 | — | 1 11 |
| 4yd x 4in | 18 1 | — | 2 3 |
| 4yd x 6in | 25 4 | — | 3 2 |
| Crystapen (518 Glaxo) | — | — | — |
| injection 100,000 units | — | — | — |
| Crystapen V (518 Glaxo) | — | — | — |
| syrup 62.5mg/5ml | — | — | — |
| Cullingford (331 C of C) | — | — | — |
| bath gems | — | — | — |
| Belle | 32 4 | 11 6 | 5 0 |
| Berkeley | 81 0 | 22 7 | 12 6 |
| Candle | 51 9 | 18 6 | |

| | Trade (l gross) | Tax (l gross) | Retail | | Trade | Tax | Retail | | Trade | Tax | Retail |
|--|--------------------|-------------------|--------|---|----------|---------|--------|----------|--|---------|----------|
| coal tar, glycerine & cucumber, carbolic toilet oval 2 | 45 0 (3 doz) | 16 1 (3 doz) | 2 0 | Desbutal (2 Abbott) | | | | D | New Standard | | |
| rectangular toilet loose | 51 9 (l gross) | 18 5 (l gross) | 8 | Desert Flower (1131 Shulton) | | | | | 60 x 30in FS | — | 146 |
| economy pack toilet oval 4 | 77 2 | 27 8 | 2 7 | Corn Silk | | | | | 60 x 48in FD | — | 198 |
| bath oval 2 | 77 2 | 27 8 | 2 7 | Micron face powder | 63 5 | 34 0 | 11 0 | | washable covers single | — | 33 |
| standard pack toilet oval 6 | 66 10 | 23 11 | 3 10 | 6519 | 86 7 | 46 5 | 15 0 | | double | — | 42 |
| bath oval 3 | 66 10 | 23 11 | 3 10 | 6520 | | | | | Drummer (1068 Roberts) | 15 2 | 2 |
| specialities | | | | pressed compact | 6530 | 86 7 | 46 5 | 15 0 | dyes | | |
| Bell lavender | 28 0 | — | 3 6 | during powder | 1821 | 86 7 | 46 5 | 15 0 | Dulsils (751 LL)† | 20 11 | 7 8 3 |
| Bell perfumed | 35 6 | 19 0 | 6 0 | hand & body lotion | 1719 | 42 7 | 22 10 | 7 5 | lozenges | | |
| Butterfly bath fragrance | 26 6 | 14 3 | 4 6 | plastic bottle | 1814 | 69 0 | 37 0 | 12 0 | Dunlop (396 DC) | | |
| Big Ears soap hand painted | 35 10 | 12 9 | 5 6 | perfume | 1746 | 79 5 | 42 7 | 13 9 | hot water bottles | | |
| Gayrobe Charms | 29 6 | 14 9 | 5 0 | perfumed Cologne | 2778 | 98 0 | 52 7 | 17 0 | Cosimax | 34 9ea | 44 |
| Mr Plod soap hand painted | 35 10 | 12 9 | 5 6 | roll-on perfume | 2779 | 73 9 | 39 7 | 12 9 | Deep Sleep | 28 6ea | 36 |
| Noddy bubble bath | 42 0 | 15 0 | 6 6 | sparkling Cologne | 1701 | 86 7 | 46 5 | 15 0 | Flag | 84 0 | 10 |
| car soap | 35 10 | 12 9 | 5 6 | spray Cologne | 1739 | 121 3 | 65 0 | 21 0 | Goliwog | 108 0 | 13 |
| picture soaps | 32 4 | 11 6 | 5 0 | talcum powder | 1923 | 40 3 | 21 7 | 7 0 | Quiltie | 124 0 | 15 |
| soap hand painted toilet set | 52 8 | 11 0 | 7 6 | Detchema (1551 PR) | | | | | Renown | 98 0 | 12 |
| tooth paste | 17 10 | 6 4 | 2 9 | perfume aerosol | — | — | — | 95 0 | Symbol | 79 0 | 10 |
| Sooty soap hand painted with face cloth | 35 6 | 12 8 | 5 6 | Dettol (1037 Reckitt) | 101 | 36 3ea | — | 40 0 | fluted | 82 0 | 10 |
| tooth paste | 17 10 | 6 4 | 2 9 | 2 and 5 gal | — | — | — | — | Cosiline | — | — |
| Sweep soap hand painted with face cloth | 35 6 | 12 8 | 5 6 | De Witt's (372 De Witt) | | | | | Durosax (714 Koray) | | |
| Cutex (256 CPL) | | | | antacid powder | 21 0 | 7 8 | 3 0 | | tablets | 100 | 34 0 |
| basecoat | 27 8 | 15 2 | 4 5 | pills | 35 6 | 13 0 | 5 0 | | (6 doz) | 500 | 26 0 |
| cheeky chops | 53 8 | 29 6 | 8 6 | kidney & bladder pills | 62 0 | 22 9 | 8 9 | | 1000 | 45 0 | 3 |
| cuticle remover cream | 27 8 | 15 2 | 4 5 | Dexytal (413 Lilly) | 23 6 | 8 7 | 3 5 | | Dutton's (398 GD) | | |
| hand lotion 130g | 60 0 | 33 0 | 9 6 | Diabinese (969 Pfizer) | 47 0 | 17 3 | 6 10 | | antiseptic cream | 20 8 | 2 |
| lipstick colour gloss | 41 7 | 22 11 | 6 7 | tablets 100mg | 73 6 | 26 11 | 10 5 | | calamine cream | 18 6 | 6 9 1/2 |
| swivel | 41 7 | 22 11 | 6 7 | 250mg | 47 0 | 17 3 | 6 10 | | cherry cough mixture | 18 6 | 6 9 1/2 |
| wet look | 41 7 | 22 11 | 6 7 | Diafin (705 Kirby) | 73 6 | 26 11 | 10 5 | | 100ml | 17 6 | 6 5 |
| nail polish regular | 27 10 | 15 4 | 4 5 | diarrhoea mixture | 200ml | 75 0 | 9 2 | 3 9 | pastilles | 50g | 17 6 |
| pearl | 37 10 | 20 10 | 6 0 | Dietade (374 DFL) existing entry | | | | | 50g | 28 8 | 3 |
| one coat | 37 10 | 20 10 | 6 0 | Dietade (374 DFL) | | | | | cold sore loc on 14 ml | 17 6 | 6 5 |
| see through reflections | 44 3 | 24 4 | 7 0 | canned fruits | 7oz | 21 9 | — | 2 5 | corn & wart solvent | 17 6 | 6 5 |
| wet look | 44 3 | 24 4 | 7 0 | low salt beans | 7oz | 14 3 | — | 1 7 | cough mixture | 2oz | 17 6 |
| nail hardener | 55 8 | 30 7 | 8 9 | peas | 7oz | 14 3 | — | 1 7 | 4oz | 29 0 | 10 7 1/2 |
| nail flex | 27 8 | 15 2 | 4 5 | Dietrims (312 AC) | | | | | 50g | 17 6 | 6 5 |
| oily polish remover | 27g 21 6 | 11 10 | 3 5 | tablets | 42 | 27 0 | — | 5 0 | digestive mints | 24 | 20 8 |
| strong nail | 76g 35 4 | 19 5 | 5 7 | Digestells (141 Blyton) | 12 6 | 6 9 1/2 | 3 0 | | junior paracetamol tablets | 24 | 18 0 |
| CVK (2 Abbott) | | | | Distaquaine-V (378 Dist) | | | | | junior aspirin | 50 | 15 0 |
| solution 125 mg 60ml | — | — | — | tablets 250mg 1000 | | | | | nasal spray | 26 0 | 5 6 |
| Cygnat (705 Kirby) | | | | tablets sulphur | | | | | rest aid tablets | 12 | 24 0 |
| see under Kirby | | | | Distaquaine V-K (378 Dist) | | | | | universal embrocation | 100ml | 22 0 |
| Daltose (307 C & G) | | | | syrup 125mg 60ml | | | | | vitamin 'C' | 10 | 46 0 |
| 16oz | 47 3 | — | 5 3 | Doctor's (141 Blyton) | | | | | vitamin tonic | 200ml | 40 0 |
| Dandricide (25 AS) | 38 4 | 14 1 | 6 2 | catarrh pastilles | 17 0 | 6 3 | 2 9 | | zinc & castor oil cream | 50g | 16 0 |
| Dapsodine (358 D & S) †s4B | | | | Dolcin (1377 R & A) | | | | | 100g | 24 0 | 3 |
| intramamary tubes | | | | tablets | 100 | 62 9 | 21 10 | 8 7 | Easy (509 Gibbs) | | |
| syringes | 12 264 0 | — | 33 0 | Dols (381 Dols) | | | | | shaving stick refill | 13 11 | 5 1 |
| Dason (358 D & S) | 12 316 0 | — | 39 6 | back protector adjustable | | | | | Eau Fraiche (1551 PR) | | |
| conditioner (vet.) 4oz | 30 0 | — | 3 9 | outsize | 11 9ea | 1 7ea | 19 4 | | eau de toilette spray | — | 43 |
| 21b | 180 0 | — | 22 6 | body belt | 3 20 1ea | 2 8ea | 33 0 | | Effer-C (312 AC) | | |
| shampoo (vet.) | 26 3 | 11 7 | 4 3 | outsize | 3c | 22 1ea | 2 11ea | 36 1 | tablets | 10 | 39 0 |
| Dayfur M (358 D & S) | | | | chest protector adjustable | | | | | tablets | 12 | 39 0 |
| intramamary tubes | | | | 2 | 11 9ea | 1 7ea | 19 4 | | tablets | 12 | 39 0 |
| syringes | 12 264 0 | — | 33 0 | 2a | 12 11ea | 1 9ea | 21 2 | | Ekco (410 EPL) existing entry | | |
| Day's (358 D & S) | 12 332 0 | — | 41 6 | chest & back protector | | | | | Ekco (410 EPL) | | |
| antiseptic hand cream | | | | 4 | 15 10ea | 2 1ea | 26 0 | | nursery ware | | |
| 4oz | 48 0 | 21 1 | 7 9 | 4a | 17 11ea | 2 5ea | 29 4 | | Babysitta | 33 0ea | 4 6ea |
| Black Drink | 21oz | 49 6 | 21 10 | 5 | 9 0ea | 1 2ea | 14 8 | | Comfy bath | 22 0ea | 3 0ea |
| Driffield oils | 10oz | 86 8 | 38 1 | 6 | 5 2ea | 8ea | 8 5 | | gift set | 37 7ea | 4 5ea |
| 20oz | 163 11 | 72 2 | 26 6 | 7 | 9 6ea | 1 3ea | 15 8 | | safety stand | 29 4ea | — |
| 80oz | 525 9 | 231 4 | 85 0 | outsize | 10 4ea | 1 5ea | 17 0 | | potty "non-tip" | 4 10ea | — |
| etherie ammonia | 8oz | 69 7 | 30 8 | lower back protector | | | | | Superbath | 23 9ea | 3 2ea |
| Red Drink | 71b | 30 11ea | 13 7ea | 8 | 11 9ea | 1 7ea | 19 4 | | gift set | 39 0ea | 4 6ea |
| 141b | 58 8ea | 25 9ea | 113 9 | outsize | 12 11ea | 1 9ea | 21 2 | | trainer seat | 7 2ea | — |
| 281b | 110 5ea | 48 7ea | 214 3 | rub cream | 30 6 | 11 2 | 4 9 | | Ekco (411 Ekco) | | |
| white oils | 10oz | 86 8 | 38 1 | shoulder cape | 9 | 20 1ea | 2 8ea | 33 0 | underblankets | | |
| 20oz | 163 11 | 72 2 | 26 6 | outsize | 9a | 22 1ea | 2 11ea | 36 1 | Delia double | — | 119 11 |
| Day-Vits (705 Kirby) | | | | Spynol | 11 | 11 9ea | 1 7ea | 19 4 | Delilah double | — | 139 11 |
| tablets | 30 | 45 0 | 6 9 | 11a | 12 11ea | 1 9ea | 21 2 | | Juno single | — | 95 11 |
| D.D.D. (359 DDD) | | | | Warmer-Wear | | | | | Sophia single | — | 109 11 |
| (distributors 366 Dendron) | | | | adaptable sections | | | | | Super Sylvie single | — | 155 11 |
| balm | 29 9 | 10 4 | 4 0 | 13 x 14 in | 12c | 5 11ea | 2 1ea | 11 0 | Super Diana double | — | 189 11 |
| De-Loc (116 Benton) | | | | 9 x 28 in | 12b | 7 1ea | 2 6ea | 13 4 | Daphne double | — | — |
| Delafine (1480 Izal) | | | | 18 x 28 in | 12a | 11 9ea | 4 2ea | 22 1 | Sabrina single | — | — |
| bubble bath | 34 0 | 12 6 | 5 0 | 36 x 28 in | 12 | 21 11ea | 7 10ea | 40 9 | Eldon (561 HF) | | |
| Tone Up bath salts | 32 6 | 16 6 | 5 5 | by the yard | | | | | Electricque (813 MF) | | |
| Dentesive (843 ML) | | | | 13 x 14 in | | | | | bath cubes (6) | 34 8 | 18 1 |
| 23 1/2g | 22 8 | — | 2 10 | 9 x 28 in | | | | | parfum Cologne | 2oz | 80 8 |
| 49g | 34 0 | — | 4 3 | 18 x 28 in | | | | | 1/2oz | 206 8 | 108 0 |
| Dento (331 C of C) | | | | 36 x 28 in | | | | | presentation | 128 0 | 66 11 |
| denture cleanser | 22 8 | 8 0 | 3 6 | by the yard | | | | | spray mist decanter | 135 4 | 70 9 |
| Dequaspon (34 A & H) | | | | 13 x 14 in | | | | | talcum plastic | 38 0 | 19 10 |
| 2 x 2 x 1 cm 6 pieces | 9 3ea | — | 13 11 | 9 x 28 in | | | | | new | 35 4 | 18 6 |
| Darl (1073 Windsor) | | | | 18 x 28 in | | | | | Elephant (1296 VW) entire entry | | |
| soap bath size | — | — | — | 36 x 28 in | | | | | Eleval (1582 Albion) | | |
| | | | | insoles pr. | 10 | 2 4ea | 4ea | 3 0 | Eleval-B (1582 Albion) | | |
| | | | | reviver | 34 4 | 12 7 | 5 1 | | Elixir 231 (811 Mawdsley) existing entry | | |
| | | | | Dorothy Gray (385 DG) | | | | | Elixir 231 (811 Mawdsley) | | |
| | | | | all-weather balancer | 83 0 | 45 8 | 14 7 | | 500ml | 14 6ea | — |
| | | | | face glossers | 94 0 | 51 9 | 16 7 | | 11 | 26 11ea | — |
| | | | | Dreamland (1501 DA) existing entry | | | | | 21 | 51 3ea | — |
| | | | | Dreamland (1501 DA) | | | | | Elizabeth Arden (60 Arden) | | |
| | | | | 4-heat 60 x 30in 4F5 | — | — | 175 10 | | eyewriter | — | 45 |
| | | | | 60 x 48in 4FD | — | — | 234 0 | | refill | — | 15 |
| | | | | dual 60 x 48in | — | — | 258 0 | | Directionale | — | 45 |
| | | | | 4FDD | — | — | 111 4 | | blusher stick | — | — |
| | | | | Galaxy 48 x 24in SLB | — | — | 151 10 | | colour soft brow | — | — |
| | | | | 48 x 44in DLB | — | — | 134 1 | | designer | — | 30 |
| | | | | Family 56 x 24in 35 | — | — | 175 10 | | eyelid colour | — | 35 |
| | | | | 56 x 44in 3D | — | — | 239 1 | | fine line eye designer | — | 55 |
| | | | | Luxury 60 x 30in XLS | — | — | — | | foundation cream | — | 55 |
| | | | | 60 x 48in XLDD | — | — | 356 8 | | liquid | — | 18 |
| | | | | | | | | | lip colour | — | 25 |
| | | | | | | | | | mascaretic | — | 45 |
| | | | | | | | | | powder loose | — | — |

| | Trade | Tax | Retail |
|---------------------------------|--------|--------|------------|
| powder pressed lightweight | | | 30 0 |
| case 47mm | | | 25 0 |
| refill | | | 40 0 |
| case 67 mm | | | 30 0 |
| refill | | | 60 0 |
| luxury case | | | 25 0 |
| refill | | | 35 0 |
| reflecting light stick | | | |
| (325 C-A) | | | |
| rosol 115g | 51 0 | 28 0 | 8 0 |
| udget 60g | 32 0 | 17 7 | 5 0 |
| in health cream | 26 10 | 9 11 | 3 10 |
| ic mitt | 37 0 | 20 5 | 5 10 |
| ail Diamant (1528 Capucci) | | | |
| othpaste 53 0 | 19 5 | 7 11 | |
| raude (301 Coty) existing entry | | | |
| raude (301 Coty) | | | |
| eamy skin perfume | | | |
| 4058 | 11 0ea | 6 0ea | 23 0 |
| 113 | 16 5ea | 9 0ea | 35 0 |
| 293.40 | 12 0ea | 6 7ea | 25 0 |
| ap toilet (I) | 4082 | 2 11ea | 1 5 0 |
| bath (I) | 4081 | 4 7ea | 1 8ea 8 0 |
| icum | 357 | 4 10ea | 2 8ea 10 0 |
| | 356 | 6 2ea | 3 5ea 13 0 |
| | 4066 | 3 10ea | 2 1ea 8 0 |
| orm (1341 Willour) | | | |
| medicated toothpaste | | | |
| 50g | 29 8 | 10 11 | 4 7 |
| 100g | 46 7 | 17 1 | 7 3 |
| rote (840 EMF) | | | |
| 1lb | 30 9 | | 3 5 |
| 1lb | 59 3 | | 6 7 |
| ocil (1419 Intec) | | | |
| undation cream 30g | 57 0 | 32 0 | 9 10 |
| nd care 38g | 41 0 | 22 0 | 7 0 |
| isturising lotion | | | |
| 28g | 62 0 | 34 0 | 10 7 |
| 60g | 105 0 | 57 0 | 17 10 |
| 28g | 62 0 | 34 0 | 10 7 |
| in cleanser 150g | 75 0 | 41 0 | 12 10 |
| in tonic | 98 0 | 54 0 | 16 10 |
| in Care 100g | 75 0 | 41 0 | 12 10 |
| atment cream 30g | 56 0 | 31 0 | 9 7 |
| 75g | 115 0 | 63 0 | 19 7 |
| 120g | 14 1ea | 7 9ea | 28 9 |
| rine (1352 Wyeth) | | | |
| sal drops 25ml | 2 1ea | 9ea | 3 7 |
| 100ml | 5 3ea | 1 11ea | 8 11 |
| ld formula | | | |
| gen (1114 SEF) | | | |
| ur | | | |
| acar (969 Pfizer) | | | |
| lets 40mg 500 | | | |
| pan (896 NL) | | | |
| lets 40 | 48 0 | 17 7 | 7 6 |
| 120 | 112 0 | 41 1 | 17 5 |
| onal (1074 Roche) | | | |
| lets 10mg 500 | | | |
| mic (509 Gibbs) | | | |
| iving stick refill | 14 11 | 5 6 | 2 1 |
| pade (1131 Shulton) | | | |
| ch foam | 73 10 | 26 5 | 11 9 |
| ch oil foaming | 94 7 | 33 10 | 15 0 |
| dy lotion | 50 0 | 26 10 | 8 9 |
| logne | 67 10 | 36 5 | 11 9 |
| in fragrance | 63 5 | 34 0 | 11 0 |
| ash Cologne | 73 9 | 39 7 | 12 9 |
| um | 40 3 | 21 7 | 7 0 |
| erm (1007 PL) | | | |
| ion | 24 0 | 8 10 | 3 9 |
| e Lauder (425 ELC) | | | |
| ht table creme 2oz | | | 85 0 |
| -Nutriv | | | |
| psule concentrates | | | |
| (6 vials) | | | 250 0 |
| eme 1oz | | | 199 6 |
| eme foundation | | | |
| 1oz | | | 172 0 |
| extract 1/2oz | | | 196 9 |
| uid 1oz | | | 199 6 |
| in cleanser 6oz | | | 100 0 |
| in tonique 6oz | | | 100 0 |
| npacts | | | |
| ht deco, big weave, | | | |
| hairloom | | | 200 0 |
| hylate (1531 Delendale) | | | |
| poules 500mg/2ml | | | |
| 50 | | | |
| hylate P.P. (1531 Delendale) | | | |
| positories | | | |
| sis (20 Lloyd) | | | |
| ve cream lather- | | | |
| 100g | 32 0 | 11 9 | 5 0 |
| litz (1268 V&C) | | | |
| tronic flashguns | | | |
| model 5m6 | | | 231 0 |
| 5m8 | | | 252 0 |
| sol (436 Evans)† | | | |
| ol 110ml | 16 9 | | |
| 100ml | | | |
| ett (358 D & S) 3oz | 38 8 | 17 0 | 6 3 |
| ne (358 D & S) 3oz | 21 8 | 9 6 | 3 6 |
| drin (172 BMCL) | | | |
| ets 12 | 16 0 | 6 0 | 2 4 |
| 36 | 39 0 | 14 0 | 5 6 |

| | Trade | Tax | Retail |
|--|----------|-------|--------|
| Exuberance (813 MF) | | | |
| after-bath oil spray | 162 8 | 85 0 | 27 5 |
| bath cubes (6) | 34 8 | 18 1 | 5 10 |
| cream perfume | 92 8 | 48 5 | 15 7 |
| parfum Cologne 2oz | 94 0 | 49 1 | 15 10 |
| spray mist | 174 8 | 91 3 | 29 5 |
| talcum | 38 0 | 19 10 | 6 5 |
| new | 35 4 | 18 6 | 6 0 |
| Eylure (443 Eylure) | | | |
| eyelashes | | | |
| See Through | 116 8 | 61 0 | 19 9 |
| Faithfull (976 Petfoods) | | | |
| handy | 63 1 | 12 2 | 1 3 |
| (6 doz) | (6 doz) | | |
| large | 78 5 | 15 2 | 2 4 |
| (4 doz) | (4 doz) | | |
| Familia (304 Costa) | | | |
| Swiss Birchermuesli | | | |
| 2 1/2oz | 10 7 | | 1 2 |
| 13oz | 45 0 | | 4 10 |
| Farex (518 Glaxo) | | | |
| (distributors 448 Farleys) | | | |
| 3 cereal 10oz | 41 8 | | 2 2 |
| (2 doz) | | | |
| Farlene (448 Farleys) | | | |
| baby food 8oz | 41 8 | | 2 2 |
| (2 doz) | | | |
| Farleys (448 Farley's) | | | |
| chocolate rice 6oz | 19 3 | | 2 0 |
| milk food half cream | | | |
| baby rice | 20 10 | | 2 2 |
| chocolate rice | 20 10 | | 2 2 |
| milk food full cream | 51 0 | | 4 11 |
| Femase (1582 Albion) | | | |
| Femfresh (325 C-A) | | | |
| antiperspirant aerosol | 51 0 | 28 0 | 8 0 |
| roll-on | 38 3 | 21 0 | 6 0 |
| deodorant sachet (4) | 12 9 | 7 0 | 2 0 |
| (12) | 28 1 | 15 6 | 4 5 |
| (20) | 38 3 | 21 0 | 6 0 |
| dry-spray aerosols 50g | 38 3 | 21 0 | 6 0 |
| 120g | 57 5 | 31 7 | 9 0 |
| 60g | 42 0 | 23 0 | 6 7 |
| gold | 25 5 | 14 0 | 4 0 |
| gelee | 25 5 | 14 0 | 4 0 |
| talcum | 32 0 | 17 7 | 5 0 |
| gold | | | |
| Fennings (1534 Fennings) | | | |
| antiseptic baby powder | 13 5 | 4 11 | 2 0 |
| cooling powders | | | |
| adult | 12 17 0 | 6 3 | 2 6 |
| 36 40 6 | 14 10 | 6 0 | |
| children's | 24 0 | 8 10 | 3 6 |
| mixture | 27 3 | 10 0 | 4 0 |
| gripe mixture | 20 3 | 7 5 | 3 0 |
| junior aspirin soluble | | | |
| 50 | 15 5 | 5 8 | 2 3 |
| little healer tablets 40 | 17 0 | 6 3 | 2 6 |
| rheumatic tablets 45 | 27 3 | 10 0 | 4 0 |
| Ferguzade (1439 Strathmore) existing entry | | | |
| Ferguzade (1439 Strathmore) | | | |
| 28 7 | 6 4 | 3 8* | |
| *Includes 4d for container | | | |
| Fields (893 Nicholas) | | | |
| bath cubes (6) | 28 2 | 14 8 | 4 9 |
| Fiesta (981 Picot) | | | |
| eau de toilette | | | |
| Spin-Flo applicator | 38 0 | 20 11 | 6 6 |
| Finifume (705 Kirby) | | | |
| anti-smoking tablets | 30 30 0 | 11 0 | 6 0 |
| Fisons (463 Fisons) existing entry | | | |
| Fisons (463 Fisons) | | | |
| bone meal carton | 36 0 | | 4 6 |
| 7lb | 66 0 | | 8 4 |
| bulb fibre 2 bowls | 16 0 | | 2 0 |
| 5 bowls | 32 0 | | 4 0 |
| Evergreen 80 50sq.yd | 92 0 | | 11 6 |
| 100sq.yd | 14 0ea | | 21 0 |
| extra yield 30sq.yd | 48 0 | | 6 0 |
| 72sq.yd | 88 0 | | 11 0 |
| Growmore carton | 32 0 | | 4 0 |
| 7lb | 54 0 | | 6 9 |
| lawn food 50sq.yd | 72 0 | | 9 0 |
| 100sq.yd | 10 8ea | | 16 0 |
| autumn 50sq.yd | 72 0 | | 9 0 |
| 100sq.yd | 10 8ea | | 16 0 |
| lawn sand carton | 32 0 | | 4 0 |
| 7lb | 52 0 | | 6 6 |
| lawn spreader 12in | 36 8ea | | 49 0 |
| 16in | 102 10ea | | 139 0 |
| Levington compost | | | |
| handy | 24 0 | | 3 0 |
| economy | 68 0 | | 8 6 |
| lg. economy | 12 4ea | | 18 6 |
| giant | 23 8ea | | 35 6 |
| Liquinure 7 1/2oz | 22 0 | | 2 9 |
| 15 1/2oz | 38 0 | | 4 9 |
| 1gal | 12 0ea | | 18 0 |
| 1gal | 19 4ea | | 29 0 |
| 5gal | 61 4ea | | 92 0 |
| moss killer carton | 56 0 | | 7 0 |
| 7lb | 90 0 | | 11 3 |
| New Kil aerosol | 40 0 | | 5 0 |
| 60 0 | | | 7 6 |
| peats | | | |
| selected garden small | 24 0 | | 3 0 |
| handy | 32 0 | | 4 0 |
| large | 74 0 | | 9 4 |
| rose & shrub handy | 36 0 | | 4 6 |
| ex. large | 120 0 | | 15 0 |

| | Trade | Tax | Retail |
|----------------------------------|---------|---------|--------|
| special lawn 50sq.yd | 11 0ea | | 16 6 |
| 100sq.yd | 18 4ea | | 27 6 |
| rose food | 15 44 0 | | 5 6 |
| 30 72 0 | | | 9 0 |
| 60 10 8ea | | | 16 0 |
| 300 46 8ea | | | 70 0 |
| Selex 2oz | 20 0 | | 2 6 |
| 4oz | 32 0 | | 4 0 |
| 7 1/2oz | 52 0 | | 6 6 |
| 15 1/2oz | 92 0 | | 11 6 |
| 1gal | 30 0ea | | 45 0 |
| aerosol 13oz | 60 0 | | 7 6 |
| Super Kil 2oz | 26 0 | | 3 3 |
| 4oz | 42 0 | | 5 3 |
| 7 1/2oz | 74 0 | | 9 3 |
| 15 1/2oz | 10 6ea | | 15 9 |
| super manure 25sq.yd | 72 0 | | 12 0 |
| 50sq.yd | 14 0ea | | 21 0 |
| 100sq.yd | 23 4ea | | 35 0 |
| Tomorite carton | 40 0 | | 5 0 |
| 7lb | 72 0 | | 9 0 |
| liquid 7 1/2oz | 22 0 | | 2 9 |
| 15 1/2oz | 38 0 | | 4 9 |
| Velvetone | | | |
| spring/summer | | | |
| 20sq.yd | 38 0 | | 4 9 |
| 50sq.yd | 72 0 | | 9 0 |
| 100sq.yd | 10 8ea | | 16 0 |
| with weed killer | | | |
| 20sq.yd | 46 0 | | 5 9 |
| 50sq.yd | 92 0 | | 11 6 |
| 100sq.yd | 14 0ea | | 21 0 |
| autumn/winter bag | 44 0 | | 5 6 |
| 7lb | 68 0 | | 8 6 |
| Weedex sachet | 22 0 | | 2 9 |
| 4-sachet | 72 0 | | 9 0 |
| 1lb | 14 0ea | | 21 0 |
| 1 1/2lb | 36 8ea | | 55 0 |
| Fix (1351 WLU) | | | |
| hair setting lotion | | | |
| bottle | 21 0 | 11 7 | 3 7 |
| old packs | | | |
| Flawless (256 CPL) | | | |
| cream 22g | 34 9 | 19 1 | 5 6 |
| Floxapen (1393 BRL)T5 | | | |
| capsules 250mg 20 | 40 0ea | | |
| 100 | 188 0ea | | |
| injection vials 250mg | | | |
| 10 | 64 2ea | | |
| Flueretta (331 C of C) | | | |
| hair spray aerosol | 26 0 | 13 11 | 4 3 |
| Flugen HK (1393 BRL) | | | |
| Flugina (51 ACP) | | | |
| foam bath | | | 25 0 |
| massage glove | | | 32 6 |
| Fontaine (1377 R & A) | | | |
| soap toilet (3) | 51 10 | 18 1 | 7 10 |
| bath (3) | 83 0 | 28 11 | 12 0 |
| Fontarel (472 Fontarel) | | | |
| eau de toilette 2oz | | | 17 6 |
| 4oz | | | 32 6 |
| foam bath 4oz | | | 16 0 |
| talcum | | | 15 0 |
| Forceval (1367 Unigreg) | | | |
| protein 300g | 14 8ea | | 19 6 |
| Formula 16 (1281 Vincent) | | | |
| (distributors 1377 R & A) | | | |
| hair colour restorer | 166 4 | 86 11 | 27 0 |
| shampoo | 23 9 | 8 3 | 3 5 |
| Frailac (307 C & G) | | | |
| 16oz | 47 3 | | 5 3 |
| Fresh'n Quick (903 NPU) | | | |
| cleaning pads | 13 9 | 7 7 | 2 5 |
| Fresh'n up (116 Benton) | | | |
| Frozoclone (365 Demuth) | | | |
| (distributors 1377 R & A) | 37 0 | 19 4 | 6 0 |
| Frozolavender (365 Demuth) | | | |
| (distributors 1377 R & A) | 37 0 | 19 4 | 6 0 |
| Gate's (1449 R & CFD) | | | |
| honey set & clear 1lb | 36 8 | | 3 8 |
| Ganda (898 Northern) | | | |
| camphorated goose | | | |
| grease | 24 0 | 8 9 1/2 | 3 5 |
| | 38 0 | 13 11 | 5 5 |
| | 55 0 | 20 2 | 8 0 |
| Gantanol (1074 Roche) | | | |
| tablets 0.5g 500 | | | |
| Garlisol (135 TB) existing entry | | | |
| Garlisol (135 TB) | | | |
| cough mixture 200ml | 32 0 | 11 9 | 5 0 |
| emollient balm 50g | 37 0 | 20 4 | 6 5 |
| garlic flavouring 2oz | 34 0 | | 4 0 |
| 8oz | 112 0 | | 14 0 |
| liquid 150ml | 29 5 | 10 9 | 4 7 |
| 200ml | 36 7 | 13 5 | 5 9 |
| 500ml | 76 9 | 28 2 | 12 0 |
| 4 1/2 | 40 5ea | 14 10ea | 75 5 |
| ointment 24g | 16 7 | 6 1 | 2 7 |
| 90g | 47 5 | 17 5 | 7 5 |
| rheumatic balm 60g | 25 9 | 9 5 | 4 0 |
| 110g | 42 3 | 15 6 | 6 7 |
| tablets 42 | 27 3 | 10 0 | 4 3 |
| 150 | 74 5 | 27 4 | 11 7 |
| 250 | 113 0 | 41 5 | 17 9 |
| 500 | 204 0 | 74 9 | 32 7 |
| 1000 | 350 0 | 128 4 | 55 0 |
| Gaviscon (1037 Reckitt) | | | |
| powder sachet 24 | 16 10ea | | 24 0 |
| 1000g | 105 0ea | | 150 0 |

| | Trade | Tax | Retail |
|--|---------|--------|--------|
| Gem (365 Demuth) (distributors 1377 R & A) | | | |
| instant mist shampoo | 23 2 | 8 0 | 3 5 |
| aerosol | 55 3 | 19 3 | 8 2 |
| Georgina Blakes (135 TB) | | | |
| hand cream 50g | 20 9 | 11 5 | 3 9 |
| 2oz | — | — | — |
| Gerber (209 B & P) | | | |
| Gerber (200 B & P) | | | |
| junior food | — | — | — |
| beef dinner 4½oz | 13 1 | — | 1 4 |
| pears & pineapple, | — | — | — |
| peaches, pears 7½oz | 15 7 | — | 1 7 |
| all other varieties | — | — | — |
| 7½oz | 14 9 | — | 1 6 |
| strained foods | — | — | — |
| beef dinner 4½oz | 13 1 | — | 1 4 |
| pears & pineapple, | — | — | — |
| pears 4½oz | 12 3 | — | 1 3 |
| all other varieties 4½oz | 9 10 | — | 1 0 |
| Geriomar (1555 PAP) | | | |
| clinical tablets | — | — | — |
| 16mg (vet.) VPO 250 | 30 0ea | 11 0ea | 56 0 |
| 500 | 55 0ea | 20 2ea | 97 8 |
| 50mg (vet.) VPO 250 | 55 0ea | 20 2ea | 97 8 |
| 500 | 100 0ea | 36 8ea | 186 8 |
| Germaine Monteil (1486 GM) existing entry | | | |
| Germaine Monteil (1486 GM) | | | |
| Acti Vita cream | — | — | 210 0 |
| — | — | — | 336 0 |
| bath perfume 15cc | — | — | 64 3 |
| bath powder 95g | — | — | 21 3 |
| beauty case | — | — | 33 6 |
| Bio-Miracle ampoules | — | — | — |
| 3 | — | — | 57 0 |
| 9 | — | — | 156 0 |
| cream | — | — | 217 0 |
| — | — | — | 367 4 |
| — | — | — | 613 6 |
| make-up | — | — | 66 0 |
| clarity | — | — | 27 6 |
| cleansing cream non- | — | — | — |
| liq. | — | — | 18 0 |
| — | — | — | 27 6 |
| — | — | — | 41 0 |
| Cologne 45cc | — | — | 41 6 |
| 95cc | — | — | 65 6 |
| colour blend compact | — | — | 40 0 |
| compact case oval | — | — | 51 6 |
| refill | — | — | 21 3 |
| conditioning cream | — | — | 48 9 |
| — | — | — | 83 6 |
| eau de toilette 115cc | — | — | 65 6 |
| 230cc | — | — | 105 6 |
| gel rouge | — | — | 36 6 |
| Idol Eyes | — | — | — |
| eye liner cake | — | — | 32 0 |
| liquid | — | — | 25 6 |
| pencil | — | — | 11 3 |
| eye shadow cake | — | — | 36 6 |
| lotion iris | — | — | 24 3 |
| luxury lotion 110g | — | — | 32 0 |
| 210g | — | — | 60 0 |
| 450g | — | — | 106 6 |
| mascara | — | — | 25 3 |
| moisture bath 100cc | — | — | 41 6 |
| perfume ½oz | — | — | 85 0 |
| ¾oz | — | — | 135 0 |
| 1oz | — | — | 220 0 |
| spray 8g | — | — | 25 6 |
| 13g | — | — | 54 6 |
| plastic cream | — | — | 24 3 |
| powder bath foam | — | — | — |
| 210g | — | — | 58 6 |
| 160g | — | — | 46 6 |
| powder mist | — | — | 18 3 |
| rose skin cream | — | — | 27 6 |
| — | — | — | 41 0 |
| rose tonique | — | — | 25 3 |
| — | — | — | 39 6 |
| Secret light | — | — | 51 6 |
| skin freshener | — | — | 25 3 |
| — | — | — | 39 6 |
| soap 1 | — | — | 8 6 |
| 3 | — | — | 23 6 |
| spray concentratee 50g | — | — | 64 0 |
| Super-3 cleanser | — | — | 25 3 |
| — | — | — | 39 6 |
| — | — | — | 60 6 |
| Super-Clean | — | — | 31 6 |
| Super eye cream | — | — | 45 6 |
| Superglow face powder | — | — | 30 3 |
| refill | — | — | 21 3 |
| fluid make-up | — | — | 25 3 |
| — | — | — | 39 6 |
| solid powder compact | — | — | 25 0 |
| refill | — | — | 15 3 |
| Super Lash | — | — | 25 3 |
| refill | — | — | 16 4 |
| cream | — | — | 33 3 |
| Super masque | — | — | 53 6 |
| Supermoist beauty | — | — | — |
| emulsion | — | — | 41 6 |
| — | — | — | 77 0 |
| — | — | — | 125 0 |
| lipstick | — | — | 21 6 |
| Super neck cream | — | — | 93 6 |
| Super night cream | — | — | 26 3 |
| — | — | — | 43 9 |

| | Trade | Tax | Retail |
|---|----------|-------|--------|
| Super-Royal cream | — | — | 96 0 |
| — | — | — | 147 6 |
| — | — | — | 245 6 |
| ampoules 3 | — | — | 43 6 |
| 9 | — | — | 114 6 |
| Super 5smooth hand | — | — | 30 0 |
| Super-Tone conditioner | — | — | 30 3 |
| — | — | — | 48 6 |
| — | — | — | 79 0 |
| Gibbs (509 Gibbs) | | | |
| dentifrice 12 2 | 4 6 | 1 8 | — |
| fluoride toothpaste | — | — | — |
| standard 20 11 | 7 8 | 2 11 | — |
| large 29 5 | 10 9 | 4 2 | — |
| economy 40 10 | 15 0 | 5 9 | — |
| toothbrush long head | 18 1 | — | 2 2 |
| short head 18 1 | — | — | 2 2 |
| junior 14 9 | — | 1 9 | — |
| bristle 29 6 | — | — | 3 6 |
| Gillette (415 Gillette) | | | |
| razor Techmatic 148 4 | 53 0 | 22 7 | — |
| cartridge refill 57 5 | 20 7 | 7 0 | — |
| (1½ doz) | (1½ doz) | — | — |
| Glandiposan (1582 Albion) | | | |
| Glandiposan forte (1582 Albion) | | | |
| Glandubolin (1582 Albion) | | | |
| Glanducorpin (1582 Albion) | | | |
| Glycinello (49 Aneson) | | | |
| Glycinello (372 De Witt) | | | |
| Glymiel (1351 WLU) | | | |
| for the hands 11 10 | 6 6 | 2 0 | — |
| 17 9 | 9 9 | 3 0 | — |
| Goddess (280 CP) | | | |
| Golden Babe (761 Lilia-White) | | | |
| cotton wool economy | — | — | — |
| pack 28 0 | — | 3 6 | — |
| Golden Ostermilk (518 Glaxo) | | | |
| 57 4 | — | 5 6 | — |
| Gre-Sol (541 G5) existing entry | | | |
| Gre-Sol (541 G5) | | | |
| jelly personal 20 3 | — | 2 3 | — |
| economy 50 0 | — | 5 6 | — |
| 9 lb 13 0ea | — | 17 4 | — |
| Gre-Solvent (541 G5) existing entry | | | |
| Gre-Solvent (541 G5) | | | |
| liquid soap 1 gal 9 0ea | — | 12 0 | — |
| paste No. 3 tins 30 0 | — | 3 4 | — |
| 7lb 7 6ea | — | 10 0 | — |
| 28lb 23 3ea | — | 31 0 | — |
| Gres pour Homme (Gres (1402 Buser)) | | | |
| toilet water 2oz | — | 46 0 | — |
| 4oz | — | 69 0 | — |
| 8oz | — | 110 0 | — |
| Griptight (1349 LVV) | | | |
| soother rattle 8 9 | 3 3 | 1 6 | — |
| Guerlain (548 Guerlain) | | | |
| powder blusher | — | 64 6 | — |
| Hai Karate (1552 UL) London and South-east only | | | |
| after shave lotion 70cc | 70 3 | 38 8 | 12 0 |
| 140cc | 99 6 | 54 9 | 17 0 |
| Happy Face (1242 Toni) | | | |
| Happy Feet (1383 MFCC) | | | |
| exercise sandals | — | — | — |
| Britta 42 0ea | — | 63 0 | — |
| Kitty 39 0ea | — | 59 11 | — |
| exercise sandalettes | — | — | — |
| Julian child's 7-11 30 7ea | — | 45 11 | — |
| 12-3 33 3ea | — | 49 11 | — |
| 4-5 39 10ea | — | 59 11 | — |
| Sol 36 1ea | 4 11ea | 58 11 | — |
| Scandinavian clogs | — | — | — |
| Anti-static ladies' 56 2ea | — | 76 6 | — |
| men's 57 6ea | — | 78 0 | — |
| Oster 33 3ea | — | 49 11 | — |
| Petri cloquettes 43 2ea | 5 11ea | 69 11 | — |
| Harmony (412 Elida) Midlands area only | | | |
| hairspray standard 32 5 | 17 10 | 5 2 | — |
| large 42 11 | 23 7 | 6 11 | — |
| Hartnell (1376 Hartnell) entire entry | | | |
| Head & Shoulders (1010 P & G) Southern, Tyne Tees, | | | |
| Yorkshire and Ulster areas only | | | |
| Healthcrafts (29 Alfonal) existing entry | | | |
| Healthcrafts (29 Alfonal) | | | |
| Acerosa tablets 60 | 96 4 | 11 2 | — |
| Alfala tablets 100 | 86 0 | 10 9 | — |
| Anti-5at capsules 32 day | 62 2 | 22 8 | 9 9 |
| 100 | 72 0 | — | 9 0 |
| B. Compleat 100 | 65 2 | — | 7 9 |
| Bio-Flavon 100 | 108 0 | 39 6 | 16 10 |
| Bio-Flora 250 | 96 0 | — | 12 0 |
| calcium plus 500 | 54 0 | — | 6 9 |
| Dolomite tablets 100 | 60 0 | — | 7 7 |
| Eleven-Plus (minerals) 64 day | 92 10 | 34 0 | 14 0 |
| Enzygest 100 | 154 0 | — | 19 3 |
| Florus 60gm | 96 0 | — | 12 0 |
| Gev-E-Tabs 16 day | 184 0 | — | 23 0 |
| 32 day | 84 0 | 25 4 | 10 9 |
| Golden Seal 50 | 27 8 | 10 2 | 4 5 |
| Inner Fresh 100 | 51 6 | 18 11 | 8 2 |
| Liver Plus 100 | 72 0 | — | 9 0 |
| Nerve Tone 84 | 48 4 | 17 8 | 7 7 |
| Super | — | — | — |
| bone meal 500 | 91 2 | — | 10 9 |
| brewer's yeast 250 | 32 0 | — | 4 0 |
| cod liver capsules 100 | 37 3 | — | 4 9 |
| halibut liver oil 100 | 30 0 | — | 3 9 |
| kelp 250 | 52 0 | — | 6 7 |
| lecithin 100 | 46 0 | — | 5 9 |

| | | Trade | Tax | Ret |
|--|---------|---------|-------|-----|
| rose hips | 100 | 65 2 | — | 7 |
| wheat germ oil | | | | |
| capsules | 16 day | 39 0 | — | 4 |
| | 32 day | 73 0 | — | 8 |
| | 64 day | 138 0 | — | 16 |
| Super | | | | |
| A 25,000i.u. | 100 | 150 0 | — | 18 |
| B1 25mg | 100 | 104 0 | — | 13 |
| B2 10mg | 100 | 88 0 | — | 10 |
| B6 10mg | 100 | 126 4 | — | 15 |
| B15 25ug | 100 | 104 0 | — | 13 |
| C 200mg | 100 | 145 5 | — | 18 |
| E 100i.u. | 100 | 170 0 | — | 21 |
| sustained release vita- | | | | |
| min tablets | | | | |
| Sustain | | | | |
| A 25,000i.u. | 100 | 150 0 | — | 18 |
| B1 25mg | 100 | 104 0 | — | 13 |
| B2 10mg | 100 | 88 0 | — | 10 |
| B6 10mg | 100 | 126 4 | — | 15 |
| B12 25ug | 100 | 104 0 | — | 13 |
| C 200mg | 100 | 145 5 | — | 18 |
| E 100i.u. | 100 | 170 0 | — | 21 |
| Veg-E-tabs | 64 | 80 10 | — | 9 |
| | 128 | 145 0 | — | 17 |
| V/M formula | 16 day | 48 0 | — | 5 |
| | 32 day | 81 7 | — | 9 |
| | 64 day | 146 6 | — | 17 |
| Vita-Mines chewable | | | | |
| | 84 day | 112 0 | — | 14 |
| | 120 day | 158 0 | — | 19 |
| | 300 day | 360 0 | — | 45 |
| Vit-Amino | | | | |
| beverage | 1 month | 104 0 | — | 13 |
| tablets | 1 month | 104 0 | — | 13 |
| Heath & Heather (588 H & H) existing entry | | | | |
| Heath & Heather (588 H & H) | | | | |
| anti-smoking tablets | 23 9 | 8 8 | — | 3 |
| cider vinegar | 10oz | 28 0 | — | 3 |
| | 40oz | 90 0 | — | 9 |
| cosmetics | | | | |
| cleansing lotion | 32 11 | 18 1 | — | 5 |
| foundation cream | 31 11 | 17 6 | — | 5 |
| hand cream | 31 11 | 17 6 | — | 5 |
| hand lotion | 33 5 | 18 4 | — | 5 |
| skin food | 31 11 | 17 6 | — | 5 |
| dandelion coffee ½lb | 72 0 | — | — | 8 |
| essence 10oz | 48 2 | — | — | 5 |
| extract of rosemary | 24 11 | 13 8 | — | 3 |
| honey Special Blend | | | | |
| (clear or set) | 11b | 44 0 | — | 4 |
| lime blossom—Roumania | | | | |
| (clear) | 11b | 39 9 | — | 4 |
| | 7lb | 21 10ea | — | 28 |
| orange—Spain (set) | | | | |
| | 11b | 39 9 | — | 4 |
| | 7lb | 21 10ea | — | 28 |
| clover—New Zealand | | | | |
| (set) | 11b | 41 9 | — | 4 |
| | 7lb | 23 2ea | — | 30 |
| golden—Mexican | | | | |
| (set) | 11b | 32 0 | — | 3 |
| | 7lb | 17 2ea | — | 22 |
| hymetus (clear) | 11b | 61 7 | — | 6 |
| lemon—Greece | | | | |
| (clear) | 11b | 61 7 | — | 6 |
| French heather | | | | |
| (clear) | 11b | 63 5 | — | 6 |
| floral—Canada | | | | |
| (set) | 11b | 40 5 | — | 4 |
| | 7lb | 21 10ea | — | 28 |
| everyday—Guatemala | | | | |
| (clear) | 11b | 35 2 | — | 3 |
| | 7lb | 19 2ea | — | 24 |
| acacia—Roumania | | | | |
| (clear) | 11b | 39 9 | — | 4 |
| | 7lb | 21 10ea | — | 28 |
| jelly crystals | | | | |
| unsweetened | 9 3 | — | — | 1 |
| molasses | 33 9 | — | — | 3 |
| slippery elm food ½lb | 28 7 | — | — | 3 |
| | 11b | 47 9 | — | 5 |
| | 2lb | 78 0 | — | 8 |
| | 11b | 47 9 | — | 5 |
| unmalted | | | | |
| smoking mixture herbal | | | | |
| fragrant | 32 0 | — | — | 3 |
| plain | 32 0 | — | — | 3 |
| mellow | 15 0 | — | — | 1 |
| toothpaste azulene | 24 3 | 8 11 | — | 3 |
| Vi-tablets | 50 | 23 3 | 8 6 | 3 |
| | 150 | 61 2 | 22 5 | 9 |
| Heatherclean (588 H & H) | 11 1 | 4 1 | — | 2 |
| | 23 0 | 8 5 | — | 3 |
| H.E.B. (589 HEB) existing entry | | | | |
| H.E.B. (589 HEB) | | | | |
| "A" | 130g | 5 8ea | — | 8 |
| | 250g | 7 9ea | — | 11 |
| | 750g | 21 4ea | — | 32 |
| | 1½k | 38 0ea | — | — |
| | 3½k | 75 0ea | — | — |
| antazoline | 60g | 3 8ea | — | 5 |
| | 130g | 5 10ea | — | 8 |
| | 500g | 16 6ea | — | 24 |
| | 750g | 23 6ea | — | 37 |
| burn cream | 100g | 2 9ea | 11ea | 5 |
| | 250g | 4 6ea | 1 7ea | 8 |
| | 750g | 8 9ea | 3 1ea | 16 |
| calamine cream | 130g | 4 3ea | 1 6ea | 7 |
| | 250g | 7 0ea | 2 6ea | 13 |
| | 750g | 20 9ea | 7 4ea | 38 |

| | | Trade | Tax | Retail |
|-------------------------------------|-------|--------|--------|--------|
| Compound | 130g | 5 8ea | — | 8 6 |
| | 250g | 7 9ea | — | — |
| | 750g | 21 4ea | — | — |
| phiodin | 130g | 4 3ea | 1 6ea | 7 10 |
| | 250g | 7 0ea | 2 6ea | 13 0 |
| | 750g | 20 9ea | 7 4ea | 38 6 |
| c | 200ml | 4 3ea | 1 6ea | 7 10 |
| | 500ml | 8 6ea | 3 1ea | 15 10 |
| | 1l | 16 0ea | 5 8ea | 29 8 |
| | 2l | 27 6ea | 9 3ea | 50 6 |
| ormal | 250g | 5 9ea | 2 1ea | 10 8 |
| | 750g | 12 0ea | 4 5ea | 22 5 |
| | 1½k | 22 0ea | 7 11ea | — |
| | 3½k | 46 5ea | 17 1ea | — |
| arisepsin cream | 130g | 4 3ea | 1 6ea | 7 10 |
| | 250g | 7 0ea | 2 6ea | 13 0 |
| | 750g | 20 9ea | 7 4ea | 38 6 |
| emulsion | 200ml | 5 0ea | 1 10ea | 9 4 |
| | 500ml | 8 6ea | 3 2ea | 15 11 |
| | 1l | 16 6ea | 6 0ea | — |
| | 2l | 33 0ea | 12 2ea | — |
| omplex | 100g | 4 6ea | — | — |
| | 275g | 11 0ea | — | — |
| | 650g | 17 6ea | — | — |
| | 2½k | 55 0ea | — | — |
| | 3½k | 69 6ea | — | — |
| S. solution | 200ml | 9 0ea | — | — |
| | 500ml | 20 0ea | — | — |
| | 1l | 39 0ea | — | — |
| | 2l | 75 0ea | — | — |
| aterproof | 250g | 6 0ea | 2 2ea | 11 2 |
| | 750g | 12 9ea | 4 7ea | 23 8 |
| | 1½k | 23 0ea | 8 6ea | 43 0 |
| | 3½k | 47 6ea | 17 4ea | — |
| nz (593 Heinz) | | | | |
| 7½oz cans except toddler foods | | | | D |
| by tumbler | 14 6 | — | — | 1 10 |
| ena Rubinstein (596 HR) | | | | |
| umination soufflé | | | | |
| heek colour | — | — | — | 45 0 |
| ream foundation | — | — | — | 80 0 |
| ios (1025 RC & C) | | | | |
| ntment 1oz | 23 6 | 8 7 | — | 3 7 |
| molac (307 C & G) | | | | |
| 16oz | 45 4 | — | — | 4 8 |
| panorm (1301 WM) | | | | |
| orte 100 2cc | 6 10 | 8ea | — | 16 0 |
| 1000 2cc | 3 16 | 0ea | — | 24 0 |
| mesetas (J25 C-A) | | | | |
| plets 200 | 27 0 | — | — | 3 0 |
| 650 | 59 5 | — | — | 6 7 |
| and Dri (1052 Revlon) | | | | |
| ll-on deodorant | 5109 | — | — | 12 0 |
| ray deodorant 0567 | — | — | — | 13 0 |
| itane (649 ICI) | | | | |
| enges 16 0 | 5 11 | — | — | 2 9 |
| i (813 MF) | | | | |
| id eye liner 44 0 | 23 0 | — | — | 7 5 |
| ld pack | — | — | — | D |
| Five (813 MF) | | | | |
| m line case 41 4 | 21 7 | — | — | 7 0 |
| 's (605 Hill's) | | | | |
| onchial balsam | | | | |
| DDI 100ml | 31 2 | 11 5 | — | 4 7 |
| 200ml | 51 6 | 18 10½ | — | 7 7 |
| rior balsam 100ml | 25 6 | 9 4 | — | 3 9 |
| one (105 BTD) | | | | |
| nder 9 8 | 5 4 | — | — | 1 6 |
| N Hers (506 Gerhardt) | | | | |
| odorant aerosol | | | | |
| 140g | 70 0 | 38 6 | — | 11 10 |
| asal (705 Kirby) | | | | |
| eam 40g | 28 0 | 10 3 | — | 5 0 |
| Hicks (103 Beecham) | | | | |
| ½lb | 26 1 | — | — | 2 5 |
| ½lb | 43 6 | — | — | 4 2 |
| ½lb | 75 0 | — | — | 7 3 |
| ½lb | 202 0 | — | — | 19 6 |
| ocolate flavoured | | | | |
| 6oz | 34 11 | — | — | 3 4 |
| 12oz | 63 4 | — | — | 6 0 |
| ezene (625 Hozezene) existing entry | | | | D |
| ezene (625 Hozezene) | | | | I |
| itary towels size 0 | 28 0 | — | — | 3 0 |
| 1 | 32 0 | — | — | 3 6 |
| 2 | 37 0 | — | — | 4 0 |
| 3 | 42 0 | — | — | 4 6 |
| 4 | 46 0 | — | — | 5 0 |
| 5 | 51 0 | — | — | 5 6 |
| nut (631 Hudnut) | | | | |
| shion Style | | | | |
| oft casual or | | | | |
| ery curly 46 10 | 24 6 | — | — | 7 9 |
| 71 1 | 37 2 | — | — | 11 9 |
| kolein (358 D & 5) | | | | |
| 20oz | 145 5 | 63 11 | — | 23 6 |
| notique (813 MF) | | | | |
| am perfume 92 8 | 48 5 | — | — | 15 7 |
| u de toilette aerosol 92 8 | 48 5 | — | — | 15 7 |
| fume Cologne 2oz | 80 8 | 42 2 | — | 13 7 |
| fume 1oz | 414 0 | 216 4 | — | 69 9 |
| resentation 128 0 | 66 11 | — | — | 21 7 |
| ay mist decanter 150 8 | 78 9 | — | — | 25 5 |
| 35 4 | 18 6 | — | — | 6 0 |
| ine (561 HF) existing entry | | | | I |
| ine (561 HF) | | | | I |
| iseptic 100ml | 13 6 | 4 11½ | — | 2 0 |
| 200ml | 20 0 | 7 4 | — | 3 1 |
| 500ml | 32 0 | 11 9 | — | 4 1 |
| 1l | 64 0 | 23 5½ | — | 9 6 |
| 4½l | 204 0 | 74 9 | — | 29 4 |

| | | Trade | Tax | Retail |
|------------------------------------|--------|---------|--------|--------|
| embrocation | 23 0 | 8 5 | — | 3 7 |
| ointment tin | 17 0 | 6 3 | — | 2 8 |
| jar | 42 0 | 15 5 | — | 6 6 |
| | 80 0 | 29 4 | — | 12 0 |
| | 150 0 | 55 0 | — | 23 0 |
| | 23 0 | 8 5 | — | 3 7 |
| salicylated | | | | |
| I.G.T. (141 Blyton) | | | | |
| safeguards | 17 0 | 6 3 | — | 2 9 |
| Ilford (645 Ilford) | | | | |
| cameras | | | | D |
| projectors | | | | D |
| Imbal (1582 Albion) | | | | D |
| Imprevu (301 Coty) | | | | |
| Cologne | 261-09 | 8 8ea | 4 9ea | 18 0 |
| | 259-09 | 12 11ea | 7 1ea | 27 0 |
| | 260-09 | 16 9ea | 9 2ea | 35 0 |
| dusting powder | 233-09 | 18 2ea | 10 0ea | 38 0 |
| hair spray | 940-09 | 9 1ea | 5 0ea | 19 0 |
| hand lotion | 278-09 | 7 8ea | 4 2ea | 16 0 |
| parfum de toilette | | | | |
| 222-09 | 14 4ea | 7 10ea | — | 30 0 |
| 232-09 | 26 4ea | 14 6ea | — | 55 0 |
| spray | 113-09 | 21 2ea | 11 8ea | 45 0 |
| perfume | 122-09 | 32 11ea | 18 1ea | 70 0 |
| | 112-09 | 25 10ea | 14 2ea | 55 0 |
| spray | 258-09 | 12 11ea | 7 1ea | 27 0 |
| skin perfume | 282-09 | 3 6ea | 1 3½ea | 6 0 |
| soap (1) | 268-09 | 7 8ea | 4 2ea | 16 0 |
| talcum | 357-09 | 5 9ea | 3 2ea | 12 0 |
| In Love (1376 Hartnell) | | | | |
| (distributors 261 Christy) | | | | |
| bath cubes 6 | HL17 | 40 9 | 22 5 | 7 0 |
| bubble bath | HL16 | 83 7 | 46 0 | 13 0 |
| perfume | HL3 | 532 0 | 292 7 | 93 0 |
| soap 3 | HL8 | 69 0 | 25 3 | 10 9 |
| talcum | HL9 | 56 0 | 30 10 | 9 9 |
| Innoxa (654 Innoxa) existing entry | | | | D |
| Innoxa (654 Innoxa) | | | | |
| astriagent | — | — | — | 14 0 |
| barrier cream 71 | — | — | — | 6 7 |
| Cheek-Glo rouge | — | — | — | 11 0 |
| clean face with amalene | — | — | — | 18 0 |
| cleansing cream | — | — | — | 11 0 |
| cleansing milk | — | — | — | 14 0 |
| | — | — | — | 25 0 |
| | — | — | — | 11 0 |
| complexion milk 41 | — | — | — | 11 0 |
| cool hands | — | — | — | 12 0 |
| coverstick 41 | — | — | — | 12 0 |
| cream powder 41 | — | — | — | 12 0 |
| cream powder | — | — | — | 8 5 |
| plastic case | — | — | — | 12 10 |
| mirror case | — | — | — | 38 7 |
| gilt case | — | — | — | 2 0 |
| puff | — | — | — | 11 10 |
| cream satin | — | — | — | 8 0 |
| cuticle remover | — | — | — | 11 0 |
| deodorant spray 41 | — | — | — | 5 0 |
| eyebrow pencil | — | — | — | 8 0 |
| eye liner cake | — | — | — | 5 0 |
| brush | — | — | — | 8 0 |
| eye liner liquid | — | — | — | 12 0 |
| with brush | — | — | — | 7 0 |
| eye make-up remover | — | — | — | 10 10 |
| face powder | — | — | — | 11 10 |
| foundation 41 | — | — | — | 12 7 |
| Free & Easy aerosol | — | — | — | 10 10 |
| roll-on | — | — | — | 18 0 |
| Gingham | — | — | — | 20 0 |
| body lotion | — | — | — | 25 0 |
| dusting powder | — | — | — | 18 0 |
| perfume atomiser | — | — | — | 22 0 |
| refill | — | — | — | 20 0 |
| toilet water | — | — | — | 7 0 |
| aerosol | — | — | — | 7 7 |
| hand cream | — | — | — | 8 0 |
| lip barrier cream | — | — | — | 6 9 |
| lip/eye brush | — | — | — | 10 0 |
| lipstick Jewellfast | — | — | — | 10 0 |
| super | — | — | — | 10 0 |
| lipstick No. 22 | — | — | — | 25 0 |
| liquid satin | — | — | — | 23 0 |
| Living Peach | — | — | — | 23 0 |
| body lotion | — | — | — | 23 0 |
| cleansing cream | — | — | — | 30 0 |
| lotion | — | — | — | 11 0 |
| conditioning cream | — | — | — | 30 0 |
| moisturising lotion | — | — | — | 23 0 |
| tonic extra | — | — | — | 23 0 |
| regular | — | — | — | 25 0 |
| vitamin beauty mask | — | — | — | 11 0 |
| mascara block | — | — | — | 15 0 |
| master stroke mascara | — | — | — | 10 0 |
| refill | — | — | — | 11 0 |
| matine foundation | — | — | — | 15 0 |
| | — | — | — | 11 0 |
| moisturising milk 41 | — | — | — | 25 0 |
| moisture oil | — | — | — | 15 0 |
| mousse foundation | — | — | — | 7 10 |
| nail enamel | — | — | — | 10 0 |
| frosted | — | — | — | 8 0 |
| remover | — | — | — | 7 10 |
| supercoat | — | — | — | 7 10 |
| undercoat | — | — | — | 17 0 |
| nail hardener | — | — | — | 11 0 |
| non fatty cream 41 | — | — | — | 11 0 |
| On and Off depilatory | — | — | — | 16 0 |
| One & All | — | — | — | 11 0 |

| | | Trade | Tax | Retail |
|---------------------------------------|----------|----------|------|--------|
| overnight cream | | — | — | 12 0 |
| | | — | — | 17 0 |
| satin bloom | | — | — | 11 10 |
| satin sheen | | — | — | 12 0 |
| Shadow Gleam | | | | |
| eye shadow | | — | — | 8 10 |
| Shadow Soft | | | | |
| eye shadow | | — | — | 8 0 |
| with applicator | | — | — | 12 0 |
| applicator | | — | — | 5 0 |
| shampoo hair 41 | | — | — | 10 0 |
| skin 41 | | — | — | 11 0 |
| skin balm | | — | — | 11 0 |
| | | — | — | 16 0 |
| skin freshener | | — | — | 14 0 |
| soap medicated 41 | | — | — | 5 0 |
| Soft Echo rouge | | — | — | 10 0 |
| solution 41 | | — | — | 10 0 |
| Sunplay tan cream | | — | — | 10 0 |
| oil | | — | — | 10 0 |
| aerosol | | — | — | 19 0 |
| super vitaliser | | — | — | 25 0 |
| Tender Touch | | — | — | 15 0 |
| | | — | — | 23 0 |
| throat cream | | — | — | 24 0 |
| tissue cream | | — | — | 12 0 |
| | | — | — | 17 0 |
| vitaliser | | — | — | 33 0 |
| vitormone cream | | | | |
| single | | — | — | 33 0 |
| double | | — | — | 45 0 |
| white mask | | — | — | 14 0 |
| Instamil (232 Carter) | | | | |
| cartons 1lb | 4 7ea | — | — | 6 0 |
| Inter-Dens (1556 Farillon) | | | | |
| 5 books | 29 8 | 10 11 | — | 4 7 |
| Intimate (1052 Revlon) existing entry | | | | D |
| Intimate (1052 Revlon) | | | | I |
| after bath Cologne | 5595 | — | — | 36 0 |
| anti perspirant spray | 5631 | — | — | 19 0 |
| bath powder spray | 0254 | — | — | 32 0 |
| creamy skin perfume | 5674 | — | — | 23 0 |
| diamond facet spray | 4706 | — | — | 48 0 |
| dusting powder | 0364 | — | — | 40 0 |
| | 0215 | — | — | 50 0 |
| cau de toilette | 5619 | — | — | 19 0 |
| | 3953 | — | — | 30 0 |
| | 0415 | — | — | 38 0 |
| lotion | 0372 | — | — | 16 0 |
| plastic bottle | 5146 | — | — | 12 0 |
| milk bath | 0745 | — | — | 56 0 |
| ovalesque mist | 3853 | — | — | 45 0 |
| perfume 3.5cc | 0283 | — | — | 49 0 |
| 7cc | 0941 | — | — | 74 0 |
| 14cc | 0957 | — | — | 115 0 |
| 28cc | 0958 | — | — | 195 0 |
| 56cc | 0966 | — | — | 243 0 |
| 112cc | 0916 | — | — | 397 0 |
| spray | 2153 | — | — | 53 0 |
| Silk | 5190 | — | — | 31 0 |
| spray mist | 5302 | — | — | 33 0 |
| soap | 5571 | — | — | 20 0 |
| talcum | 0361 | — | — | 17 0 |
| Iroxol C (2 Abbott) | | | | |
| tablets | 150 | 45 0ea | — | 67 6 |
| | 600 | 180 1ea | — | 270 0 |
| Irojel (358 D & 5) | | | | |
| piglet doser 100ml | 28 8ea | — | — | 43 0 |
| Iso-Pak (16 AGL) | | | | |
| camera outfit | — | — | — | 91 7 |
| case | — | — | — | 28 8 |
| lady set | — | — | — | 167 7 |
| C camera outfit | — | — | — | 148 5 |
| lady set | — | — | — | 186 4 |
| CI camera outfit | — | — | — | 196 0 |
| Italian Marble (1561 MD) | | | | |
| (distributors 261 Christy) | | | | |
| bath bliss sachet | 7 7 | 4 2 | — | 1 4 |
| 100cc | 91 4 | 50 3 | — | 15 8 |
| bath Cologne | 97 1 | 53 5 | — | 16 8 |
| bath talcum | 85g | 73 8 | 40 6 | 12 8 |
| soap guest 6 | 230g | 101 6 | 37 3 | 15 10 |
| Izal (1480 Izal) | | | | |
| antiseptic | 15 7 | 5 9 | — | 2 4 |
| germicide† | 1gal | 12 0ea | — | 16 0 |
| soft tissue rolls | | | | |
| double pack | 43 0 | — | — | 2 5 |
| | (2 doz) | | | |
| Jackson's (662 EJ) | | | | |
| glucose barley sugar | | | | |
| drops 4oz | 12 4 | 2 7 | — | 1 9 |
| sticks 10 | 16 0 | 3 4 | — | 1 7 |
| | (1½ doz) | (1½ doz) | | |
| Devon butterscotch | 4oz | 12 4 | 2 7 | 1 9 |
| Devon fruit | 4oz | 12 4 | 2 7 | 1 9 |
| mint | 4oz | 12 4 | 2 7 | 1 9 |
| mixed fruit drops | 4oz | 12 4 | 2 7 | 1 9 |
| pastilles blackcurrant | 4oz | 12 4 | 2 7 | 1 9 |
| creme de menthe | 4oz | 12 4 | 2 7 | 1 9 |
| natural lemon | 4oz | 12 4 | 2 7 | 1 9 |
| tangerine | 4oz | 12 4 | 2 7 | 1 9 |
| pastilles | | | | |
| antiseptic throat | 50g | 17 10 | 6 2 | 2 11 |

| | Trade | Tax | Retail |
|---|--------|--------|--------|
| bronchial catarrh 50g | 17 10 | 6 2 | 2 11 |
| Creds 50g | 17 10 | 6 2 | 2 11 |
| crystallised black-currant 50g | 17 7 | 3 8 | 2 7 |
| catarrh 50g | 17 10 | 6 2 | 2 11 |
| children's cough 50g | 16 0 | 5 7 | 2 7 |
| Envoy 50g | 17 10 | 6 2 | 2 11 |
| eucalyptus & menthol 50g | 19 5 | — | 2 5 |
| Gee's linctus †DDI 50g | 18 2 | — | 2 2 |
| glycerine, lemon & honey 50g | 17 7 | 3 8 | 2 7 |
| glycerine thymol 50g | 19 5 | — | 2 5 |
| liquorice mentholated bronchial 50g | 17 10 | 6 2 | 2 11 |
| night cough †DDI 1oz | 17 10 | 6 2 | 2 11 |
| pholcodine †DDI 50g | 22 7 | — | 2 11 |
| Ress-Q 1oz | 17 10 | 6 2 | 2 11 |
| cachous Devon violet 7 0 | 7 0 | 1 6 | 1 0 |
| Devon floral 7 0 | 7 0 | 1 6 | 1 0 |
| lozenges | | | |
| bismuth dyspepsia 50g | 17 10 | 6 2 | 2 11 |
| Brompton 50g | 19 5 | — | 2 5 |
| Duskies 3 0 | 3 0 | 8 | 5 |
| lime flavoured sulphur 13 0 | 13 0 | 4 6 | — |
| linseed, liquorice & chlorodyne †DDI 13 0 | 13 0 | — | 1 7 |
| snow mints 4 6 | 4 6 | 11 | 7 |
| sulphur 50g | 19 5 | — | 2 5 |
| pellets | | | |
| lmps 2 3 | 2 3 | 9 | 4 |
| liquorice & menthol 12 7 | 12 7 | — | 1 7 |
| tablets | | | |
| Devonshire junket 12 16 | 16 8 | — | 2 0 |
| soda mints 6 2 | 6 2 | — | 9 |
| sulphur (cellobags) 10 9 | 10 9 | 3 9 | 1 7 |
| Jaslyn (1070 Windsor) mammoth ovals 22 1 | 22 1 | 7 11 | 3 4 |
| J Cloth (672 Johnson) all purpose cloths 6 24 | 24 6 | 3 4 | 3 0 |
| Jectoral (68 Astra) tablets 100 | 10 6ea | 3 10ea | 19 7 |
| Jectoral F (68 Astra) tablets 30 | 6 6ea | 2 4½ | 12 2 |
| Jergens (261 Christy) hand lotion 3oz | 25 8 | 14 2 | 4 5 |
| 6oz | 45 7 | 25 1 | 7 10 |
| classic | — | — | — |
| Johnsonplast (672 Johnson) zinc oxide plaster | | | |
| 1yd x ½in 7 8 | 7 8 | — | 11 |
| 1in 10 6 | 10 6 | — | 1 3 |
| 3½yd x ½in 17 6 | 17 6 | — | 2 1 |
| 1in 24 6 | 24 6 | — | 2 11 |
| 5yd x ½in 23 1 | 23 1 | — | 2 9 |
| 1in 33 7 | 33 7 | — | 4 0 |
| 2in 56 8 | 56 8 | — | 6 9 |
| 3in 77 0 | 77 0 | — | 9 2 |
| 10yd x ½in 33 7 | 33 7 | — | 4 0 |
| 1in 53 2 | 53 2 | — | 6 4 |
| 2in 83 4 | 83 4 | — | 9 11 |
| 3in 117 8 | 117 8 | — | 14 0 |
| Johnsons (672 Johnson) bandages w.o.w. | | | |
| B.P.C. | | | |
| 1in x 4yd 4 11 | 4 11 | — | 8 |
| 2in x 4yd 8 0 | 8 0 | — | 1 0 |
| 3in x 4yd 11 3 | 11 3 | — | 1 4 |
| 4in x 4yd 14 4 | 14 4 | — | 1 9 |
| crepe B.P.C. | | | |
| 2in 29 0 | 29 0 | — | 3 5 |
| 2½in 35 0 | 35 0 | — | 3 9 |
| 3in 41 8 | 41 8 | — | 4 8 |
| 3½in 47 10 | 47 10 | — | 5 4 |
| 4in 55 10 | 55 10 | — | 6 1 |
| 6in 81 0 | 81 0 | — | 9 0 |
| cellulose wadding 16oz | 41 11 | — | 4 8 |
| B.P.C. | | | |
| cotton wool B.P.C. | | | |
| 1oz 10 10 | 10 10 | — | 1 4 |
| 4oz 30 4 | 30 4 | — | 3 4 |
| 16oz 101 0 | 101 0 | — | 11 2 |
| hospital 1oz | 9 5 | — | 1 2 |
| 4oz 24 7 | 24 7 | — | 2 9 |
| 16oz 78 0½ | 78 0½ | — | 8 7 |
| dressing pack | | | |
| sterilised 21 6 | 21 6 | — | 2 7 |
| gauze B.P.C. | | | |
| 1yd 16 5 | 16 5 | — | 2 0 |
| 3yd 36 0 | 36 0 | — | 4 5 |
| 6yd 65 9 | 65 9 | — | 7 3 |
| 12yd 128 3 | 128 3 | — | 14 2 |
| gauze and cotton tissue B.P.C. | | | |
| Drug tariff 16oz 120 0 | 120 0 | — | 12 9 |
| 16oz 101 0 | 101 0 | — | 11 2 |
| lint plain B.P.C. | | | |
| 1oz 16 7½ | 16 7½ | — | 2 0 |
| 4oz 53 3 | 53 3 | — | 5 10 |
| 16oz 192 2 | 192 2 | — | 21 3 |
| boric B.P.C. | | | |
| 1oa 17 5 | 17 5 | — | 2 2 |
| 4oz 56 4 | 56 4 | — | 6 4 |
| multiple pack | | | |
| dressings No.1 48 8 | 48 8 | — | 5 5 |
| No.2 99 2 | 99 2 | — | 11 0 |
| sterilised lint dressings | | | |
| small 7 6 | 7 6 | — | 1 2 |
| medium 10 11 | 10 11 | — | 1 3 |
| large 16 11 | 16 11 | — | 2 2 |
| triangular bandages 24 8 | 24 8 | — | 2 11 |

| | Trade | Tax | Retail |
|---|---------|-------|--------|
| baby products | | | |
| cotton buds 20 | 11 4 | — | 1 5 |
| 60 | 28 8 | — | 3 7 |
| 100 | 38 0 | — | 4 9 |
| cream jar 45g | 28 9 | 15 10 | 4 8 |
| 100g | 49 0 | 27 0 | 8 1 |
| tube 34g | 19 9 | 10 10 | 3 3 |
| lotion 120cc | 28 8 | 15 9 | 4 9 |
| 205cc | 41 5 | 22 9 | 6 10 |
| 285cc | 51 10 | 28 6 | 8 7 |
| nappy liners 50 | 44 0 | — | 5 6 |
| 100 | 79 2 | — | 9 6 |
| 200 | 149 9 | — | 17 10 |
| oil 135cc | 28 8 | 15 9 | 4 9 |
| 210cc | 41 5 | 22 9 | 6 10 |
| 99g | 20 0 | 7 4 | 3 0 |
| powder 227g | 34 11 | 12 9 | 5 3 |
| economy 49 9 | 49 9 | 15 8 | 6 5 |
| shampoo sachet 7 0 | 7 0 | 2 7 | 1 1 |
| bottle 28 8 | 28 8 | 10 6 | 4 5 |
| 10 0 | 10 0 | 3 8 | 1 5 |
| soap 14 8 | 14 8 | 5 4 | 2 1 |
| cotton wool household dental floss | — | — | — |
| incontinence pads 12 | 83 6 | — | 10 3 |
| N.A. dressings (3 doz) | 18 10 | — | 10 |
| Johnsons (673 J of H) acid hardener 2½l | 12 0ea | — | 18 0 |
| 1gal | 22 0ea | — | 33 0 |
| acid hypo fixing powder 250g | 3 4ea | — | 5 0 |
| 500g | 5 0ea | — | 7 6 |
| 5k | 24 8ea | — | 37 0 |
| anti-static solution 50cc | 3 4ea | — | 5 0 |
| 2½l | 40 0ea | — | 60 0 |
| A.O.S. aerosol 4oz | 5 0ea | — | 7 6 |
| Auto-Film developer 1 gal | 22 0ea | — | 33 0 |
| 5 gal | 94 8 | — | 142 0 |
| 1 gal | 23 8 | — | 35 6 |
| 5 gal | 106 0ea | — | 159 0 |
| Auto-Print R developer 1 gal | 24 4ea | — | 36 6 |
| 5 gal | 110 0ea | — | 165 0 |
| 1 gal | 28 0ea | — | 42 0 |
| 5 gal | 128 4ea | — | 192 0 |
| replenisher | | | |
| bromide developer liquid 250cc | 3 8ea | — | 5 6 |
| 500cc | 6 0ea | — | 9 0 |
| 2½l | 14 0ea | — | 21 0 |
| powder to make 3 gal | 7 6ea | — | 11 3 |
| 6 gal | 12 10ea | — | 19 3 |
| 9 gal | 18 10ea | — | 28 3 |
| Cinecol 25cc | 3 0ea | — | 4 6 |
| 100cc | 5 4ea | — | 8 0 |
| 500cc | 12 8ea | — | 19 0 |
| 2½l | 42 0ea | — | 63 0 |
| chromium intensifier 100cc | 4 0ea | — | 6 0 |
| Colourform outfit 40 0ea | 40 0ea | — | 60 0 |
| Colourform Resist 3oz | 5 0ea | — | 7 6 |
| 10oz | 9 0ea | — | 13 6 |
| copper intensifier 30oz | 6 0ea | — | 9 0 |
| contrast developer 250cc | 3 8ea | — | 5 6 |
| 500cc | 6 0ea | — | 9 0 |
| 2½l | 14 0ea | — | 21 0 |
| cotton wool No. 1 8 0ea | 8 0ea | — | 12 0 |
| No. 2 6 0ea | 6 0ea | — | 9 0 |
| absorbent 1 lb | 9 0ea | — | 13 6 |
| dead black 25cc | 2 8ea | — | 4 0 |
| 100cc | 4 0ea | — | 6 0 |
| 250cc | 6 0ea | — | 9 0 |
| 2½l | 25 0ea | — | 37 6 |
| Definol 100cc | 2 8ea | — | 4 0 |
| 500cc | 8 0ea | — | 12 0 |
| developer '468' 1-2 gal | 6 0ea | — | 9 0 |
| 2-4 gal | 10 0ea | — | 15 0 |
| 4-8 gal | 18 0ea | — | 28 0 |
| dri mount 10oz | 6 0ea | — | 9 0 |
| film cleaner 100cc | 4 0ea | — | 6 0 |
| fine grain developer 20oz | 3 2ea | — | 4 9 |
| 1 gal | 7 0ea | — | 10 6 |
| 3 gal | 17 0ea | — | 25 6 |
| 5 gal | 26 0ea | — | 39 0 |
| 10 gal | 49 0ea | — | 73 6 |
| replenisher ½ gal | 6 0ea | — | 9 0 |
| 2 gal | 18 0ea | — | 27 0 |
| Fixadon 250g | 3 4ea | — | 5 0 |
| 500g | 5 0ea | — | 7 6 |
| 5k | 24 8ea | — | 37 0 |
| 10k | 46 0ea | — | 69 0 |
| Fix-Sol 250cc | 2 10ea | — | 4 3 |
| 500cc | 5 0ea | — | 7 6 |
| 2½l | 12 0ea | — | 18 0 |
| 1 gal | 22 0ea | — | 33 0 |
| 5 gal | 112 0ea | — | 168 0 |
| flash powder No. 2 4oz | 9 0ea | — | 13 6 |
| 8oz | 15 0ea | — | 22 6 |
| glazing solution 250cc | 4 0ea | — | 6 0 |
| 2½l | 17 0ea | — | 25 6 |

| | Trade | Tax | Retail |
|---|---------|-------|--------|
| Hypo-Clear 5 gal | 5 6ea | — | 8 |
| Indicol 225cc | 6 0ea | — | 8 |
| 2½l | 22 0ea | — | 31 |
| 1 gal | 43 4ea | — | 64 |
| lith developers Exelith 1 gal | 12 0ea | — | 18 |
| Unilith 1 gal | 12 0ea | — | 18 |
| lubricant 25cc | 2 8ea | — | 4 |
| mat black 25cc | 3 0ea | — | 4 |
| 100cc | 6 4ea | — | 9 |
| 2½l | 48 0ea | — | 72 |
| Maxicon 2½l | 13 0ea | — | 19 |
| 1 gal | 24 0ea | — | 33 |
| mountant 24oz | 6 0ea | — | 9 |
| ½ gal | 16 0ea | — | 24 |
| 1 gal | 29 0ea | — | 43 |
| M.Q. developer 1-2 gal | 6 0ea | — | 9 |
| M.Q. print developer No. 1 | 6 0ea | — | 9 |
| No. 1a | 10 0ea | — | 15 |
| No. 2 | 22 0ea | — | 33 |
| One-Four-Two 100cc | 3 0ea | — | 4 |
| 500cc | 9 8ea | — | 11 |
| 2½l | 26 0ea | — | 39 |
| 5 gal | 230 0ea | — | 345 |
| opaque liquid 25cc | 3 0ea | — | 4 |
| 100cc | 6 0ea | — | 9 |
| 250cc | 12 0ea | — | 18 |
| Permafilm 50cc | 10 0ea | — | 15 |
| photo colouring outfit 10 0ea | 10 0ea | — | 15 |
| major outfit 30 8ea | 30 8ea | — | 45 |
| Photowet 2½l | 24 0ea | — | 36 |
| P.Q. developer No. 1 | 5 6ea | — | 8 |
| No. 1a | 10 0ea | — | 15 |
| No. 2 | 22 0ea | — | 33 |
| No. 3 | 40 0ea | — | 60 |
| retouching medium 25cc | 2 6 | — | 3 |
| reversal processing outfit 6 0ea | 6 0ea | — | 9 |
| rubber solution 1 pt | 6 0ea | — | 9 |
| Speedwash 600cc | 6 0ea | — | 9 |
| 1 gal | 21 0ea | — | 31 |
| 2½l | 11 0ea | — | 16 |
| sepia toner 250cc | 3 8ea | — | 5 |
| Soluprint 500cc | 6 0ea | — | 9 |
| 2½l | 14 0ea | — | 21 |
| spotting medium black 25cc | 2 6ea | — | 3 |
| stop bath powder 2 gal | 4 0ea | — | 6 |
| Three-Two-Six 100cc | 3 0ea | — | 4 |
| 500cc | 6 4ea | — | 9 |
| 2½l | 16 0ea | — | 24 |
| 5 gal | 130 0ea | — | 193 |
| Unitol developer 250cc | 3 6ea | — | 5 |
| 500cc | 6 6ea | — | 9 |
| 2½l | 17 6ea | — | 26 |
| 1 gal | 32 0ea | — | 48 |
| Universal developer 250cc | 3 8ea | — | 5 |
| 500cc | 6 0ea | — | 9 |
| 2½l | 14 0ea | — | 21 |
| film cement 25cc | 2 4ea | — | 3 |
| 100cc | 5 0ea | — | 7 |
| 500cc | 12 0ea | — | 18 |
| 2½l | 36 0ea | — | 54 |
| uranium intensifier 100cc | 4 0ea | — | 6 |
| warm black tone developer & replenisher 1 gal | 25 0ea | — | 37 |
| 5 gal | 112 0ea | — | 168 |
| 25cc | 1 7ea | 7d ea | 3 |
| white ink Jonquille (813 MF) 32 0 | 32 0 | 16 9 | 5 |
| ba'h cubes (6) 8oz | 121 4 | 63 5 | 20 |
| Cologne 6oz | 97 4 | 50 10 | 16 |
| 8oz | 121 4 | 63 5 | 20 |
| perfume ½oz | 206 8 | 108 0 | 34 |
| soap (3) 57 4 | 57 4 | 20 0 | 8 |
| talcum plastic 38 0 | 38 0 | 19 10 | 6 |
| Kaykill (1068 Roberts) rodenticide drum | | | |
| No. 1 | 14 4 | — | 1 |
| No. 2 | 32 6 | — | 4 |
| Kay's (1068 Roberts) linseed compound large | 37 0 | 13 7 | 5 |
| Keroderm (692 Kerodex) † ointment tube | — | — | 6 |
| Kerodex (692 Kerodex) baby cream | — | — | 6 |
| sun deflection cream 11D | — | — | 7 |
| 12W | — | — | 8 |
| double seven | — | — | 5 |
| Ketotest (369 DL) bath mitt 0511 | 16 10ea | 9 3ea | 37 |
| sparkling bath 0510 | 11 6ea | 6 4ea | 22 |
| Kirby (705 Kirby) bronchial balsam† 100ml | 25 0 | 9 2 | 4 |
| 200ml | 42 0 | 15 5 | 7 |
| 28g | 24 0 | — | 3 |
| burn cream 100ml | 21 0 | 7 8½ | 3 |
| cherry bark linctus 100ml | 20 0 | 7 4 | 3 |
| children's 20 0 | 20 0 | 7 4 | 3 |
| cold sore lotion 7ml | 15 0 | 5 6 | 2 |

| | Trade | Tax | Retail |
|--|---------|---------|--------|
| parache drops 7ml | 15 0 | 5 6 | 2 6 |
| extra energy tablets 50 | 25 0 | — | 3 3 |
| glycerine, lemon & honey with ipecac 100ml | 23 0 | — | 2 9 |
| hormone hair tonic 170ml | 66 0 | 36 3 | 15 0 |
| iron & yeast tablets 80 | 28 0 | — | 4 3 |
| junior balsam 100ml | 22 0 | 8 1 | 3 6 |
| kiddie aspirin tablets 50 | 15 0 | 5 6 | 2 6 |
| mentholated balsam 100ml | 20 0 | 7 4 | 4 0 |
| mentholated bronchial mixture 100ml | 19 0 | 6 11½ | 4 0 |
| mouth ulcer tablets 20 | 19 0 | 6 11½ | 3 3 |
| multivitamin tablets 100 | 30 0 | — | 5 0 |
| orange & halibut tablets 100 | 60 0 | — | 9 0 |
| special backache & kidney tablets 40 | 24 0 | 8 9½ | 4 3 |
| soothache tincture 7ml | 15 0 | 5 6 | 2 6 |
| stomachised iron & yeast tablets 100 | 28 0 | — | 4 3 |
| white horse oils 100ml | 20 0 | 7 4 | 3 3 |
| enex (702 KC) case rates minimum order direct | 54 8 | 7 6 | 2 0 1 |
| itchen towel holders (4 doz) | (4 doz) | (4 doz) | |
| ing (672 Johnson) informing bandage 2in | 12 6 | — | 1 7 |
| 3in | 16 3 | — | 2 1 |
| 4in | 19 5 | — | 2 5 |
| 6in | 26 11 | — | 3 5 |
| -Lecithin (1582 Albion) ed (187 BS) | — | — | D |
| lle (1203 Surex) otectives 50 0 (2½ doz) | — | — | 3 6 |
| lash (1296 VW) elash curler 8 6ea | 4 8ea | — | — |
| fill 2 3ea | 1 2½ea | — | — |
| issors 5 0ea | 2 9ea | — | — |
| y (672 Johnson) 41g | 18 10 | — | 2 4 |
| 82g | 29 6 | — | 3 8 |
| lac (307 C & G) cream 12oz | 49 6 | — | 5 6 |
| calamine (325 C-A) existing entry | — | — | D |
| ocalamine (325 C-A) oy cream 42 0 | 23 0 | 7 0 | |
| icum 18 0 | 10 0 | 3 0 | |
| am tube 50g | 30 0 | 16 7 | 5 0 |
| id cream 50g | 25 5 | 13 7 | 4 3 |
| 110g | 49 9 | 27 2 | 8 3 |
| id lotion 50cc | 21 5 | 11 9 | 3 7 |
| 105cc | 30 0 | 16 7 | 5 0 |
| on 50cc | 21 5 | 11 9 | 3 7 |
| 105cc | 30 0 | 16 7 | 5 0 |
| tan 35 3 | 19 5 | 6 0 | |
| um 30 0 | 16 7 | 5 0 | |
| L Manhattan (893 Nicholas) am perfume roll-on 80 4 | 42 0 | 13 6 | |
| ume 10cc | 61 8 | 19 11 | |
| ay Cologne 112 8 | 59 0 | 19 0 | |
| mant (301 Coty) amy skin perfume 11 0ea | 6 0ea | 23 0 | |
| 2058 | 9 0ea | 35 0 | |
| ting powder 348.20 | 16 5ea | 17 0 | |
| fill 351.20 | 8 2ea | 10 0 | |
| powder 050 | 4 10ea | 16 0 | |
| spray 2041 | 7 8ea | 13 0 | |
| id lotion 2078 | 6 2ea | 13 0 | |
| um de toilette 232.20 | 21 6ea | 45 0 | |
| ray 120.20 | 8 5ea | 18 0 | |
| ume 121.20 | 28 2ea | 60 0 | |
| 141.20 | 44 7ea | 95 0 | |
| 151.20 | 75 3ea | 160 0 | |
| 113.20 | 16 5ea | 35 0 | |
| 112.20 | 21 2ea | 45 0 | |
| eam sachet 264.20 | 11 0ea | 23 0 | |
| st 290.20 | 8 1ea | 17 0 | |
| 289.20 | 14 4ea | 30 0 | |
| 114.20 | 12 0ea | 25 0 | |
| o toilet (1) 2082 | 2 11ea | 5 0 | |
| bath (1) 2081 | 4 7ea | 8 0 | |
| id fragrance 2020 | 6 2ea | 13 0 | |
| sh Cologne 261.20 | 7 2ea | 15 0 | |
| 259.20 | 11 0ea | 20 0 | |
| um 357.20 | 4 10ea | 10 0 | |
| 356.20 | 6 2ea | 13 0 | |
| Lia (975 PDS) der ½oz | 26 0 | 4 5 | |
| em (903 NPU) mpoo cream sachet 6 5 | 2 4 | 1 0 | |
| jar 29 0 | 10 7½ | 4 6 | |
| liquid sachet 6 5 | 2 4 | 1 0 | |
| bottle 24 0 | 8 9½ | 3 9 | |
| me (726 Lancome) icks transparent | — | 15 6 | |
| ui-blush | — | 39 0 | |
| aki | — | 31 6 | |
| a (730 Lanvin) e de Lanvin 2oz | — | 46 0 | |
| 4oz | — | 62 0 | |

| | Trade | Tax | Retail |
|--|--------|------|--------|
| 8oz | — | — | 101 0 |
| Lapaquin (649 ICI) | — | — | D |
| Lapudrine (649 ICI) | — | — | D |
| Larodopa (1074 Roche) tablets 500mg 200 | 0ea | — | — |
| Laroxyl (1074 Roche) tablets packs of 500 | — | — | D |
| Laryn (1582 Albion) | — | — | D |
| Larysept (1582 Albion) | — | — | D |
| Lastonet (733 Lastonet) crepe bandages (Lastoyarn) 2in | 27 0 | — | 3 5 |
| 2½in | 32 0 | — | 4 0 |
| 3in | 38 0 | — | 4 9 |
| 3½in | 46 0 | — | 5 9 |
| 4in | 52 0 | — | 6 6 |
| 5in | 62 0 | — | 7 9 |
| 6in | 76 0 | — | 9 6 |
| elastic net bandages 3in x 5yd | 6 9ea | — | 10 2 |
| 4in x 5yd | 8 6ea | — | 12 9 |
| 5in x 7½yd | 14 6ea | — | 21 9 |
| jockstrap standard support stockings Spanflex | 61 0 | 8 0 | 8 6 |
| suspender belts single double | 22 0pr | — | 33 0 |
| 64 0 | 8 10 | 8 9 | |
| 76 0 | 10 6 | 10 5 | |
| surgical hosiery seamless stout thread thigh stocking | 41 0pr | — | 61 6 |
| tights Lastolita | 40 0pr | — | 59 11 |
| Spanflex | 28 0pr | — | 42 0 |
| Lavason (1269 VC) | — | — | D |
| Lavason (1572 DF) | 12 0 | — | 1 3 1 |
| Lemon Delph (496 Garsalle) bath oil 2oz | 48 0 | 26 5 | 8 3 |
| Lempak (261 Christy) beauty mask sachet tube | 9 11 | 5 6 | 1 9 |
| 28 0 | 15 5 | 4 10 | |
| 21 0 | 11 7 | 3 8 | |
| 11 6 | 4 2 | 1 10 | |
| Lentheric (753 Lentheric) 12 range | — | — | — D |
| Centaur after shave lotion 52ml | — | — | 21 0 |
| 105ml | — | — | 33 0 |
| 52ml | — | — | 27 0 |
| 105ml | — | — | 42 0 |
| foam shave 135g | — | — | 18 9 |
| pre-electric shave 52ml | — | — | 21 0 |
| 105ml | — | — | 33 0 |
| soap talcum 105g | — | — | 9 9 |
| cleansing mousse large | — | — | 16 9 |
| eyebrow pencil | — | — | 19 6 |
| Miss Letheric | — | — | — D |
| bath foam | — | — | 18 3 |
| eau de toilette 1oz | — | — | 10 9 |
| 2oz | — | — | 16 9 |
| spray | — | — | 23 0 |
| 25 0 | — | — | 25 0 |
| eau de parfum spray | — | — | 26 0 |
| hand lotion | — | — | 12 9 |
| parfum creme | — | — | 22 0 |
| perfume module | — | — | 27 0 |
| ½oz | — | — | 50 0 |
| ½oz | — | — | 75 0 |
| soap twin pack talcum | — | — | 9 0 |
| Onyx | — | — | 10 9 |
| after shave lotion | — | — | 14 3 |
| 22 3 | — | — | 22 3 |
| after shave balm | — | — | 14 3 |
| 22 3 | — | — | 22 3 |
| brilliantine | — | — | 16 0 |
| Cologne | — | — | 24 0 |
| 12 9 | — | — | 16 9 |
| deodorant roll-on spray | — | — | 16 3 |
| foam shave | — | — | 14 3 |
| hair dressing | — | — | 22 3 |
| 14 3 | — | — | 22 3 |
| hair cream | — | — | 14 3 |
| 22 3 | — | — | 14 3 |
| hair lotion without oil | — | — | 14 3 |
| 22 3 | — | — | 14 3 |
| pre-shave lotion | — | — | 11 0 |
| shampoo | — | — | 16 3 |
| shaving bowl | — | — | 9 9 |
| refill | — | — | 9 9 |
| cream | — | — | 5 3 |
| soap toilet bath | — | — | 14 0 |
| 2 | — | — | 13 9 |
| talcum | — | — | — D |
| bath gelee | — | — | — D |
| de luxe travel kit | — | — | — D |
| sun screener | — | — | — D |
| rouge cream | — | — | 9 9 |
| Sun'n Wind cream | — | — | — D |
| Tweed | — | — | — D |
| perfume replica | — | — | 33 0 |
| purse flacon | — | — | 38 0 |
| ½oz | — | — | 56 0 |
| ¾oz | — | — | 90 0 |

| | Trade | Tax | Retail |
|--|---------|---------------------------|--------|
| bouquet miniature 1oz | — | — | 11 9 |
| 2oz | — | — | 18 9 |
| 4oz | — | — | 28 0 |
| spray eau de parfum spray | — | — | 28 0 |
| iceberg bath foam | — | — | 28 0 |
| bath cubes 6 | — | — | 15 0 |
| salts | — | — | 19 9 |
| oil | — | — | 13 9 |
| 25 0 | — | — | 19 0 |
| 30 0 | — | — | 30 0 |
| creamy skin perfume | — | — | 29 0 |
| dusting powder | — | — | 24 0 |
| essence | — | — | 22 0 |
| hair mist | — | — | 21 0 |
| hand lotion | — | — | 14 9 |
| soap guest 6 | — | — | 14 0 |
| toilet 2 | — | — | 10 0 |
| bath 1 | — | — | 8 0 |
| talcum | — | — | 11 9 |
| 21 0 | — | — | 21 0 |
| traveller atomiser | — | — | 28 0 |
| after bath spray | — | — | — D |
| bath gelee | — | — | — D |
| Licorine (561 HF) standard | 19 6 | 7 2 | 3 0 |
| Lifeguard (893 Nicholas) disinfectant medium large | 15 0 | — | 1 8 |
| giant lgal | 24 0 | — | 2 8 |
| 33 9 | — | — | 3 9 |
| 12 9ea | — | — | 17 0 |
| Li-lo (308 Cow) hot water bottles | 5 9ea | — | 8 6 |
| Airflow junior double heat | 6 10ea | — | 10 3 |
| standard | 7 2ea | — | 10 9 |
| standard major | 7 2ea | — | 10 9 |
| Sheerline | 7 11ea | — | 12 0 |
| 7 5ea | — | — | 11 0 |
| Lipoflavonoid (757 Lewis) capsules 100 | 256 0 | 93 0 | 39 9 |
| 500 | 98 8ea | 35 2ea | 183 2 |
| Lipostabil (894 Nicholas) Lipotriad (757 Lewis) capsules 100 | 212 0 | 78 0 | 33 0 |
| 1000 | 164 8ea | 60 4ea | 307 4 |
| liquid 200ml | 150 0 | 55 0 | 23 4 |
| 11 | 58 8ea | 21 6ea | 109 6 |
| Liquifruta (1102 Sanitas) capsules | 31 6 | — | 3 6 |
| Lixia (272 Clin. P) existing entry | — | — | D |
| Lixia (993 Nicholas) cold relief sachets 5 | 29 8 | 10 1 | 4 0 |
| L'Onglex (256 CPL) existing entry | — | — | D |
| L'Onglex (256 CPL) nail polish cream | 18 11 | 10 5 | 3 0 |
| pearl | 25 3 | 13 11 | 4 0 |
| remover | 13 10 | 7 7 | 2 3 |
| L'Organ (301 Coty) existing entry | — | — | D |
| L'Organ (301 Coty) creamy skin perfume 7058 | 11 0ea | 6 0ea | 23 0 |
| 7082 | 2 11ea | 1 1ea | 5 0 |
| soap toilet (1) bath (1) | 4 7ea | 1 8ea | 8 0 |
| Love Pat (1052 Revlon) | — | — | D |
| Lucozade (103 Beecham) small | 24 3 | 4 1 | 1 5* |
| (2 doz) | (2 doz) | Includes 3d for container | 3 8* |
| large | 32 7 | 6 4 | 3 8* |
| Includes 4d for container | — | — | — |
| Lui (325 C-A) deodorant dry spray 54g | 42 0 | 23 0 | 6 7 |
| 95g | 62 10 | 34 7 | 9 11 |
| tissue sachets 6 | 19 2 | 10 5 | 3 0 |
| Lustre Dent (280 CP) tooth-paste standard | 35 0 | 12 10 | 2 5 |
| (2 doz) | 25 4 | 9 4 | 3 6 |
| large | — | — | — |
| Luteonosticon (917 Organon) diagnostic agent 6 test kit | 420 0ea | — | — |
| Lyseptol (576 PH) 500ml | 5 10ea | — | — |
| 11 | 10 10ea | — | — |
| 21 | 20 0ea | — | — |
| Maalox (1080 Rorer) tablets No. 1 | — | — | D |
| Macdonald (786 Macdonald) belladonna plasters 5 x 7½ | 13 1 | — | — |
| white cloth 7 x 11 | 26 2 | — | — |
| red felt 5 x 7½ | 25 1 | 9 2 | — |
| 7 x 11 | 51 1 | 18 8 | — |
| red flannelette 5 x 7½ | 19 10 | 7 3 | — |
| 7 x 11 | 37 6 | 13 10 | — |
| burn dressing No. 7 | 5 4 | — | — |
| 8 | 9 4 | — | — |
| 9 | 15 0 | — | — |
| 10 | 5 4 | — | — |
| 11 | 9 6 | — | — |
| 12 | 15 6 | — | — |
| cotton wool sterilised ½oz | 8 0 | — | — |
| eye pads | 11 0 | — | — |
| standard dressing No 2 | 24 3 | — | — |
| household cotton wool 4oz | 16 9 | — | 2 0 |

| | Trade | Tax | Retail | | Trade | Tax | Retail | | Trade | Tax | Retail |
|---------------------------------------|----------------------------|------|--------|---|------------------------|----------------------------|--------|--|------------------------------------|----------|---------|
| Magnocarbon (1582 Albion) | | | | D | foundation cream 40cc | — | 38 9 | | face powder | 44 0 | 23 0 |
| Magnoids (1152 SK) | | | | D | tinted 55cc | — | 55 9 | | translucent | 47 4 | 24 9 |
| Mandleberg (1287 Vitalam) | | | | | 40cc | — | 38 9 | | brush | 57 4 | 20 0 |
| hot water bottles | | | | | hair removing cream | — | 21 6 | | family deodorant | 53 4 | 27 10 |
| candlewick covered | 11 2ea | — | 14 11 | | hand cream 55cc | — | 28 0 | | fashion lashes | 117 4 | 61 4 |
| quilted satin | 14 11ea | — | 19 11 | | lipsticks | — | 21 6 | | lower lashes | 74 8 | 39 0 |
| velour | 13 10ea | — | 18 6 | | liquid day cream 30cc | — | 115 0 | | fluid rouge | 33 4 | 17 5 |
| Man Zan (372 De Witt) | 41 6 | 15 2 | 5 10 | | liquid foundation 35cc | — | 46 9 | | hand and body lotion | 58 0 | 30 4 |
| Marcel Rochas (796 MR) existing entry | | | | D | loose powder micro- | — | 34 6 | | invisible foundation | 33 4 | 17 5 |
| Marcel Rochas (796 MR) | | | | | nised 30cc | — | 34 6 | | tube | 33 4 | 17 5 |
| Femme | | | | | de luxe 45cc | — | 68 6 | | Lash Full | 94 0 | 49 1 |
| eau de Cologne | 2206 20 2ea 11 1ea 43 6 | | | | lyophilized biological | — | 32 0 | | refill | 48 8 | 25 5 |
| | 2204 33 0ea 18 2ea 71 0 | | | | mask | — | 32 0 | | brushtip | 58 0 | 30 4 |
| | 2203 49 4ea 27 2ea 106 0 | | | | mascara automatic | — | 42 9 | | lip brush | 57 4 | 20 0 |
| atomiser | 5240 43 0ea 23 8ea 92 6 | | | | refill | — | 23 6 | | lip gloss | 38 0 | 19 10 |
| parfum | 180 33 0ea 18 2ea 71 0 | | | | massage cream 165cc | — | 83 3 | | lipstick non-allergic | 47 4 | 24 9 |
| | 156 43 0ea 23 8ea 92 6 | | | | nourishing cream 55cc | — | 53 3 | | manicure oil | 33 4 | 17 5 |
| | 154 63 3ea 34 9ea 136 0 | | | | strong 55cc | — | 64 0 | | mascara wand refill | 33 4 | 17 5 |
| | 153 92 0ea 50 7ea 198 0 | | | | nourishing and mois- | — | 83 6 | | nail base coat | 33 4 | 17 5 |
| | 152 145 1ea 79 10ea 312 0 | | | | turising fluid cream | — | 83 6 | | nail polish iridescent | 30 8 | 16 0 |
| | 151 221 6ea 121 10ea 476 0 | | | | 30cc | — | 83 6 | | remover | 41 4 | 21 7 |
| | 150 268 6ea 147 8ea 577 6 | | | | refreshing lotion | — | 40 3 | | nail top coat | 33 4 | 17 5 |
| atomiser | 595 63 3ea 34 9ea 136 0 | | | | 120cc | — | 40 3 | | roll-on deodorant | 46 0 | 24 0 |
| refill | 596 31 6ea 17 4ea 68 0 | | | | skin impurity cream | — | 73 0 | | spray deodorant | 28 8 | 15 0 |
| atomiser | 5253 109 6ea 60 3ea 235 6 | | | | 55cc | — | 73 0 | | perfumed | 28 8 | 15 0 |
| refill | 5243 72 3ea 39 9ea 155 6 | | | | tonic astringent 120cc | — | 47 0 | | 5swedish formula hand | 44 0 | 23 0 |
| parfum de toilette | | | | | emulsion | — | 123 6 | | creme | 44 0 | 23 0 |
| | 2007 22 6ea 12 5ea 48 6 | | | | Marvol (675 Jones) † | | | | for men | 44 0 | 23 0 |
| | 2006 40 3ea 22 2ea 86 6 | | | | mole poison | 32 0 | 4 0 | | clear gel | 28 8 | 15 0 |
| | 2004 60 0ea 33 0ea 129 0 | | | | Masumi (301 Coty) | | | | tube | 28 8 | 15 0 |
| | 2003 103 0ea 56 8ea 221 6 | | | | Cologne | 261-25 9 7ea 5 3ea 20 0 | | | deodorant Cologne | 74 8 | 39 0 |
| | 5040 63 10ea 35 1ea 137 6 | | | | | 259-25 14 4ea 7 10ea 30 0 | | | spray | 56 0 | 29 3 |
| talcum powder | 1115 14 5ea 7 11ea 31 0 | | | | | 263-25 19 1ea 10 6ea 40 0 | | | Lazy Shave | 58 8 | 20 5 |
| La Rose parfum | 480 33 0ea 18 2ea 71 0 | | | | | 265-25 11 11ea 6 7ea 25 0 | | | automatic | 164 8 | 86 0 |
| | 456 43 0ea 23 8ea 92 6 | | | | | 233-25 23 10ea 13 1ea 50 0 | | | refill | 76 0 | 39 9 |
| | 454 63 3ea 34 9ea 163 0 | | | | | 234-25 11 11ea 6 7ea 25 0 | | | Medijel (366 Dendron) | | |
| | 453 92 0ea 50 7ea 198 0 | | | | | 113-25 22 1ea 12 2ea 47 0 | | | tube 12.5g | 30 0 | — |
| Madame Rochas | | | | | | 119-25 35 3ea 19 5ea 75 0 | | | Medilintex (1073 Robinson) | | |
| eau de Cologne | 9206 20 2ea 11 1ea 43 6 | | | | | 139-25 56 4ea 31 0ea 120 0 | | | Mellow Blossoms (280 CP) | | |
| | 9204 33 0ea 18 2ea 71 0 | | | | | 112-15 26 9ea 14 8ea 57 0 | | | toilet soap (5) | 53 3 | 19 7 |
| | 9203 49 4ea 27 2ea 106 0 | | | | | 114-25 14 4ea 7 10ea 30 0 | | | (1gross) | (1gross) | |
| atomiser | 5940 43 0ea 23 8ea 92 6 | | | | | 14 4ea 7 10ea 30 0 | | | Melody (142 Elida)† | | |
| parfum de toilette | | | | | | 282-25 3 10ea 1 5ea 7 0 | | | hair colourant | 48 7 | 26 9 |
| | 9007 22 6ea 12 5ea 48 6 | | | | | 293-25 16 2ea 8 11ea 34 0 | | | Mendocil (1419 Intec) | | |
| | 9006 40 3ea 22 2ea 86 6 | | | | | 268-25 8 8ea 4 9ea 18 0 | | | after shave | 60cc | 75 0 |
| | 9004 60 0ea 33 0ea 129 0 | | | | | | | | 120cc | 145 0 | 80 0 |
| | 9003 103 0ea 56 8ea 221 6 | | | | | | | | 100g | 46 0 | 26 0 |
| atomiser | 980 33 0ea 18 2ea 71 0 | | | | | | | | 200g | 66 0 | 24 0 |
| parfum | 956 43 0ea 23 8ea 92 6 | | | | | | | | splash Cologne 120cc | 88 0 | 48 0 |
| | 954 63 3ea 34 9ea 136 0 | | | | | | | | Mene (1073 Robinson) | | |
| | 953 92 0ea 50 7ea 198 0 | | | | | | | | sanitary towels size 0 | 103 6 | — |
| | 952 145 1ea 79 10ea 312 0 | | | | | | | | (4 doz) | 114 7 | — |
| | 951 221 6ea 121 10ea 476 0 | | | | | | | | (4 doz) | 136 9 | — |
| | 950 268 6ea 147 8ea 577 6 | | | | | | | | (4 doz) | 2 | — |
| atomiser | 995 63 3ea 34 9ea 136 0 | | | | | | | | (3 doz) | 3 | 130 3 |
| refill | 996 31 6ea 17 4ea 68 0 | | | | | | | | (2 doz) | 4 | 109 1 |
| atomiser | 5953 109 6ea 60 3ea 235 6 | | | | | | | | sanitary belt | 20 7 | 2 9 |
| refill | 5943 72 3ea 39 9ea 155 6 | | | | | | | | adjustable | 26 11 | 3 8 |
| talcum | 9115 14 5ea 7 11ea 31 0 | | | | | | | | de luxe | 26 11 | 3 8 |
| Monsieur Rochas | | | | | | | | | Mennen (525 Golden) existing entry | | |
| after shave | 4160 18 4ea 10 1ea 39 6 | | | | | | | | Mennen (1506 Mennen) | | |
| | 4140 25 8ea 14 1ea 55 0 | | | | | | | | Afta 103g | 63 0 | 34 8 |
| | 4131 38 10ea 21 4ea 84 0 | | | | | | | | after shave lotion 55cc | 38 6 | 21 2 |
| atomiser | 4540 31 6ea 17 4ea 68 0 | | | | | | | | 110cc | 59 6 | 32 8 |
| eau de Cologne | 3160 19 4ea 10 8ea 42 0 | | | | | | | | body talcum | 105g | 38 6 |
| | 3140 31 6ea 17 4ea 67 6 | | | | | | | | deodorant aerosol 80g | 44 6 | 24 6 |
| | 3131 47 8ea 26 2ea 102 6 | | | | | | | | 130g | 58 0 | 32 0 |
| atomiser | 3540 36 4ea 20 6ea 80 0 | | | | | | | | stick | 50g | 52 0 |
| Moustache after-shave | | | | | | | | | foam shave | 200g | 43 0 |
| | 416 17 0ea 9 4ea 36 6 | | | | | | | | pre-shave lotion 85cc | 57 4 | 31 8 |
| | 414 23 0ea 12 8ea 49 6 | | | | | | | | shave cream brushless | | |
| | 413 35 8ea 19 7ea 76 6 | | | | | | | | 70g | 23 2 | 8 6 |
| travel pack | 415 19 2ea 10 6ea 41 0 | | | | | | | | 70g | 23 2 | 8 6 |
| atomiser | 5440 28 6ea 15 8ea 61 6 | | | | | | | | 55cc | 38 6 | 21 2 |
| eau de Cologne | 116 17 9ea 9 9ea 38 0 | | | | | | | | 110cc | 59 6 | 32 8 |
| | 114 28 7ea 15 9ea 61 6 | | | | | | | | Dry Lime | | |
| | 113 43 0ea 23 8ea 92 6 | | | | | | | | after shave | 55cc | 43 0 |
| atomiser | 5540 34 4ea 18 11ea 74 0 | | | | | | | | 110cc | 75 0 | 41 4 |
| talcum powder | 5115 10 6ea 5 9ea 22 6 | | | | | | | | Wild Moss | | |
| Marigold (774 LR) | | | | | | | | | after shave | 55cc | 43 0 |
| house gloves | | | | | | | | | Cologne | 110cc | 75 0 |
| Suregrip | 40 0 | 5 4 | 5 4 | | | | | | deodorant stick | 55cc | 49 0 |
| Marina (786 Macdonald) | | | | | | | | | foam shave | 50g | 53 6 |
| holdall | 5 35 6 | 13 0 | 5 6 | | | | | | 200g | 44 0 | 16 0 |
| face cloth | 21 10 4 | 1 5 | 1 5 | D | | | | | pre-shave lotion | 110cc | 63 0 |
| Marsilid (Z074 Roche) | | | | D | | | | | Menthells (141 Blyton) | | |
| tablets 25 mg pack of 250 | | | | | | | | | 9 0 | 3 3½ | 1 |
| 50mg pack of 1000 | | | | | | | | | Mepacrine (649 ICI) | | |
| Marvin (1566 NM) | | | | | | | | | hydrochloride tablets | | |
| anti-pore cream 55cc | — | — | 74 3 | | | | | | 100 | 4 9ea | — |
| anti-wrinkle cream | 55cc | — | 93 6 | | | | | | 1000 | 29 2ea | — |
| for the eyes 8cc | — | — | 40 3 | | | | | | 15 & 500 | | |
| cleansing cream 85cc | — | — | 51 0 | | | | | | Merbentyl (838 Merrell) | | |
| cleansing milk 120cc | — | — | 36 3 | | | | | | tablets | 16 0ea | — |
| compact powder | 20cc | — | 32 0 | | | | | | with phenobarbitone | — | — |
| micronised | 20cc | — | 21 6 | | | | | | 250 | — | — |
| refill | 20cc | — | 21 6 | | | | | | Migril (208 B W) †s4b | | |
| decongestion tonic | 120cc | — | 47 0 | | | | | | tablets | 100 | 68 10ea |
| lotion | 120cc | — | 47 0 | | | | | | | | |

| | Trade | Tax | Retail |
|-------------------------------|--------|--------|--------|
| ika (255 Chembro) | | | |
| supplement | 360 | 400 0 | 25 0 |
| lets (2 doz) | | | |
| ika (667 JCL) | | | |
| aras instant load | | | 1479 0 |
| -MG-S | | | 1999 0 |
| it | | | |
| rpine (1476 SMP) | | | |
| rpine (61 APC) | | | |
| ol (1476 SMP) | | | |
| hol (61 APC) | | | |
| Dainty (506 Gerhardt) | | | |
| dorant 170g | 58 8 | 32 3 | 9 11 |
| ss (1419 Intec) | | | |
| sol 54 | 38 0 | 21 0 | 6 7 |
| gram (1501 DA) existing entry | | | |
| gram (1501 DA) | | | |
| tric blankets | | | |
| jeisty | | | |
| 0x 63in GA91 | | | 351 7 |
| 0x 86in GA93 | | | 441 5 |
| eress | | | |
| 0x 56in GA61 | | | 269 5 |
| 0x 72in GA52 | | | 318 9 |
| 0x 72in GA63 | | | 365 6 |
| Mieur Lanvin (730 Lanvin) | | | |
| r shave | | | 38 6 |
| 4oz | | | 50 0 |
| 8oz | | | 70 0 |
| de toilette | | | 42 6 |
| 4oz | | | 57 0 |
| 8oz | | | 83 0 |
| sol | | | 72 0 |
| de vetyver | | | 42 6 |
| 4oz | | | 57 0 |
| 8oz | | | 83 0 |
| sol | | | 72 0 |
| y (862 Morny) | | | |
| bath Cologne | | | |
| 22352 | | | 17 0 |
| 22362 | | | 30 0 |
| or Sandalwood | | | |
| 22352 | | | 18 0 |
| 22362 | | | 32 0 |
| foam | | | 13 0 |
| salts tablets 6 | | | |
| 24506 | | | 6 10 |
| ity Bath | | | |
| 22528 | | | 4 0 |
| 22531 | | | 13 0 |
| 22541 | | | 21 9 |
| 22507 | | | 4 0 |
| powder 27350 | | | 16 9 |
| puff 27310 | | | 19 9 |
| or Sandalwood | | | 18 0 |
| th puff | | | 21 0 |
| de toilette 22301 | | | 12 0 |
| asy | | | |
| foam | | | 13 0 |
| de toilette | | | 12 0 |
| ed cream | | | 9 0 |
| lume | | | 15 0 |
| o toilet (3) | | | 8 6 |
| n (3) | | | 13 9 |
| reller | | | 5 5 |
| ed pearls perfumed | | | |
| on 22391 | | | 24 7 |
| or Sandalwood | | | 25 10 |
| cream perfumed | | | |
| 22450 | | | 9 0 |
| nighter 22980 | | | 18 0 |
| me spray mist | | | |
| of the Valley, | | | |
| ardenia | | | 13 9 |
| or Sandalwood | | | 14 9 |
| me roll-on F/F | | | |
| 22101 | | | 21 0 |
| ames | | | |
| denia | | | |
| of the Valley, | | | |
| cc 22191 | | | 13 9 |
| or Sandalwood | | | |
| cc 22191 | | | 15 0 |
| sol 22201 | | | 27 9 |
| ch Fern, Pink | | | |
| ac, Gardenia, | | | |
| ender Flowers, | | | |
| y of the Valley, | | | |
| dalwood | | | |
| ilet (3) | | | 8 6 |
| ath (2) | | | 9 2 |
| (3) | | | 13 9 |
| ors disks (5) | | | 8 5 |
| et traveller | | | |
| 21411 | | | 5 5 |
| n polystyrene | | | |
| 27530 | | | 6 10 |
| plastic 27621 | | | 8 9 |
| Mult (301 Coty) | | | |
| ry skin perfume | | | |
| 332.60 | 9 1ea | 5 0ea | 19 0 |
| ig powder 341.60 | 15 3ea | 8 5ea | 32 0 |
| mist 223.60 | 12 0ea | 6 7ea | 25 0 |
| de toilette | | | |
| 231.60 | 12 0ea | 6 7ea | 25 0 |
| 230.60 | 19 2ea | 10 6ea | 40 0 |
| 118.60 | 21 2ea | 11 8ea | 45 0 |

| | Trade | Tax | Retail |
|---|--------|-------|--------|
| spray 111.60 | 17 0ea | 9 4ea | 36 0 |
| concentrate 145.60 | 16 9ea | 9 2ea | 35 0 |
| refresher 255.60 | 17 3ea | 9 6ea | 36 0 |
| talcum 355.60 | 4 10ea | 2 8ea | 10 0 |
| Mum (172 BMCL) | | | |
| deodorant stick | 23 3 | 12 9 | 3 9 |
| Intimist | 48 9 | 26 11 | 7 7 |
| Rollette unperfumed | 39 10 | 14 8 | 5 9 |
| refill | 33 4 | 12 3 | 4 9 |
| Rollette perfumed | 38 8 | 21 4 | 6 2 |
| refill | 33 4 | 18 3 | 5 2 |
| Rollette for men | 41 9 | 23 2 | 6 9 |
| refill | 35 9 | 19 8 | 5 9 |
| stick for men 21g | 25 8 | 14 2 | 4 0 |
| Muripsin (596 NL) | | | |
| tablets 50 | 80 0 | 29 4 | 12 5 |
| My Sin (730 Lanvin) | | | |
| perfume 1oz | | | 74 0 |
| 2oz | | | 97 0 |
| 1oz | | | 139 0 |
| 2oz | | | 186 0 |
| 3oz | | | 271 0 |
| spray 1oz | | | 87 6 |
| refill | | | 62 0 |
| minispray 1oz | | | 87 6 |
| toilet water 2oz | | | 55 0 |
| 4oz | | | 73 0 |
| 8oz | | | 114 0 |
| 4oz | | | 81 0 |
| aerosol | | | |
| Nadinola (975 PDS) | | | |
| bleaching cream 1oz | 62 0 | 34 1 | 10 5 |
| 1 1/2oz | 93 0 | 51 2 | 15 9 |
| 2oz | 161 0 | 88 7 | 27 0 |
| 1 1/2oz | 93 0 | 51 2 | 15 9 |
| 2oz | 161 0 | 88 7 | 27 0 |
| ultra tube 163 0 | 89 8 | 27 5 | |
| jar 379 0 | 208 6 | 63 5 | |
| Nailoid (31 AP) | | | |
| (distributors 1377 R & A) | | | |
| lemon hand lotion | 37 0 | 19 4 | 6 0 |
| nail cream | 13 10 | 7 3 | 2 3 |
| nail hardener | 40 7 | 21 2 | 6 7 |
| Nair (235 Carteret) | | | |
| lotion 4oz | 52 0 | 27 2 | 8 5 |
| Napisan (1055 RM) | | | |
| ex. large 90 0 | | | 10 0 |
| Natrodale (1513 Rodale, existing entry) | | | |
| Natrodale (1513 Rodale) | | | |
| acerola capsules 65 | 12 0ea | | 16 0 |
| 150 | 24 0ea | | 34 0 |
| 300 | 40 0ea | | 60 0 |
| bioflavonoid complex | | | |
| capsules 50 | 10 8ea | | 14 0 |
| 125 | 22 0ea | | 29 0 |
| 250 | 36 0ea | | 48 0 |
| brewer's yeast tablets | | | |
| 250 | 5 4ea | | 7 0 |
| 500 | 10 0ea | | 13 0 |
| high potency 225 | 6 0ea | | 8 0 |
| 500 | 11 4ea | | 15 0 |
| desiccated liver tablets | | | |
| 90 | 7 6ea | | 10 0 |
| 200 | 12 8ea | | 17 0 |
| 400 | 23 0ea | | 30 0 |
| Dolomint wafers 90 | 4 6ea | | 6 0 |
| 180 | 8 4ea | | 11 0 |
| Dolomite magnesium | | | |
| tablets 100 | 6 0ea | | 8 0 |
| 200 | 9 8ea | | 13 0 |
| 400 | 17 0ea | | 22 0 |
| Extravite tablets 30 | 10 8ea | | 14 0 |
| 90 | 28 0ea | | 37 0 |
| garlic capsules 150 | 10 8ea | | 14 0 |
| 350 | 18 0ea | | 24 0 |
| geriatric formula 60 | 9 8ea | | 13 0 |
| 180 | 25 0ea | | 33 0 |
| halibut oil capsules | | | |
| 125 | 7 6ea | | 10 0 |
| 300 | 13 8ea | | 18 0 |
| Hi-Pro liver tablets | | | |
| 100 | 12 0ea | | 16 0 |
| 200 | 20 0ea | | 27 0 |
| 450 | 36 0ea | | 48 0 |
| infant formula bott. | 7 6ea | | 10 0 |
| iron formula tablets | | | |
| 100 | 6 0ea | | 8 0 |
| 225 | 11 0ea | | 15 0 |
| junior formula 60 | 9 8ea | | 13 0 |
| 120 | 17 0ea | | 23 0 |
| kelp tablets 200 | 6 0ea | | 8 0 |
| 425 | 10 8ea | | 14 0 |
| Lacto-Flora capsules | | | |
| 50 | 10 8ea | | 14 0 |
| 125 | 21 0ea | | 28 0 |
| 250 | 38 0ea | | 50 0 |
| Natrodale 3 tablets | | | |
| 150 | 8 4ea | | 11 0 |
| 300 | 14 0ea | | 19 0 |
| Naturavite tablets 30 | 9 0ea | | 12 0 |
| 90 | 23 0ea | | 30 0 |
| pineapple bromelain | | | |
| tablets 60 | 11 4ea | | 15 0 |
| 180 | 30 0ea | | 40 0 |
| Protein Plus tablets | | | |
| 300 | 21 0ea | | 28 0 |
| Pro-Vitamin A capsules | | | |
| 100 | 9 8ea | | 13 0 |
| 250 | 20 0ea | | 27 0 |
| rose hip capsules | | | |
| 30mg 100 | 9 0ea | | 12 0 |
| 300 | 23 0ea | | 31 0 |

| | Trade | Tax | Retail |
|------------------------------|---------|--------|--------|
| 100mg 75 | 9 8ea | | 13 0 |
| 175 | 19 0ea | | 25 0 |
| 300 | 30 0ea | | 40 0 |
| 200mg 40 | 8 4ea | | 11 0 |
| 90 | 16 0ea | | 21 0 |
| 180 | 29 0ea | | 39 0 |
| rutin tablets 100 | 7 6ea | | 10 0 |
| 300 | 20 0ea | | 27 0 |
| safflower oil | | | |
| capsules 85 | 9 0ea | | 12 0 |
| 175 | 15 0ea | | 20 0 |
| vitamin B12 tablets | | | |
| 107/g 100 | 6 10ea | | 9 0 |
| 250 | 14 0ea | | 19 0 |
| 257/g 50 | 7 6ea | | 10 0 |
| 150 | 18 0ea | | 24 0 |
| 350 | 38 0ea | | 50 0 |
| vitamin B complex capsules | | | |
| 50 | 8 4ea | | 11 0 |
| 150 | 20 0ea | | 27 0 |
| 300 | 38 0ea | | 50 0 |
| high potency 50 | 12 0ea | | 16 0 |
| 100 | 21 0ea | | 28 0 |
| 210 | 34 0ea | | 51 0 |
| vitamin E capsules | | | |
| 30iu 40 | 5 4ea | | 7 0 |
| 150 | 16 0ea | | 21 0 |
| 350 | 30 0ea | | 40 0 |
| 75iu 25 | 6 10ea | | 9 0 |
| 75 | 19 0ea | | 25 0 |
| 400 | 69 0ea | | 103 0 |
| 100iu 50 | 12 0ea | | 16 0 |
| 150 | 35 0ea | | 46 0 |
| 350 | 68 0ea | | 102 0 |
| wheat germ flakes 13oz | 3 10ea | | 5 0 |
| wheat germ oil capsules | | | |
| 75 | 6 10ea | | 9 0 |
| 200 | 12 0ea | | 16 0 |
| Natural Wonder (1052 Revlon) | | | |
| astringent lotion | | | |
| 5284 | | | 17 0 |
| blemish stick 0424 | | | 15 0 |
| blotting blusher 0622 | | | 34 0 |
| blotting pressed | | | |
| powder 5349 | | | 20 0 |
| cleansing pads 5090 | | | 16 0 |
| eyeliner cake 0599 | | | 18 0 |
| eye shadow 0593 | | | 26 0 |
| flowing lotion make- | | | |
| up 5348 | | | 18 0 |
| foaming facial cleanser | | | |
| 5281 | | | 22 0 |
| lidliner brush 4694 | | | 11 0 |
| lipstick 0538 | | | 12 0 |
| make-up cake 5126 | | | 19 0 |
| liquid 0823 | | | 13 0 |
| matte 0808 | | | 16 0 |
| maskara 0655 | | | 23 0 |
| refill 0859 | | | 15 0 |
| mask 5534 | | | 21 0 |
| night treatment | | | |
| lotion 2890 | | | 23 0 |
| pressed powder 0837 | | | 17 0 |
| fashion case 2833 | | | 12 0 |
| under make-up | | | |
| lotion 2855 | | | 23 0 |
| eye openers | | | 21 0 |
| lid shadows pearly | | | 31 0 |
| N.C.A. (295 CM & R) ts1 | | | |
| worm drench 10oz | 16 6ea | 5 11ea | 27 11 |
| 40oz | 56 3ea | 20 1ea | 95 1 |
| Neo-Cantil (824 MCP) T5 | | | |
| elixir 100ml | 21 6ea | | 32 3 |
| tablets 50 | 35 4ea | | 53 0 |
| Neo-Rhinamid (115 Bengue) | | | |
| puffer 15ml | 25 0 | 9 2 | 3 10 |
| Nestosyl (115 Bengue) † | | | |
| aerosol anaesthetic oil | 79 0 | 29 0 | 11 3 |
| directional nozzle | 198 0 | | 22 0 |
| ointment 30g | 34 0 | 12 6 | 4 10 |
| 500g | 21 1ea | | |
| suppositories 12 | 46 0 | 16 11 | 6 7 |
| 100 | 27 6ea | | |
| Neutrogena (900 Norton) | | | |
| shampoo sachet | 7 6 | 2 9 | 1 2 |
| 55cc | 26 0 | 9 6ea | 4 0 |
| 110cc | 45 0 | 16 6 | 7 0 |
| 220cc | 88 0 | 32 3 | 13 9 |
| 550cc | 17 0ea | 6 3ea | 32 0 |
| soap 32 | 6 | 11 11 | 5 0 |
| Nikini (1073 Robinson) | | | |
| sanitary garment pink | 80 9 | 11 0 | 10 0 |
| white | 56 6 | 7 9 | 7 0 |
| pads 79 3 | | | 2 2 |
| (4 doz) | | | |
| Noludar (1074 Roche) | | | |
| tablets 200 mg pack of 500 | | | |
| Noradran (897 NC) | | | |
| aerosol ts4B | 12 3ea | | 18 5 |
| Bitabs † 50 dose | 7 5ea | | 11 7 |
| 250 dose | 33 10ea | | 50 9 |
| necte ts4A 20 dose | 4 5ea | | 6 7 |
| 100 dose | 19 5ea | | 29 3 |
| bronchial syrup ts7 | | | |
| 150ml | 4 5ea | 1 8ea | 8 5 |
| 500ml | 13 5ea | 5 0ea | 25 2 |
| inhalant † 15cc | 3 7ea | | 5 5 |
| tablets † 50 | 4 2ea | | 6 3 |
| 300 | 20 10ea | | 31 3 |
| inhaler | | | |

| | Trade | Tax | Retail |
|---|------------------|--------|--------|
| Noris (778 Luminos) existing entry | | | |
| Noris (1268 V & C) | | | |
| cine projectors | | | |
| Record | — | — | 1357 3 |
| Universal | — | — | 1399 6 |
| slide projectors | | | |
| H12/100 | — | — | 599 9 |
| V24 | — | — | 1199 9 |
| Normacol (896 NL) | | | |
| antispasmodic | 100g 48 0 | 17 7 | 7 6 |
| 250g | 110 0 | 40 4 | 17 0 |
| 500g | 204 0 | 74 9 | 31 8 |
| standard | 100g 45 0 | 16 6 | 7 0 |
| 250g | 100 0 | 36 8 | 15 6 |
| 500g | 185 0 | 67 10 | 28 9 |
| 2k | 676 0 | 247 10 | 105 2 |
| 2½k | 825 0 | — | — |
| special | 100g 45 0 | 16 6 | 7 0 |
| 250g | 100 0 | 36 8 | 15 6 |
| 500g | 185 0 | 67 10 | 28 9 |
| 2k | 676 0 | 247 10 | 105 2 |
| 2½k | 825 0 | — | — |
| Northern Star (1570 NBL) | | | |
| overblankets | | | |
| single 81×58 | — | — | 239 6 |
| double 81×72 | — | — | 279 6 |
| dual 81×72 | — | — | 319 6 |
| underblankets | | | |
| standard | | | |
| single 50×25 | — | — | 99 6 |
| double 50×45 | — | — | 129 6 |
| de luxe | | | |
| single 60×30 | — | — | 147 0 |
| double 60×48 | — | — | 189 0 |
| N.P.U. (903 NPU) | | | |
| vacuum Nu-Flask | 8oz 57 6 | 7 10 | 7 10 |
| 15oz | 61 8 | 8 6 | 8 5 |
| 26oz | 91 0 | 12 6 | 12 5 |
| 36oz | 105 8 | 14 6 | 14 5 |
| with handle | 36oz 113 0 | 15 6 | 15 5 |
| Nu-Cot (903 NPU) | | | |
| pleats | 60g 37 11 | — | 1 6 |
| (3 doz) | 150g 43 6 | — | 2 7 |
| (2 doz) | 250g 33 11 | — | 4 0 |
| (1 doz) | | | |
| Nurse Harvey's (578 Harvey) | | | |
| gripe mixture | 25 0 | 9 2 | 3 6 |
| Nu-Soft (903 NPU) | | | |
| cotton wool puffs | | | |
| standard | 14 0 | — | 1 9 |
| economy | 22 0 | — | 2 9 |
| Odol (235 Carteret) | | | |
| mouth wash | 45cc 31 7 | 11 0 | 4 5 |
| 85cc | 53 0 | 18 5 | 7 5 |
| 60g | 21 5 | 7 5 | 3 0 |
| 107g | 38 7 | 13 5 | 5 2 |
| Odo-Ro-No (256 CPL) | | | |
| Cologne aerosol | 38 8 | 21 3 | 6 0 |
| deodorant sticks | 15g 24 5 | 13 5 | 3 10 |
| unperfumed | 15g 25 8 | 10 7 | 3 7 |
| roll-on | 40g 38 7 | 21 3 | 6 0 |
| Dri-Mist | 51 6 | 28 4 | 8 0 |
| Oil of the Night (358 D & S) | | | |
| liniment | 6oz 40 3 | 17 8 | 6 6 |
| 10oz | 60 4 | 26 6 | 9 9 |
| 20oz | 114 6 | 50 3 | 18 6 |
| Okasa (325 C-A) | | | |
| tonic tablets | 96 196 7 | — | 24 7 |
| Old Spice (1131 Shulton) existing entry | | | |
| Old Spice (1131 Shulton) | | | |
| after-shave lotion | 3712 63 5 | 34 0 | 11 0 |
| 3710 | 92 2 | 48 5 | 16 0 |
| travel pack | 3719 69 0 | 37 0 | 12 0 |
| presentation pack | | | |
| 3711 | 156 2 | 83 9 | 27 0 |
| talcum | 3734 51 10 | 27 10 | 9 0 |
| after-shave lotion | lime 3502 63 5 | 34 0 | 11 0 |
| 3500 | 92 2 | 49 5 | 16 0 |
| 3503 | 69 0 | 37 0 | 12 0 |
| travel pack | | | |
| after-shave skin | 3750 75 0 | 40 3 | 13 0 |
| conditioner | | | |
| anti-perspirant | spray 3886 38 10 | 20 10 | 6 9 |
| aerosol | 3850 61 2 | 32 10 | 10 7 |
| body talcum | 3741 78 0 | 41 10 | 13 7 |
| 3742 | 51 10 | 27 10 | 9 0 |
| lime | 3510 86 7 | 46 5 | 15 0 |
| 3573 | 57 9 | 31 0 | 10 0 |
| Cologne for men | 3722 75 0 | 40 3 | 13 0 |
| 3720 | 104 0 | 55 9 | 18 0 |
| lime | 3522 80 7 | 43 3 | 14 0 |
| 3520 | 121 3 | 65 0 | 21 0 |
| deodorant aerosol | | | |
| 3881 | 49 7 | 26 7 | 8 7 |
| 3876 | 63 5 | 34 0 | 11 0 |
| stick | 3880 63 5 | 34 0 | 11 0 |
| stick-lime | 3587 63 5 | 34 0 | 11 0 |
| lime aerosol | 3527 49 7 | 26 7 | 8 7 |
| hair cream, jar | 3040 46 3 | 24 10 | 8 0 |
| tube 3043 | 38 10 | 20 10 | 6 9 |
| hairdressing aerosol | | | |
| 3672 | 51 10 | 27 10 | 9 0 |
| hair groom | 3938 44 9 | 24 0 | 7 9 |
| lime | 3549 46 3 | 24 10 | 8 0 |
| 3550 | 61 2 | 32 10 | 10 7 |
| hair tonic | 3940 69 0 | 37 0 | 12 0 |
| preelectric shave | 3611 75 0 | 40 3 | 13 0 |
| roll-on | 3640 75 0 | 40 3 | 13 0 |

| | Trade | Tax | Retail |
|---------------------------------------|---------------|--------|--------|
| shampoo for men | 3950 73 10 | 26 5 | 11 7 |
| shave mug | 3700 95 10 | 44 0 | 16 0 |
| refill | 3701 54 3 | 19 5 | 8 7 |
| shaving bowl | 3709 73 2 | 26 2 | 11 7 |
| lime | 3969 73 2 | 26 2 | 11 7 |
| shaving cream lather | 3820 54 3 | 19 5 | 8 7 |
| 3822 | 30 2 | 10 9 | 4 9 |
| 3994 | 30 2 | 10 9 | 4 9 |
| lime | 3830 54 3 | 19 5 | 8 7 |
| brushless | 3832 30 2 | 10 9 | 4 9 |
| shaving stick | 3870 56 7 | 20 3 | 9 0 |
| refill | 3891 37 7 | 13 5 | 6 0 |
| smooth shave | 3690 56 7 | 20 3 | 9 0 |
| lime | 3591 56 7 | 20 3 | 9 0 |
| soap | 3792 33 0 | 11 10 | 5 0 |
| lime | 3583 33 0 | 11 10 | 5 0 |
| Burley | | | |
| after-shave lotion | 3114 80 7 | 43 3 | 14 0 |
| 3110 | 115 7 | 62 0 | 20 0 |
| travel pack | 3119 86 7 | 46 5 | 15 0 |
| body shampoo | 4101 94 7 | 33 10 | 15 0 |
| Cologne | 3124 98 0 | 52 7 | 17 0 |
| 3120 | 144 5 | 77 5 | 25 0 |
| deodorant aerosol | | | |
| 3151 | 61 2 | 32 10 | 10 7 |
| 3148 | 75 0 | 40 3 | 13 0 |
| hairdressing aerosol | | | |
| 4172 | 69 0 | 37 0 | 12 0 |
| hair cream | 3139 57 9 | 31 0 | 10 0 |
| smooth shave | 3154 69 5 | 24 10 | 11 0 |
| talcum | 3141 69 0 | 37 0 | 12 0 |
| 3140 | 104 0 | 55 9 | 18 0 |
| Omnipon (1074 Roche)†s | 1DD | | |
| ampoules 20mg/ml | 12 32 0 | — | 4 0 |
| 100 | 252 0 | — | 31 6 |
| 100 | 88 0 | — | 11 0 |
| Omny (331 C. O. C.) | | | |
| bandbox soap guest | | | |
| (3) | 45 3 | 16 7 | 7 0 |
| bath (3) | 81 0 | 28 7 | 12 6 |
| bath essence | drum 70 8 | 38 0 | 12 0 |
| medium | 165 0 | 88 6 | 28 0 |
| large | 319 9 | 171 5 | 54 3 |
| sachet boules | 35 5 | 18 11 | 6 0 |
| soap toilet | 26 0 | 9 3 | 4 0 |
| bath | 38 10 | 13 10 | 6 0 |
| Ophthalmic-Antipeol (829 MBL)†s | | | |
| ointment | small 18 9 | 6 10½ | 3 0 |
| standard | 34 3 | 12 7 | 5 5 |
| Opobyl (115 Bengue) | | | |
| 50 | 43 0 | 15 9 | 6 2 |
| Organidin (369 DL) existing entry | | | |
| Organidin (1305 W8) | | | |
| elixir | 200ml 112 0ea | 4 5ea | 22 5 |
| 21 | 114 0ea | 41 9ea | 212 9 |
| solution | 25ml 5 9ea | 2 1ea | 10 9 |
| tablets | 100 10 0ea | 3 8ea | 18 8 |
| 250 | 23 0ea | 8 5ea | 42 11 |
| Original Brown Windsor (1070 Windsor) | | | |
| soap toilet | 17 6 | 6 3 | 2 10 |
| bath | 28 3 | 10 1 | 4 7 |
| Oscosed-P (912 O) | | | |
| Outdoor Girl (876 MP) | | | |
| Dewy Centres | 40 7 | 22 4 | 7 0 |
| Owbridges (917 Organon) | | | |
| Vaporstick | 26 5 | 9 8 | 4 0 |
| Oxyhaler (183 BOC) | | | |
| oxygen bulbs | 5 18 9ea | — | 25 0 |
| Pagan (981 Picot) | | | |
| eau de toilette | | | |
| Spin-Flo applicator | 10cc 38 0 | 20 11 | 6 6 |
| Palmolive (280 CP) | | | |
| shampoo regular or | | | |
| medicated | 41 5 | 15 3 | 4 2 |
| (1½ doz) | (1½ doz) | | |
| shave cream lather or | | | |
| brushless | 26 8 | 9 10 | 3 8 |
| regular or lime | 37 8 | 13 10 | 5 2 |
| shave stick | 29 1 | 10 8 | 2 0 |
| (2doz) | (2doz) | | |
| soap, green | 63 8 | 23 5 | 1 4 |
| toilet | (6doz) | (6doz) | |
| bath | 63 8 | 23 5 | 2 0 |
| (4doz) | (4doz) | | |
| family | 59 8 | 21 11 | 2 6 |
| (3doz) | (3doz) | | |
| gold | 31 10 | 11 8 | 1 4 |
| (3oz) | (3doz) | | |
| bath | 47 9 | 17 7 | 2 0 |
| (3doz) | (3doz) | | |
| rapid shave | | | |
| regular, lime or mint | 20 5 | 7 6 | 5 9 |
| (½ doz) | (½ doz) | | |
| Paludrine (649 ICI) | | | |
| tablets 0.025g | 50 2 9ea | — | 4 2 |
| 500 | — | — | — |
| tablets 0.1g | — | — | — |
| Pantene (261 Christy) | | | |
| small | 52 7 | 28 11 | 9 0 |
| Pantestin (1582 Albion) | | | |
| Panturon (89/ NC)†s | | | |
| tablets | dp 50 3 10ea | — | — |
| dp300 | 14 10ea | — | — |
| Paragon (1155 S&N) | | | |
| zinc oxide plaster | | | |
| 1in×1yd | 6 3 | — | — |
| 1in×1yd | 8 9 | — | — |
| 1in×3½yd | 14 9 | — | — |
| 1in×3½yd | 21 5 | — | — |

| | Trade | Tax | |
|---|---------|--------|-------|
| 1in x 5yd | 19 9 | — | |
| 1in x 5yd | 28 11 | — | |
| 2in x 5yd | 49 7 | — | |
| 3in x 5yd | 66 5 | — | |
| 1in x 10yd | 28 7 | — | |
| 1in x 10yd | 45 1 | — | |
| 2in x 10yd | 76 10 | — | |
| 3in x 10yd | 107 6 | — | |
| Paratex (1582 Albion) | | | |
| Paris (301 Coty) existing entry | | | |
| Paris (301 Coty) | | | |
| creamy skin perfume | | | |
| 8053 | 11 0ea | 6 0½ea | 2 1 |
| dusting powder | | | |
| 348.80 | 16 9ea | 9 2½ea | 3 1 |
| refill 803.51 | 8 2ea | 4 6ea | 1 1 |
| perfume mist 293.80 | 12 0ea | 6 7ea | 2 1 |
| soap toilet (1) 8082 | 2 11ea | 1 1ea | — |
| talcum 357 | 4 10ea | 2 8ea | 1 1 |
| 356 | 6 2ea | 3 5ea | 1 1 |
| Paris Mist (654 Innoxa) | | | |
| bath cubes (6) | — | — | — |
| powder | — | — | 20 1 |
| hand lotion | — | — | — |
| skin perfume 15cc | — | — | — |
| 50cc | — | — | — |
| soap toilet (3) | — | — | 16 1 |
| talcum | — | — | — |
| Parke-Davis (938 PD) | | | |
| shaving cream tube | 24 0 | 9 0 | — |
| brushless tube | 24 0 | 9 0 | — |
| morphine sulphate | | | |
| hypo. tabs. 15mg | — | — | — |
| shaving cream tube | 24 0 | 9 0 | — |
| brushless tube | 24 0 | 9 0 | — |
| Partner for Men (1551 PR) | | | |
| after shave lotion | — | — | 2 1 |
| 'eau de Cologne flacon | — | — | 3 1 |
| Passiorine (115 Bengue) | | | |
| 100ml | 39 0 | 14 4 | — |
| 500ml | 160 0 | 58 8 | — |
| Paterson (673 J. O. H.) | | | |
| viewer '126' | — | — | 28 1 |
| Paxidorm (1301 WM)†s4B | | | |
| tablets 50 | 7 8ea | — | — |
| Penbritin Veterinary (1481 BVP) existing entry | | | |
| Penbritin Veterinary (4181 BVP)†s5VPO | | | |
| capsules 50mg 100 | 28 0ea | — | 42 1 |
| 250mg 50 | 43 0ea | — | 6 1 |
| injection vial 500mg 5 | 29 0ea | — | 43 1 |
| oral dosers 6 | 21 0ea | — | 31 1 |
| powder 360g | 50 0ea | — | 75 1 |
| suspension injection | | | |
| 20ml | 34 0ea | — | 51 1 |
| 10 | 37 0ea | — | 55 1 |
| Penetrol (751 LL) | | | |
| catharr lozenges | 25 9 | 9 5 | 4 1 |
| Penicillin-V (413 Lilly) TS | | | |
| suspension 125mg/5ml | | | |
| 100ml | 7 0ea | — | 10 1 |
| Pepsodent (509 Gibbs) | | | |
| toothpaste standard | 14 2 | 5 2 | 2 1 |
| large | 21 2 | 7 9 | 3 1 |
| economy | 29 5 | 10 9 | 4 1 |
| Peptalac (307 C & G) | | | |
| 16oz | 54 0 | — | 6 1 |
| Perdeco (261 Christy) | | | |
| large | 32 0 | — | 4 1 |
| Perox-Chlor (662 EJ) | | | |
| tube | 19 7 | 10 3 | 3 1 |
| 1oz | 19 7 | 10 3 | 3 1 |
| 2½oz | 38 5 | 20 1 | 7 1 |
| Personality (1377 R & A) | | | |
| bath velvet large | 74 0 | 38 8 | 12 1 |
| cream foam bath | 27 2 | 9 6 | 4 1 |
| turtle oil | | | |
| cleansing milk small | 24 8 | 12 11 | 4 1 |
| deep cleansing cream | 54 5 | 28 5 | 8 1 |
| foundation cream | 37 0 | 19 4 | 6 1 |
| hand cream small | 24 8 | 12 11 | 4 1 |
| hand & body lotion | 40 7 | 21 2 | 6 1 |
| skin food large | 61 7 | 32 2 | 10 1 |
| skin freshener | 24 8 | 12 11 | 4 1 |
| soap bath | 24 10 | 8 8 | 3 1 |
| toilet | 15 7 | 5 5 | 2 1 |
| petals | 29 2 | 10 2 | 4 1 |
| talcum powder | 34 5 | 18 0 | 5 1 |
| Pethidine (0174 Roche) | | | |
| tablets 25mg pack of 500 | | | |
| Phenadene (705 Kirby)† | | | |
| tablets 20 | 21 0 | 7 8½ | 3 1 |
| Phillips (978 PYP) | | | |
| fish food multifreeze | 40 0 | 8 7 | 5 1 |
| Phoenix (1338 W & S) | | | |
| ulcer tablets 10 | 23 0 | 8 5 | — |
| 40 | 69 0 | 25 4 | — |
| 100 | 150 0 | 55 0 | — |
| dp250 | 27 0ea | — | — |
| dp1000 | 94 0ea | — | — |
| Pickles (982 Pickles) | | | |
| Colson | 16 6 | 6 0 | 2 1 |
| Coolman | 23 6 | 12 11 | 4 1 |
| foot ointment large | 20 6 | 7 6 | 3 1 |
| Koologne | 23 6 | 12 11 | 4 1 |
| Liptrex | 9 2 | 5 0 | 1 1 |
| S.C.R. | 18 0 | 6 7 | 2 1 |
| Snuffestik | 22 6 | 8 3 | 3 1 |
| Pifco (983 Pifco) | | | |
| baby bottle warmer | | | |
| 987 | 32 7ea | 11 7ea | 55 1 |
| bedwarmer 1098 | 38 6ea | 13 9ea | 65 1 |
| facial sauna 1560 | 76 11ea | 27 6ea | 130 1 |

| | Trade | Tax | Retail | |
|------------------------------|---------------------------|------------|-------------|-------|
| dryers | | | | |
| request | 1995 | | | |
| th lamps | | | | |
| rapower standard | | | | |
| 1007 | 78 | 9ea | 105 0 | |
| ra-tonic | 1030 | 78 | 9ea | 105 0 |
| n lamp | 1025 | 124 | 2ea 44 5ea | 210 0 |
| gnon | 1022 | 211 | 2ea 75 6ea | 357 0 |
| ten curl roller set | 1555 | 117 | 8ea 42 1ea | 199 0 |
| tric blankets | | | | |
| ow Favourite | 8401 | 58 | 7ea 20 11ea | 99 0 |
| ngle | 8402 | 76 | 3ea 27 4ea | 129 0 |
| ouble | | | | |
| etetime | | | | |
| ngle | 6401 | 62 | 2ea 22 2ea | 105 0 |
| three heat | 6431 | 74 | 0ea 26 5ea | 125 0 |
| ouble | 6402 | 87 | 0ea 31 1ea | 147 0 |
| three heat | 6432 | 97 | 8ea 34 11ea | 165 0 |
| st-time | | | | |
| ngle | 6403 | 74 | 0ea 26 5ea | 125 0 |
| ouble | 6404 | 100 | 6ea 36 0ea | 170 0 |
| rttime | | | | |
| ngle | 6405 | 82 | 9ea 29 8ea | 140 0 |
| ouble dual | 6426 | 141 | 4ea 50 7ea | 239 0 |
| prlite mirror | 1648 | 20 | 9ea 7 5ea | 35 0 |
| erlite mirror | 1650 | 32 | 7ea 11 7ea | 55 0 |
| atory massager | | | | |
| 1556 | 74 | 0ea 26 5ea | 125 0 | |
| Pol (812 M & PP) | | | | |
| mpoo | 100ml | 16 | 0 6 0 | 2 5 |
| | 250ml | 22 | 0 8 0 | 3 5 |
| | 500ml | 38 | 0 14 0 | 5 10 |
| Pol (412 Elida) | | | | |
| ie perm end-curl | 45 | 3 24 11 | 7 7 | |
| li-head | 68 | 6 37 8 | 11 7 | |
| Pol (1296 VW) entire entry | | | | |
| PL 03 Beecham | | | | |
| on juice standard | 33 | 1 6 5 | 3 9* | |
| large | 53 | 9 11 0 | 6 1* | |
| | Includes 4d for container | | | |
| PL 1565 P. Plus) | | | | |
| ector Universal | — | — | 1199 | 0 |
| Pol (989 Polaroid) | | | | |
| lasses | | | | |
| ons 183 | 21 | 9ea | 4ea | 33 0 |
| als 222 | 33 | 1ea | 4ea | 50 0 |
| 223 | 35 | 1ea | 4ea | 53 0 |
| 808 | 36 | 5ea | 4ea | 55 0 |
| 424; 664 | 38 | 5ea | 4ea | 58 0 |
| stics 630 | 18 | 5ea | 4ea | 28 0 |
| 650; 651 | 21 | 9ea | 4ea | 33 0 |
| 640 | 25 | 1ea | 4ea | 38 0 |
| 666 | 33 | 1ea | 4ea | 50 0 |
| 697; 960 | 36 | 5ea | 4ea | 55 0 |
| 831 | 38 | 5ea | 4ea | 58 0 |
| 888 | 49 | 9ea | 4ea | 75 0 |
| 333; 344; 773 | 56 | 5ea | 4ea | 85 0 |
| Pol (589 HEB) existing entry | | | | |
| Pol (589 HEB) | | | | |
| 60g | 4 | 6ea | — | 6 9 |
| 130g | 6 | 6ea | — | 9 9 |
| 500g | 19 | 6ea | — | 29 3 |
| 750g | 27 | 3ea | — | — |
| ous | | | | |
| 60g | 4 | 6ea | — | 6 9 |
| 130g | 6 | 6ea | — | 9 9 |
| 500g | 19 | 6ea | — | 29 3 |
| 750g | 27 | 3ea | — | — |
| 60g | 4 | 6ea | — | 6 9 |
| 130g | 6 | 6ea | — | 9 9 |
| 500g | 19 | 6ea | — | 29 3 |
| 750g | 27 | 3ea | — | — |
| Pol (894 Nicholas) | | | | |
| (256 CPL) | | | | |
| cream jar | 16g | 17 | 7 9 8 | 2 10 |
| | 42g | 36 | 7 20 1 | 5 10 |
| | 90g | 58 | 0 31 11 | 9 3 |
| | 195g | 100 | 8 55 4 | 16 0 |
| tube | 17g | 18 | 11 10 5 | 3 0 |
| skin cream jar | 16g | 17 | 7 9 8 | 2 10 |
| | 42g | 36 | 7 20 1 | 5 10 |
| | 90g | 58 | 0 31 11 | 9 3 |
| skin lotion | 18cc | 18 | 11 10 5 | 3 0 |
| ing powder | | | | |
| am flower | 63 | 6 34 11 | 9 11 | |
| moisturiser | 17 | 7 9 8 | 2 10 | |
| | 36 | 7 20 1 | 5 10 | |
| nurizing foundation | | | | |
| am jar | 16g | 17 | 7 9 8 | 2 10 |
| | 42g | 36 | 7 20 1 | 5 10 |
| m Dreamflower | | | | |
| | 100g | 25 | 9 14 2 | 4 0 |
| | 160g | 38 | 7 21 3 | 6 0 |
| hing cream jar | | | | |
| | 16g | 17 | 7 9 8 | 2 10 |
| | 42g | 36 | 7 20 1 | 5 10 |
| | 90g | 58 | 0 31 11 | 9 3 |
| Pol (975 PD5) | | | | |
| ona | 2oz | 111 | 0 61 1 | 18 6 |
| Pol (992 P & C) | | | | |
| na remedy | 35 | 8 12 10 | 5 0 | |
| rettes | 32 | 0 11 5 | 4 7 | |
| piles | | | | |
| lyptol & menthol | 19 | 3 — | 2 5 | |
| 's linctus †DDI | 19 | 3 — | 2 5 | |
| erin & blackcurrant | 19 | 8 4 3 | 2 9 | |
| erin, honey & lemon | 19 | 8 4 3 | 2 9 | |
| erin of thymol | 19 | 8 7 1 | 3 0 | |
| one (969 Pfizer) | | | | |
| Pre (746 Lederle) | | | | |

| | Trade | Tax | Retail | |
|---|--------|---------|----------|-------|
| Price's (1005 Price) existing entry | | | | |
| Price's (1005 Price) | | | | |
| night lights | | | | |
| child's 8-hour (10) | 91 | 5 | — | |
| | (3doz) | | | |
| Calorettes (12) | 110 | 0 | — | |
| | (4doz) | | | |
| Palmitine Star (10) | 121 | 0 | — | |
| | (4doz) | | | |
| Pyramid (8) | 38 | 0 | — | |
| | (1doz) | | | |
| Sentinel (10) | 91 | 0 | — | |
| | (3doz) | | | |
| Primitif (813 MF) | | | | |
| cream perfume | 92 | 8 | 48 5 | 15 7 |
| eau de toilette aerosol | 92 | 8 | 48 5 | 15 7 |
| parfum Cologne | 2oz | 80 | 8 42 2 | 13 7 |
| perfume | 1oz | 224 | 0 117 0 | 37 9 |
| | 1oz | 378 | 8 197 10 | 63 10 |
| presentation | 128 | 0 66 11 | 21 7 | |
| talcum | 38 | 0 19 10 | 6 5 | |
| new | 35 | 4 18 6 | 6 0 | |
| Pruvagol (221 Camden) | | | | |
| pepperies | 12 | 63 | 0 23 1 | 5 11 |
| Pub (1052 Revlon) existing entry | | | | |
| Pub (1052 Revlon) | | | | |
| after shave | 1910 | — | — | 28 0 |
| balm | 2971 | — | — | 42 0 |
| lotion | 2122 | — | — | 42 0 |
| Cologne | 1911 | — | — | 38 0 |
| | 2116 | — | — | 52 0 |
| Cologne on tap | 2117 | — | — | 150 0 |
| Cologne spray flask | | | | |
| | 2710 | — | — | 63 0 |
| deodorant Cologne | | | | |
| spray | 2129 | — | — | 31 0 |
| stick | 2131 | — | — | 22 0 |
| pre-blade beard | | | | |
| softener | 5663 | — | — | 25 0 |
| shave foam | 2355 | — | — | 22 0 |
| sparkling foam | | | | |
| Cologne | 4095 | — | — | 48 0 |
| talc powder keg | 2128 | — | — | 29 0 |
| Pulmo Bailey (115 Bengue) †s7DDI | | | | |
| 500ml | 18 | 4ea | — | — |
| | 21 | 61 0ea | — | — |
| Pure Magic (813 MF) existing entry | | | | |
| Pure Magic (813 MF) | 50 | 0 26 2 | 8 5 | 1 |
| Pylura (912 O) | | | | |
| Pylura (972 Pharmax) | | | | |
| Pyorex (115 Bengue) † | | | | |
| toothpaste | 50g | 26 | 0 9 6 | 3 9 |
| Q-Tips (256 CPL) | | | | |
| cotton swabs | 18 | 11 7 | — | 1 6 |
| | 54 | 26 5 | — | 3 5 |
| | 108 | 37 2 | — | 4 9 |
| Quaalude (1080 Rorer) existing entry | | | | |
| Quaalude (1080 Rorer) †s4B | | | | |
| (distributors 324 Crookes) | | | | |
| tablets | 50 | 11 0ea | — | 16 6 |
| | 100 | 20 0ea | — | 30 0 |
| | 500 | 95 0ea | — | 140 0 |
| Quellada (1178 Stafford) existing entry | | | | |
| Quellada (1178 Stafford) | | | | |
| lotion | 100ml | 48 | 0 17 8 | 7 4 |
| | 500ml | 84 | 0 — | — |
| | 2i | 25 0ea | — | — |
| shampoo | 100ml | 53 | 8 19 8 | 8 2 |
| | 500 ml | 191 | 7 — | — |
| (vet.) | 60 | 0 22 0 | 9 4 | |
| Quickies (451 F & J) | | | | |
| small | 15 | 1 8 4 | 2 7 | |
| large | 22 | 6 12 5 | 3 10 | |
| jars | 40 | 0 22 0 | 6 10 | |
| all day pads | 41 | 11 23 1 | 7 2 | |
| eye make-up remover | 16 | 7 9 2 | 2 10 | |
| | 41 | 11 23 1 | 7 2 | |
| nail varnish remover | 16 | 7 9 2 | 2 10 | |
| sun tan lotion pads | 29 | 3 16 1 | 5 0 | |
| sun tan oil pads | 29 | 3 16 1 | 5 0 | |
| Quosh (103 Beecham) | | | | |
| all flavours | 26 | 4 5 10 | 2 11 | |
| Racale (1022 Racasan) | | | | |
| lavender containers | 16 | 0 1 0 | 2 0 | |
| tablet | 8 | 0 — | 1 0 | |
| Racasan (1022 Racasan) | | | | |
| channel blocks | 14 | 0 — | 1 9 | |
| sanitary fluid† | 1gal | 67 | 6 — | 7 6 |
| | 1gal | 99 | 0 — | 11 0 |
| | 1gal | 166 | 0 — | 18 6 |
| Rainette (331 C of C) | | | | |
| hair lacquer aerosols | | | | |
| | 8oz | 37 | 6 20 1 | 5 10 |
| | 16oz | 49 | 0 26 3 | 7 9 |
| nail varnish remover | 28cc | 11 | 4 6 0 | 1 11 |
| Ramer (1026 RC) | | | | |
| (distributors 261 Christy) | | | | |
| sponges | | | | |
| baby | 15 | 5 5 8 | 2 5 | |
| bath | 48 | 9 17 11 | 7 7 | |
| junior | 21 | 9 8 0 | 3 5 | |
| toilet | 34 | 7 12 8 | 5 5 | |
| toy | 23 | 1 8 6 | 3 7 | |
| Raynox (667 JCL) | | | | |
| movie projector 303 | — | — | 799 | 6 |

| | | Trade | | Tax | | Retail | |
|--|--------|---------|-----|---------|-----|--------|---|
| Red Heart (£64 JM) | | | | | | | |
| dog food | handy | 33 0 | | 7 3 | | 1 0 | |
| | | (4 doz) | | (4 doz) | | | |
| | large | 27 11 | | 6 2 | | 1 9 | |
| | | (2 doz) | | (2 doz) | | | |
| Gala | large | 23 6 | | 5 2 | | 1 5 | |
| cat food | | — | | — | | — | D |
| Redoxon (1074 Roche) | | | | | | | |
| tablets 200mg pack of 1000 | | | | | | | D |
| 0.5g pack of 500 | | | | | | | D |
| Regula (980 Photopia) | | | | | | | |
| flashguns | | | | | | | |
| variant CT electronic | | — | | — | | 720 0 | |
| cameras | | | | | | | |
| Sprinty C300 | | — | | — | | 239 6 | |
| kit | | — | | — | | 357 6 | |
| Remington (1044 R) | | | | | | | |
| shavers | | | | | | | |
| F2 | | 141 | 9ea | 50 | 0ea | 239 0 | |
| Lady Remington | | 58 | 8ea | 20 | 9ea | 99 0 | |
| hair dryer Salon | | 169 | 0ea | 59 | 8ea | 285 0 | |
| floor stand | | 34 | 1ea | 4 | 7ea | 51 0 | |
| Rentokil (1047 Rentokil) | | | | | | | |
| cream polish | 1pt | — | | — | | 6 0 | |
| | 1gal | — | | — | | 48 0 | |
| dry rot fluid | 1gal | — | | — | | 27 0 | |
| | 1gal | — | | — | | 44 0 | |
| | 5gal | — | | — | | 200 0 | |
| Insectrol aerosol | 20oz | — | | — | | 20 0 | |
| lawn worm killer | 60yd | — | | — | | 8 0 | |
| | 120yd | — | | — | | 13 0 | |
| | 600yd | — | | — | | 48 3 | |
| | 2400yd | — | | — | | 168 0 | |
| moth proofer | | | | | | | |
| aerosol | 20oz | — | | — | | 20 0 | |
| wood preservative | | | | | | | |
| brown, clear, black | | | | | | | |
| and green | 1qt | — | | — | | 14 0 | |
| | 1gal | — | | — | | 25 0 | |
| | 1gal | — | | — | | 41 0 | |
| | 5gal | — | | — | | 195 0 | |
| woodworm fluid | 5oz | — | | — | | 5 0 | |
| | 10oz | — | | — | | 8 0 | |
| | 20oz | — | | — | | 12 0 | |
| | 1qt | — | | — | | 18 0 | |
| | 1gal | — | | — | | 27 0 | |
| | 1gal | — | | — | | 42 0 | |
| | 5gal | — | | — | | 190 0 | |
| aerosol | 6oz | — | | — | | 9 7 | |
| quick drying | 1pt | — | | — | | 13 0 | |
| | 1qt | — | | — | | 19 0 | |
| | 1gal | — | | — | | 29 0 | |
| | 1gal | — | | — | | 47 0 | |
| | 5gal | — | | — | | 215 0 | |
| junior injector | | — | | — | | 6 7 | |
| Respironal (812 M & PP) existing entry | | | | | | | D |
| Resperonal (812 M & PP)† | | | | | | | I |
| | 50ml | 72 | 0 | — | | 9 0 | |
| | 100ml | 132 | 0 | — | | 16 6 | |
| Retain (957 Perl) existing entry | | | | | | | D |
| Retain (261 Christy) | | | | | | | I |
| bath oil | | 108 | 9 | 59 | 10 | 18 7 | |
| Revlon (1052 Revlon) existing entry | | | | | | | D |
| Revlon (1052 Revlon) | | | | | | | M |
| Adheron | 0201 | — | | — | | 10 0 | |
| anti-perspirant | 0724 | — | | — | | 18 0 | |
| aquamarine | | | | | | | |
| dusting powder | 0429 | — | | — | | 37 0 | |
| eau de toilette | 5127 | — | | — | | 22 0 | |
| | 0496 | — | | — | | 33 0 | |
| lotion | 5155 | — | | — | | 11 0 | |
| | 0371 | — | | — | | 14 0 | |
| deodorant | 0882 | — | | — | | 12 0 | |
| milk bath | 0324 | — | | — | | 40 0 | |
| silk | 3680 | — | | — | | 28 0 | |
| soap | 0730 | — | | — | | 17 0 | |
| talc | 0443 | — | | — | | 15 0 | |
| Elondsilk | 3671 | — | | — | | 22 0 | |
| lotion lightener | 5357 | — | | — | | 22 0 | |
| Blue Mist hair spray | | | | | | | |
| | 5169 | — | | — | | 18 0 | |
| Bronze Lustre | | | | | | | |
| after sun lotion | 5355 | — | | — | | 29 0 | |
| lotion for normal | | | | | | | |
| skins | 5013 | — | | — | | 14 0 | |
| sensitive skins | 5014 | — | | — | | 16 0 | |
| sun colour cream | | | | | | | |
| | 5603 | — | | — | | 18 0 | |
| sun-stick | 0466 | — | | — | | 14 0 | |
| tanning normal | 5124 | — | | — | | 13 0 | |
| sensitive | 5166 | — | | — | | 14 0 | |
| Colour Silk | 0259 | — | | — | | 22 0 | |
| cuticle gelee | 5267 | — | | — | | 16 0 | |
| cuticle massage cream | | | | | | | |
| | 0240 | — | | — | | 13 0 | |
| remover cream | 0241 | — | | — | | 13 0 | |
| Eyemakers a la Carte | | | | | | | |
| Brow Beautiful | 5116 | — | | — | | 22 0 | |
| brush on mascara | | | | | | | |
| | 5017 | — | | — | | 19 0 | |
| refills | 5018 | — | | — | | 13 0 | |
| colourmated | | — | | — | | 19 0 | |
| cake eyeliner | 5086 | — | | — | | 14 0 | |
| cake mascara | 2206 | — | | — | | 14 0 | |
| refills | 2210 | — | | — | | 7 0 | |
| eyeliner colourmated | | — | | — | | 20 0 | |
| eyeliner pencil | 0321 | — | | — | | 11 0 | |
| eye make-up | | | | | | | |
| remover | 5626 | — | | — | | 19 0 | |
| remover pads | 5123 | — | | — | | 13 0 | |
| remover oil | 5181 | — | | — | | 12 0 | |

| | Trade | Tax | Retail |
|----------------------------|---------|--------|--------|
| water 2oz | — | — | 55 0 |
| 4oz | — | — | 73 0 |
| 8oz | — | — | 114 0 |
| 1377 R & A) existing entry | | | |
| (1377 R & A) | 149 4 | 52 0 | 23 0 |
| razor | 85 6 | 29 9 | 13 0 |
| adjustable razor | 123 4 | 43 0 | 19 0 |
| kit HM500 | 258 8 | 90 1 | 39 10 |
| Y100 | 58 5 | 20 4 | 9 0 |
| blades | | | |
| stainless (5) | 25 0 | 8 9 | 3 10 |
| num injector (5) | 31 9 | 11 1 | 4 10 |
| injector (5) | 28 3 | 9 10 | 4 4 |
| (229 Carmen) | | | |
| ryers | | | |
| solette 307 | 177 5ea | 62 6ea | 299 0 |
| luxe | 201 5ea | 70 6ea | 339 0 |
| etch (412 Elida) ‡ | | | |
| ocourant | 40 10 | 22 6 | 6 10 |
| y (115 Bengue) ‡ | | | |
| 30 | 36 0 | 13 2 | 5 2 |
| hal (1124 Sen M) | | | |
| planes | 24 9 | 9 1 | 4 6 |
| (10) | (10) | | |
| ot (1037 Reckitt) | | | |
| 500ml | 10 8ea | — | 16 0 |
| 2l | — | — | — |
| ne (1363 Alcos) | | | |
| int | 41 1 | 22 7 | 7 2 |
| 412 Elida) | | | |
| onditioner aerosol | 48 2 | 26 6 | 7 10 |
| 509 Gibbs) | | | |
| paste standard | 20 11 | 7 8 | 2 11 |
| large | 29 5 | 10 9 | 4 2 |
| economy | 40 0 | 15 0 | 5 9 |
| giant | 51 5 | 18 11 | 7 3 |
| n (105 BTD) | | | |
| ream standard | 19 4 | 10 8 | 3 0 |
| large | 28 11 | 15 11 | 4 6 |
| sachets | 4 2 | 1 7 | 7 |
| (25 A5) | | | |
| ributors 1363 Alcos) | | | |
| care | 38 7 | 14 2 | 6 0 |
| 649 ICI) | | | |
| auras (1146 5L) | | | |
| ng powders 6 | 11 0 | 2 6½ | 1 9 |
| 4 & 10 | — | — | — |
| (152 5K) | | | |
| in 3 elly | 15 9 | — | 1 9 |
| 36 0 | — | — | 2 0 |
| ew (596 HR) | | | |
| ff mask | 8 | — | 48 0 |
| (20 Lloyd) | | | |
| 56g | 22 9 | 8 4 | 3 7 |
| 680g | 15 0ea | 5 6ea | 28 0 |
| ell (705 Kirby) | | | |
| 16 | 18 0 | 6 7 | 3 0 |
| y (442 Excella) | | | |
| ributors 261 Christy) | | | |
| ing tablets | 54 5 | — | 6 10 |
| nd Nephew (1155 5 & N) | | | |
| id cases | | | |
| ulture B1 | 14 0ea | — | 20 0 |
| B2 | 21 9ea | — | 31 0 |
| ies, docks and | | | |
| struction sizes | | | |
| F1 | 30 10ea | — | 44 0 |
| F2 | 66 6ea | — | 95 0 |
| F3 | 101 6ea | — | 145 0 |
| F2/R | 40 7ea | — | 58 0 |
| F3/R | 66 6ea | — | 95 0 |
| hygiene | | | |
| O5R1/FH | 15 5ea | — | 22 0 |
| O5R2/FH | 29 5ea | — | 42 0 |
| os and shops | | | |
| O5R1 | 14 0ea | — | 20 0 |
| O5R2 | 28 0ea | — | 40 0 |
| O5R3 | 65 1ea | — | 93 0 |
| O5R4 | 96 7ea | — | 138 0 |
| O5R3/R | 38 6ea | — | 55 0 |
| O5R4/R | 64 5ea | — | 92 0 |
| endon (1152 5K) | | | |
| ocolate | | | |
| milk or nut | 17 0 | 3 9 | 1 2 |
| (2 doz) | (2 doz) | | |
| le boiled sweets | | | |
| 8oz | 29 0 | 6 4½ | 3 7 |
| 16oz | 50 9 | 11 2 | 6 5 |
| d liquorice and | | | |
| odyne ‡DDI | | | |
| carton | 13 2 | — | 1 7 |
| ptus and | | | |
| hol | 18 10 | — | 2 5 |
| ine and thymol | 18 10 | — | 2 5 |
| 6 SMP) | | | |
| APC) | | | |
| ps (786 Macdonald) | | | |
| wool balls 100 | 21 0 | — | 2 6 |
| cin (1087 Roussel)T5 | | | |
| 10 | 12 6ea | — | 18 9 |
| 25 Hozetene) | | | |
| towels size 1 | 28 0 | — | 3 0 |
| 2 | 32 0 | — | 3 6 |

| | Trade | Tax | Retail |
|---------------------------|---------|-------|--------|
| Southalls (1164 55L) | | | |
| baby pants | | | |
| pastel softies (3 pair) | 25 2 | — | 3 0 |
| Solwarm (618 Holt) | | | |
| electric blankets | | | |
| No. 1 54x54 | 168 9ea | — | 225 0 |
| cover | 36 9ea | — | 49 0 |
| No. 2 48x54 | 123 8ea | — | 165 0 |
| cover | 33 0ea | — | 44 0 |
| No. 3 30x54 | 89 3ea | — | 119 0 |
| cover | 24 0ea | — | 32 0 |
| No. 4 18x54 | 69 0ea | — | 92 0 |
| cover | 18 0ea | — | 24 0 |
| Sparklets (183 BOC) | | | |
| syphon Aquarius | 67 8ea | 9 4ea | 99 6 |
| Spot (432 Enalite) | | | |
| tar and oil re- | | | |
| mover | 45 0 | — | 5 0 |
| 72 0 | — | — | 8 0 |
| Spray 'N Stay (256 CPL) | | | |
| hair spray firm hold | | | |
| 125g | 38 7 | 21 3 | 6 0 |
| 207g | 51 5 | 28 3 | 8 0 |
| Spruce (514 Gillette) | | | |
| S.R. (509 Gibbs) | | | |
| toothpaste standard | 20 11 | 7 8 | 2 11 |
| large | 29 5 | 10 9 | 4 2 |
| economy | 40 10 | 15 0 | 5 9 |
| giant | 51 6 | 18 11 | 7 3 |
| Steradent (1037 Reckitt) | | | |
| powder medium | 25 2 | 9 3 | 3 6 |
| economy | 35 5 | 13 0 | 15 0 |
| tablets 26 | 25 2 | 9 3 | 3 6 |
| Stera-rix (1037 Reckitt) | | | |
| small | 22 6 | — | 2 6 |
| large | 36 0 | — | 4 0 |
| Stericlens (292 CLM) | | | |
| contact lens solution | | | |
| 2oz | 72 0 | — | 8 6 |
| Strepolin (518 Glaxo) | | | |
| 33% 5g vial | | | |
| Strapet- (1352 Wveth) | | | |
| Suba Seal (479 WF) | | | |
| hot water bottles | | | |
| children's shapes | | | |
| bear cub & dog toby | 79 6ea | — | 9 11 |
| father bear | 84 0ea | — | 10 6 |
| suba luxe cot | 154 0ea | — | 15 9 |
| suba cosy cot | 116 6ea | 8 4 | 14 0 |
| streamline cot | 40 0ea | — | 5 0 |
| standard cot | 37 6ea | — | 4 8 |
| No. 3 standard with | | | |
| handle | 71 6ea | — | 8 11 |
| No. 4 giant | 102 0ea | — | 12 9 |
| Comet | 5 4ea | — | 9 6 |
| Gaywarm | 71 6ea | — | 8 11 |
| Streamline | 79 6ea | — | 9 11 |
| Suba-Alpha | 66 0ea | — | 8 3 |
| Suba-Luxe | 18 10ea | — | 27 0 |
| Suba-Flora per.umed | 76 0ea | — | 9 6 |
| Suba-Royal | 76 0ea | — | 9 6 |
| Suba-Line | 76 0ea | — | 9 6 |
| screw type | | | |
| Alpha-Beta | 66 0ea | — | 8 3 |
| Warmline No. 3 | 79 6ea | — | 9 11 |
| Pennant No. 3 | 69 0ea | — | 8 8 |
| Bara Royal | 66 0ea | — | 9 6 |
| Baraline | 66 0ea | — | 9 6 |
| Duchess | 66 0ea | — | 8 3 |
| Rayline | 79 6ea | — | 9 11 |
| Saturn | 76 0ea | — | 9 6 |
| Suba plastic | 59 6ea | — | 7 4 |
| Suba bed airer | 51 0ea | — | 6 4 |
| Suede (981 Picot) | | | |
| eau de toilette | | | |
| Spin-Flo applicator | | | |
| 10cc | 38 0 | 20 11 | 6 6 |
| Sulfapred (1301 WM)T5 | | | |
| eye drops 5ml | 6 8ea | — | 10 0 |
| Sulphamezathine (649 ICI) | | | |
| veterinary | | | |
| sodium solution 16%† | | | |
| 4oz | 54 0 | — | 6 0 |
| 20oz | 144 0 | — | 16 0 |
| 80oz | 40 6ea | — | 54 0 |
| Sunsilk (412 Elida) | | | |
| hair spray standard | 37 1 | 20 5 | 5 11 |
| large | 49 1 | 27 0 | 7 11 |
| economy | 72 10 | 40 1 | 11 9 |
| Supavite (172 BMCL) | | | |
| capsules | 21 57 0 | — | 6 6 |
| 42 | 104 0 | — | 12 0 |
| 84 | 15 11ea | — | 22 0 |
| Supersoft (1038 R & C) | | | |
| hair spray 240g | 57 4 | 31 6 | 9 0 |
| sachet | 3 7 | 1 4 | 6 |
| shampoo 40g | 14 2 | 5 2 | 2 0 |
| 75g | 21 2 | 7 9 | 3 0 |
| 130g | 31 10 | 11 8 | 4 6 |
| old packs | — | — | — |
| SUPRO (1202 Supro) | | | |
| high protein food lb | 5 1ea | — | 6 9 |
| Sure (509 Gibbs) | | | |
| aerosol mist | 38 0 | 20 11 | 6 0 |
| anti-perspirant aerosol | 53 4 | 29 4 | 8 5 |
| roll-on | 36 4 | 20 0 | 5 9 |
| spray | 30 3 | 16 8 | 4 9 |
| Sure Shield (549 Guest) | | | |
| bis pep tablets | 13 0 | 4 9 | 2 0 |
| pastilles | | | |

| | Trade | Tax | Retail |
|-----------------------------------|---------|----------|--------|
| antiseptic | 17 0 | 6 3 | 3 0 |
| blackcurrant & | | | |
| glycerine | 17 6 | 3 10 | 2 9 |
| cacarrh | 17 0 | 6 3 | 3 0 |
| cherry cough | 17 0 | 6 3 | 3 0 |
| children's cough | 17 0 | 6 3 | 3 0 |
| codeine linctus ‡DDI | 19 6 | — | 3 0 |
| Gee's BPC†DDI | 16 0 | — | 2 3 |
| Gee's & chlorodyne | | | |
| ‡DDI | 17 0 | — | 2 6 |
| glycerine, lemon & | | | |
| honey | 17 6 | 3 10 | 2 9 |
| honey aniseed & | | | |
| triars balsam | 17 0 | 6 3 | 3 0 |
| menthol et eucalyptus | 17 0 | 6 3 | 3 0 |
| menthol et eucalypto- | | | |
| BPP ‡DDI | 17 0 | — | 2 6 |
| pholcodine ‡DDI | 19 6 | — | 3 0 |
| Vox bronchial | 17 0 | 6 3 | 3 0 |
| lozenges | | | |
| antibiotic throat | 17 0 | — | 3 0 |
| iodised throat | 12 3 | 4 6 | 2 0 |
| 18 6 | 6 10 | 3 0 | |
| quatorial ‡ | 17 0 | — | 3 0 |
| laxatives fruit flavoured | 12 3 | 4 6 | 2 0 |
| 18 6 | 6 10 | 3 0 | |
| tonic tablets | 13 0 | 4 9 | 2 0 |
| travelettes | 36 0 | 3 6 | 5 0 |
| travel tablets 10 | 15 0 | 5 6 | 2 6 |
| vitorange | 11 6 | — | 1 6 |
| 23 0 | — | — | 3 0 |
| Lurmontil (971 P5MB) ‡54B | | | |
| capsules 50mg | 50 | 24 0ea | — |
| 500 | 216 0ea | — | 324 0 |
| Sweetex (751LL) | | | |
| liquid | 1oz | 27 2 | — |
| tablets | 100 | 11 4 | — |
| 2000 | 126 4 | — | 14 0 |
| Sylvasun (1419 Intec) | | | |
| tablets | 24 | 57 0 | 32 0 |
| Synadrin 60 (614 Hoechst) | | | |
| tablets | 500 | 264 10ea | 97 1ea |
| 494 3 | | | |
| Synkavit (1074 Roche) | | | |
| tablets 10mg pack of 500 | | | |
| Syrofans (1582 Albion) | | | |
| analgesic (501 Geigy) ‡4B | | | |
| tablets | 100 | 27 6ea | — |
| 41 3 | | | |
| Tar Gard (1213 TG) existing entry | | | |
| Tar Gard (1213 TG) | | | |
| anti-smoking device | 11 | 0ea | 5 6ea |
| 22 6 | | | |
| Taumasthman (1301 WM)† | | | |
| tablets | dp60 | 5 8ea | — |
| dp250 | 17 8ea | — | — |
| Taylor's (1073 Robinson) | | | |
| belladonna plasters porous | | | |
| red felt 5x7½in | 25 10 | 9 2 | 3 5† |
| 7x11 in | 51 10 | 18 9 | 7 6† |
| red flannelette | | | |
| 5x7½ in | 19 10 | 7 3 | 2 11† |
| 7x11 in | 37 6 | 13 9 | 5 6† |
| B.P.C. white cloth | | | |
| 5x7½ in | 13 1 | — | 1 6† |
| 7x11 in | 26 2 | — | 3 0† |
| breast B.P.C. | | | |
| 6 in dia. | 17 9 | 6 6 | 2 7† |
| 7 in dia. | 20 5 | 7 6 | 3 0† |
| boil plasters | | | |
| (3) | 11 3 | 4 2 | 1 7 |
| (144) | 34 7ea | 12 8ea | 61 1 |
| bunion pads thin | 16 9 | — | 1 11 |
| thick | 19 4 | — | 2 3 |
| corn pads thin | 16 9 | — | 1 11 |
| thick | 19 4 | — | 2 3 |
| corn plasters N.H.S. | | | |
| sal. acid 1½x3 in 20% | 5 11 | 2 2 | 10 |
| 40% | 6 7 | 2 5 | 11 |
| corn plaster, Ivy | | | |
| Leaf, Castle, | | | |
| American | 8 6 | 3 2 | 1 3 |
| first-aid dressings | | | |
| waterproof | tin | 12 0 | — |
| 24 0 | — | — | 2 9 |
| strips | | | |
| 2½x6 in | 5 0 | — | 7 |
| 2½x1½ in x 144 | 9 0ea | — | 12 7 |
| 2½x2½ in x 144 | 9 11ea | — | 13 10 |
| 2½x3 in x 144 | 10 8ea | — | 14 11 |
| 1½x3½ in x 50 | 8 1ea | — | 11 4 |
| 1x1½ in x 50 | 4 2ea | — | 5 10 |
| 1½x2½ in x 50 | 5 2ea | — | 7 3 |
| wound dressings | | | |
| 1½x2 in x 50 | 6 0ea | — | 8 5 |
| 2x3 in x 50 | 10 11 | — | 15 3 |
| 2½x3½ in x 50 | 12 2ea | — | 17 0 |
| 1½x1½ in x 50 | 5 4ea | — | 7 5 |
| circlettes ½ in dia. 100 | 5 8ea | — | 7 11 |
| 1½ in dia. 100 | 6 10ea | — | 9 7 |
| individually wrapped | | | |
| 1½x1½ in x 100 | 13 4ea | — | 18 8 |
| 1½x2 in x 100 | 14 2ea | — | 19 10 |
| 2x3 in x 100 | 18 0ea | — | 25 2 |
| 2½x3½ in x 100 | 28 6ea | — | 39 11 |
| 2½x1½ in x 100 | 10 5ea | — | 14 7 |
| 1½x1½ in x 100 | 11 6ea | — | 15 1 |
| 1½x3 in x 100 | 10 8ea | — | 14 11 |
| poorman's plaster | 16 4 | 6 0 | 2 4 |
| sponge rubber adhesive | | | |
| 1½x3½ in (3) | 71 2 | — | 8 3 |
| 1½x3½ in | 53 8ea | 19 8ea | 94 9 |
| 1½x3½ in | 42 6ea | 15 7ea | 75 1 |

| | Trade | Tax | Retail |
|---|---------|----------|--------|
| unspread | | | |
| $\frac{1}{2} \times 3\frac{1}{2} \times 6$ in (3) | 62 1 | — | 7 3 |
| $\frac{1}{2} \times 36 \times 18$ in | 39 11ea | 14 8ea | 70 6 |
| $\frac{1}{2} \times 36 \times 18$ in | 20 9ea | 10 6ea | 50 9 |
| stockinette adhesive | | | |
| 9 x 12 in (4) | 16 0ea | — | 22 5 |
| strapping adhesive | | | |
| waterproof | | | |
| 1 in x 1 yd | 11 11 | — | 1 5 |
| 1 in x 2 yd | 15 5 | — | 1 9 |
| 1 in x 5 yd | 16 8 | — | 2 0 |
| 1 in x 5 yd | 25 3 | — | 2 11 |
| 2 in x 5 yd | 42 3 | — | 4 11 |
| 3 in x 5 yd | 55 10 | — | 6 6 |
| 4 in x 5 yd | 73 1 | — | 8 6 |
| superfoam adhesive | | | |
| $\frac{1}{16} \times 36 \times 18$ in | 22 9ea | 8 4ea | 40 2 |
| $\frac{1}{16} \times 36 \times 18$ in | 30 4ea | 11 1ea | 53 6 |
| unspread | | | |
| $\frac{1}{16} \times 36 \times 18$ in | 16 4ea | 6 0ea | 28 10 |
| $\frac{1}{16} \times 36 \times 18$ in | 24 10ea | 9 1ea | 43 10 |
| wintergreen and capsicum | | | |
| plasters | | | |
| 5 x 7 yd in | 13 1 | 4 9 | 1 10 |
| 7 x 11 in | 26 2 | 9 7 | 3 9 |
| wool felt soft 100% Merino | | | |
| wool spread | | | |
| 36 x 18 x $\frac{1}{16}$ in | 22 4ea | — | 31 3 |
| $\frac{1}{16}$ in | 32 11ea | — | 46 1 |
| $\frac{1}{16}$ in | 48 2ea | — | 67 5 |
| $\frac{1}{16}$ in | 54 11 | — | 76 10 |
| unspread | | | |
| 36 x 18 x $\frac{1}{16}$ in | 16 10ea | — | 23 7 |
| $\frac{1}{16}$ in | 27 5ea | — | 38 4 |
| $\frac{1}{16}$ in | 42 8ea | — | 59 9 |
| $\frac{1}{16}$ in | 49 5ea | — | 69 2 |
| semi-compressed | | | |
| spread | | | |
| 36 x 18 x $\frac{1}{16}$ in | 26 7ea | — | 37 2 |
| $\frac{1}{16}$ in | 38 1ea | — | 53 4 |
| $\frac{1}{16}$ in | 50 0ea | — | 70 0 |
| $\frac{1}{16}$ in | 63 2ea | — | 88 5 |
| unspread | | | |
| 36 x 18 x $\frac{1}{16}$ in | 21 1ea | — | 29 6 |
| $\frac{1}{16}$ in | 32 7ea | — | 45 7 |
| $\frac{1}{16}$ in | 44 6ea | — | 62 8 |
| $\frac{1}{16}$ in | 57 8ea | — | 80 9 |
| surgical spread | | | |
| 4 x 3 x $\frac{1}{16}$ in | 18 0 | — | 2 1 |
| 4 x 3 x $\frac{1}{16}$ in | 18 0 | — | 2 1 |
| 3 x 3 x $\frac{1}{16}$ in | 18 0 | — | 2 1 |
| 6 x 6 x $\frac{1}{16}$ in | 36 0 | — | 4 2 |
| 6 x 4 x $\frac{1}{16}$ in | 36 0 | — | 4 2 |
| 4 x 4 x $\frac{1}{16}$ in | 36 0 | — | 4 2 |
| unspread | | | |
| 4 x 3 x $\frac{1}{16}$ in | 14 8 | — | 1 8 |
| zinc oxide plaster B.P.C. | | | |
| 1 in x 1 yd | 7 0 | — | 10 |
| 1 in x 3 yd | 16 0 | — | 1 10 |
| 1 in x 5 yd | 20 9 | — | 2 5 |
| 1 in x 10 yd | 30 9 | — | 3 6 |
| 1 in x 1 yd | 9 9 | — | 1 1 |
| 1 in x 3 yd | 22 5 | — | 2 7 |
| 1 in x 5 yd | 30 9 | — | 3 6 |
| 1 in x 10 yd | 48 4 | — | 5 7 |
| 2 in x 5 yd | 51 10 | — | 6 0 |
| 2 in x 10 yd | 82 4 | — | 9 7 |
| 3 in x 5 yd | 70 0 | — | 8 2 |
| 3 in x 10 yd | 114 3 | — | 13 3 |
| 4 in x 5 yd | 82 6 | — | 9 7 |
| 4 in x 10 yd | 147 0 | — | 17 2 |
| Teeda (1219 Teeda) | | | |
| cream hair | | | |
| straightener 110cc | 138 0 | 76 0 | 24 0 |
| Tegrin (1178 Stafford) | | | |
| medicated shampoo | 50 0 | 18 4 | 7 6 |
| Telotrex (171 BLL)T5 | | | |
| syrup | 100ml | 6 0ea | 9 0 |
| tablets | 100 | 23 0ea | 34 6 |
| | 500 | 110 10ea | 166 3 |
| | 1000 | 221 8ea | 332 6 |
| Tempo (1010 P & G) Southern, Tyne Tees, Yorkshire | | | |
| and Ulster areas only | | | |
| Tender Touch (672 Johnson) | | | |
| wool rolls | small | 10 8 | 1 3 |
| | medium | 17 4 | 2 1 |
| | economy | 40 3 | 4 7 |
| Terramycin (969 Pfizer)T5 | | | |
| with polymyxin B | | | |
| ophthalmic ointment | | | |
| 3.5g | 3 5ea | — | 5 1 |
| $\frac{1}{2}$ oz | — | — | — |
| Tetmosol (649 ICI) | | | |
| soap tablets 5% | 1 2ea | — | 1 9 |
| solution 25% | 100ml | 4 0ea | 6 0 |
| | 250ml | 7 0ea | 10 6 |
| | 2l | 34 6ea | 51 9 |
| That Man (1052 Revlon) | | | |
| after shave flask | 0151 | — | 21 0 |
| glass | 3449 | — | 25 0 |
| treatment cream | 5182 | — | 41 0 |
| Cologne flask | 0226 | — | 33 0 |
| glass | 3447 | — | 37 0 |
| deodorant roll-on | | | |
| | 5129 | — | 14 0 |
| spray | 5601 | — | 18 0 |
| face bronzer | 3887 | — | 26 0 |
| soap | 3465 | — | 28 0 |
| talcum | 0768 | — | 14 0 |
| That's My Colour (1216 Technique) | | | |
| hair colourant | 63 5 | 34 0 | 11 0 |

| | Trade | Tax | Retail |
|------------------------------------|------------------|---------|--------|
| The Blue Train (981 Picot) | | | |
| eau de toilette | | | |
| 5pin-Flo applicator | 38 0 | 20 11 | 6 6 |
| Theobromol (1582 Albion) | | | D |
| Thephorin (1074 Roche) | | | |
| tablets 25mg | | | D |
| pack of 1000 | | | |
| Thermega (1225 Thermega) | | | |
| heating pad SPI612/3 | 72 7ea | 22 9ea | 119 6 |
| Thompson's (992 P & C) | | | |
| dandelion coffee | $\frac{1}{2}$ lb | 71 2 | 7 5 |
| | 1lb | 120 0 | 12 6 |
| essence | 5oz | 42 0 | 4 7 |
| | 8oz | 60 4 | 6 7 |
| slippery elm food | | | |
| malted or unmalted | | | |
| | 1lb | 60 10 | 6 5 |
| | 2lb | 103 8 | 10 10 |
| Tintex (1238 TD) | | | D |
| Toledo (654 Innox) | | | |
| bath cubes (6) | — | — | 9 9 |
| powder | — | — | 20 3 |
| hand lotion | — | — | 9 9 |
| skin perfume | 15cc | — | 9 3 |
| | 50cc | — | 19 9 |
| soap toilet (3) | — | — | 10 9 |
| talcum | — | — | 9 0 |
| Tonabath (331 C of C) | | | |
| foam bath capsules | | | |
| | tube | 45 3 | 16 2 |
| | 8 | 56 0 | 20 0 |
| | 16 | 86 2 | 30 9 |
| Top Score (751 LL) | | | |
| hand care | 115cc | 31 8 | 17 5 |
| Top Secret (813 MF) | | | |
| Touch and Glow (1052 Revlon) | | | D |
| Trasitor (262 CIBA) | | | |
| ampoules 2mg | 5 | 16 0ea | 24 0 |
| tablets 20mg | 100 | 32 0ea | 48 0 |
| | 500 | 148 0ea | 222 0 |
| | 100 | 52 0ea | 78 0 |
| | 500 | 240 0ea | 360 0 |
| Tretomine (649 ICI) | | | |
| Tried & True (813 MF) | | | |
| California blonde | 84 0 | 43 11 | 14 2 |
| protein conditioner | | | |
| | tube | 44 0 | 23 0 |
| | jar | 86 8 | 45 3 |
| | 84 0 | 43 11 | 14 2 |
| soft colour | | | |
| Trinuride (115 Bengue) †sls4A | | | |
| tablets | 100 | 24 2ea | 8 10ea |
| | 500 | 104 6ea | 38 4ea |
| Triogesic (1303 Wander) †s7 | | | |
| tablets | 12 | 30 0 | 3 9 |
| Trivetrin 20 (208 BV) †54B | | | |
| tablets (vet.) | 100 | 24 0ea | 32 0 |
| Trivetrin 80 (208 BV) †54B | | | |
| tablets (vet.) | 100 | 82 6ea | 110 0 |
| Trufood (1249 Trufood) | | | |
| Spoonfoods | jar | 9 7 | 1 0 |
| Tugon (96 BC) | | | |
| ant bait | tube | 44 0 | 2 9 |
| | (2 doz) | — | — |
| Twink (412 Elida) | | | |
| Curler tweeny | 23 3 | 12 9 | 3 11 |
| end curl | 37 6 | 20 8 | 6 3 |
| full head | 53 7 | 29 6 | 9 0 |
| Roller tweeny | 23 3 | 12 9 | 3 11 |
| standard | 37 6 | 20 8 | 6 3 |
| Tyroco (312 AC) † | | | |
| lozenges | 12 | 16 0 | 2 6 |
| Tyromist (187 BS) | | | D |
| Ubretid (117 BPL) | | | |
| tablets 5mg | 100 | 750 0ea | 1125 0 |
| Ultra Brite (280 CP) | | | |
| tooth-paste standard | 84 5 | 31 0 | 2 11 |
| | (4doz) | (4doz) | — |
| | large | 90 6 | 33 3 |
| | (3doz) | (3doz) | — |
| | ex. large | 41 8 | 15 4 |
| | family | 52 6 | 19 3 |
| Uricult (171 BLL) | | | |
| slides | 10 | 17 8ea | 26 6 |
| Vacromist (331 C of C) | | | |
| vapour spray | 114g | 48 0 | 17 2 |
| Vogodil Aik (1582 Albion) | | | D |
| Valda (1336 WJ & C) existing entry | | | D |
| Valda (903 NPU) | | | I |
| pastilles | 38 0 | 13 11 | 3 0 |
| | (2 doz) | (2 doz) | — |
| Vamin (930 P & B) | | | |
| solution | 500ml | 68 0ea | — |
| Varidase (746 Lederle) T5 | | | |
| buccal tablets | 12 | 23 5ea | 35 2 |
| oral tablets | 12 | 23 5ea | 35 2 |
| Vaseline (256 CPL) existing entry | | | D |
| Vaseline (256 CPL) | | | I |
| hair cream | 70g | 20 8 | 11 4 |
| | 149g | 30 11 | 17 0 |
| | 49g | 25 9 | 14 2 |
| | 99g | 41 10 | 23 0 |
| tonic | | | 6 6 |

| | Trade | Tax | Retail |
|-------------------------------|---------------------|---------|---------|
| petroleum jelly | | | |
| yellow | tin | 10 0 | 3 8 |
| | jar | 15 8 | 5 9 |
| | 27 2 | 9 11 | — |
| white | tin | 11 5 | 4 2 |
| | jar | 17 2 | 6 3 |
| | 28 8 | 10 4 | — |
| | 51 2 | 18 9 | — |
| | 1lb | 84 0 | 30 9 |
| shampoos | | | |
| beauty | sachet | 14 3 | 5 3 |
| | (3 doz) | (3 doz) | — |
| | 35g | 17 2 | 6 3 |
| | 70g | 24 2 | 8 10 |
| | 120g | 37 0 | 13 7 |
| lemon | sachet | 14 3 | 5 3 |
| | (3 doz) | (3 doz) | — |
| | 35g | 17 2 | 6 3 |
| | 70g | 24 2 | 8 10 |
| | 120g | 37 0 | 13 7 |
| medicated | sachet | 14 3 | 5 3 |
| | (3 doz) | (3 doz) | — |
| | 35g | 17 2 | 6 3 |
| | 70g | 24 2 | 8 10 |
| | 120g | 37 0 | 13 7 |
| protein | sachet | 14 3 | 5 3 |
| | (3 doz) | (3 doz) | — |
| | 35g | 17 2 | 6 3 |
| | 70g | 24 2 | 8 10 |
| | 120g | 37 0 | 13 7 |
| soapless | pkt | 16 0 | 5 10 |
| | (3 doz) | (3 doz) | — |
| Vasocidin (1476 5MP) | | | |
| Vasocidin (61 APC) | | | |
| Vasocidin-D (1476 5MP) | | | |
| Vasocidin-D (61 APC) | | | |
| Vasocon-A (1476 5MP) | | | |
| Vasocon-A (61 APC) | | | |
| Vasodex (1476 5MP) | | | |
| Vasodex (61 APC) | | | |
| Vasogen (912 O) | | | |
| Vasogen (972 Pharmax) | | | |
| Vasopred (1476 5MP) | | | |
| Vasopred (61 APC) | | | |
| Vasosulf (1476 5MP) | | | |
| Vasosulf (61 APC) | | | |
| Vasozinc (1476 5MP) | | | |
| Vasozinc (61 APC) | | | |
| Veil (135 TB) | | | |
| cover cream | 19g | 33 0 | 18 2 |
| | 44g | 48 0 | 26 5 |
| | 70g | 76 0 | 41 9 |
| $\frac{1}{2}$ oz, 1oz and 2oz | — | — | — |
| Veltis (115 Bengue) | | | |
| cream perfumed | 40g | 20 0 | 11 0 |
| | 70g | 28 0 | 15 5 |
| | 70g | 28 0 | 10 3 |
| unperfumed | 70g | 28 0 | 10 3 |
| Veno's (104 BP) | | | |
| with honey & lemon | 25 11 | 9 6 | 3 |
| Ver-O-Rheum (588 H & H) | | | |
| | 54 0 | 19 8 | 8 |
| Ver-O-Vine (588 H & H) | | | |
| | 54 0 | 19 8 | 8 |
| Ver-O-Zest (588 H & H) | | | |
| | 60 2 | 22 0 | 9 |
| Vigranon B (1301 WM) | | | |
| complex tablets | 100 | 3 8ea | — |
| V.I.P. (430 Eucryl) | | | |
| Vitalis (172 BMCL) | | | |
| | 114cc | 46 10 | 25 8 |
| Vitapet (176 BCLO) | | | |
| vitamin supplement | | | |
| (vet.) | 6oz | 35 3 | — |
| | 1gal | 36 0ea | — |
| | 8 6ea | — | — |
| pump | | | |
| Vosene (105 BTD) | | | |
| shampoo | standard | 21 5 | 7 11 |
| Voss (261 Christy) | | | |
| creme bath | 8-bath | 45 7 | 25 1 |
| | 22-bath | 93 7 | 51 6 |
| bath oil | sachet | 7 7 | 4 2 |
| | 8-bath | 45 7 | 25 1 |
| | 22-bath | 93 7 | 51 6 |
| nail kind | | | |
| Wade's (1295 Wade) | | | |
| Secaderm. salve | 15g | 1 9ea | 7ea |
| | 45g | 3 10ea | 1 5ea |
| | 42.5g | — | — |
| Wagner (1296 VW) | | | |
| clippers nail | 528/529 | 18 0ea | 6 7ea |
| | 535/10 | 17 0ea | 6 2ea |
| | 535/11 | 21 0ea | 7 8ea |
| | 536 | 23 6ea | 8 7ea |
| | 540/12 | 31 0ea | 11 4ea |
| | 540/14 | 35 0ea | 12 10ea |
| | 558 | 13 0ea | 4 9ea |
| in case | 558 | 15 0ea | 5 6ea |
| | 569 | 21 0ea | 7 8ea |
| | 538 | 21 0ea | 7 8ea |
| | 532/11, 532/10, 549 | — | — |
| cuticle | 508/509 | 18 0ea | 6 7ea |
| | 513 | 21 0ea | 7 8ea |
| | 511 | 23 0ea | 8 5ea |
| | 515 | 26 0ea | 9 6ea |
| | 518 | 21 0ea | 7 8ea |
| combs metal | 302 | 20 0ea | 7 4ea |
| | 304 | 21 0ea | 7 8ea |
| | 305 | 24 0ea | 8 9ea |
| | 307 | 24 0ea | 8 9ea |
| lipstick brush | 3081 | 4 0ea | 2 2ea |

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CO-CAP 25

Imipramine

capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

| | Trade | Tax | Retail | |
|------------------------|------------|--------|---------|------|
| ure sets (all) | | | | D |
| uffers | 12 | 8 0ea | 4 4ea | |
| | 14 | 9 0ea | 4 11ea | |
| | 16 | 11 0ea | 6 0ea | |
| files | 7/9 | 16 0 | 8 9ea | |
| | 7/10 | 18 0 | 9 10ea | |
| | 7/12 | 22 0 | 12 1ea | |
| | 7/14 | 24 0 | 13 2ea | |
| | 7/16 | 27 0 | 14 10ea | |
| | 7/18 | 30 0 | 16 6ea | |
| | 7/20 | 32 0 | 17 7ea | |
| | 7/22 | 35 0 | 19 3ea | |
| | 7/24 | 8 0 | 20 10ea | |
| ime atomiser | | | | |
| | 4055 | 11 6ea | 6 4ea | |
| | 4123 | 16 6ea | 9 1ea | |
| | 4069 | 17 6ea | 9 7ea | |
| | 4115/175 | 23 0ea | 12 7ea | |
| | 4101/200 | 25 0ea | 13 9ea | |
| | 4099/175 | 25 0ea | 13 9ea | |
| | 4129/280 | 25 0ea | 13 9ea | |
| | 761/180 | 25 0ea | 13 9ea | |
| | 4100/280 | 26 0ea | 14 3ea | |
| | 4125/200 | 26 0ea | 14 3ea | |
| | 4129/184 | 27 6ea | 15 1ea | |
| | 1406 | 27 6ea | 15 1ea | |
| | 4072/200 | 35 0ea | 19 3ea | |
| | 4126/285 | 37 0ea | 20 4ea | |
| dbag | 4065 | 37 6ea | 20 7ea | |
| | 4064/184 | 18 6ea | 10 2ea | |
| | 4060/185 | 18 6ea | 10 2ea | |
| | 4108/185 | 21 6ea | 11 10ea | |
| | 28531 | 21 6ea | 11 10ea | |
| | 28522 | 21 6ea | 11 10ea | |
| | 28692 | 29 0ea | 14 3ea | |
| | 28702 | 26 0ea | 14 3ea | |
| | 28682 | 30 0ea | 16 6ea | |
| file | 21 | 8 0ea | 4 4ea | |
| stors nail | 123/9DN | 8 6ea | 3 1ea | |
| | 123/9CH | 10 0ea | 3 8ea | |
| | 123/8D | 13 6ea | 4 11ea | |
| | 123/8C/9D | 14 0ea | 5 1ea | |
| | 123/9C/10D | 15 0ea | 5 6ea | |
| | 123/10C | 17 0ea | 6 2ea | |
| | 127/8D | 13 6ea | 4 11ea | |
| | 127/9D | 14 0ea | 5 1ea | |
| | 127/9C/10D | 15 0ea | 5 6ea | |
| | 127/10C | 17 0ea | 6 2ea | |
| | 127/11C | 19 0ea | 6 11ea | |
| | 127/11D | 18 0ea | 6 7ea | |
| icle | 103/8D | 13 3ea | 4 10ea | |
| | 103/8C | 13 9ea | 5 0ea | |
| | 103/9D | 14 0ea | 5 1ea | |
| | 103/9C/10D | 15 0ea | 5 6ea | |
| | 103/10C | 17 0ea | 6 2ea | |
| | 105/9C | 17 0ea | 6 2ea | |
| | 105/9CC | 17 6ea | 6 5ea | |
| las | 3364/10 | 4 0ea | 2 2ea | |
| | 3364/13 | 5 0ea | 2 9ea | |
| | 3364/16 | 6 0ea | 3 1ea | |
| | 3365/16 | 7 0ea | 3 10ea | |
| holdalls existing list | | | | D |
| | 9205/ITF | 15 9ea | 8 8ea | |
| | 9205TF | 35 3ea | 19 4ea | |
| | 9237TF | 43 0ea | 23 7ea | |
| | 9210/1TF | 10 6ea | 5 9ea | |
| | 9210/1TF | 15 9ea | 8 8ea | |
| | 9210/0TF | 8 0ea | 4 4ea | |
| | 9210/3TF | 21 9ea | 11 11ea | |
| | 9210/3TL | 24 6ea | 13 5ea | |
| | 9210/4TF | 27 3ea | 15 0ea | |
| | 9210/4TL | 30 0ea | 16 6ea | |
| | 9412TF | 57 6ea | 31 7ea | |
| | 9416TF | 51 6ea | 28 4ea | |
| | 9417TF | 59 0ea | 32 5ea | |
| | 9542TF | 14 3ea | 7 10ea | |
| | 9513TF | 19 0ea | 10 5ea | |
| | 9101/2TF | 27 6ea | 15 1ea | |
| | 9606/14TF | 11 0ea | 6 0ea | |
| | 9606/16TF | 13 3ea | 7 3ea | |
| | 9606/16TL | 15 0ea | 8 3ea | |
| | 9608/16TF | 17 0ea | 9 4ea | |
| | 9608/10TF | 11 0ea | 6 0ea | |
| | 9607/7TF | 12 0ea | 6 7ea | |
| ns | 9201 | 27 3ea | 14 11ea | |
| | 9214 | 38 0ea | 20 10ea | |
| ng file | No 16 | 5 0ea | 2 9ea | |
| ctors | 3321 | 8 0ea | 4 4ea | |
| oot (705 Kirby) | | | | |
| ure (208 BW) | 7ml | 15 0 | 5 6 | 2 6 |
| dysentery | | | | |
| serum conc. (vet.) | | | | |
| ml | | 37 6 | — | 50 0 |
| kidney anti- | | | | |
| m (vet.) 100ml. | 48 9ea | — | — | 65 0 |

| | Trade | Tax | Retail | |
|---|---------|-------|--------|---|
| Wernets, Dr. (1178 Stafford) | | | | |
| denture powder super | 46 2 | — | 5 6 | D |
| Westberry (1317 Westberry) entire entry | | | | |
| Wilkinson (1339 Wilkinson) | | | | |
| New 5word blades | 5 61 6 | 22 7 | 4 7 | |
| Wincarnis (279 Coleman) | | | | |
| wine red label | 80 0 | — | 8 6 | |
| | 148 0 | — | 15 6 | |
| Windsor (1070 Windsor) | | | | |
| Pink Piccolo talcum | 17 3 | 9 3 | 3 1 | |
| Polka talcum | — | — | — | |
| Woltz Italiana (128 Biometica) | | | | |
| make-up | | | | |
| fluid moisturising | 64 2 | 34 5 | 11 7 | |
| manicure | 32 7 | 17 6 | 5 10 | |
| base coat | 32 7 | 17 6 | 5 10 | |
| cuticle remover | 32 7 | 17 6 | 5 10 | |
| nail enamel | | | | |
| regular | 32 7 | 17 6 | 5 10 | |
| mini-regular | 25 7 | 13 9 | 4 7 | |
| pearl | 47 10 | 25 8 | 8 7 | |
| mini-pearl | 33 5 | 17 11 | 6 0 | |
| Venetian carnival | 47 10 | 25 8 | 8 7 | |
| mini-Venetian | | | | |
| carnival | 33 5 | 17 11 | 6 0 | |
| super brilliant | 61 5 | 32 11 | 11 0 | |
| super creme | 47 10 | 25 8 | 8 7 | |
| nail hardener | 45 8 | 29 4 | 10 0 | |
| nail polish removers | | | | |
| lanolin | 34 5 | 18 5 | 6 2 | |
| oilv | 25 7 | 13 9 | 4 7 | |
| nail enamel thinner | 25 7 | 13 9 | 4 7 | |
| top coat | 32 7 | 17 6 | 5 10 | |
| Wood Nymph (412 Elida) | | | | |
| hair colourant | 64 11 | 35 8 | 10 11 | |
| Wright's (1351 WLU) | | | | |
| shaving stick refill | 14 1 | 5 2 | 2 0 | |
| night lights | 10 35 0 | — | — | |
| Wyress (1338 W & S) | | | | |
| essences | 20 0 | 4 5 | 2 6 | |
| Yaxa (366 Dendron) | | | | |
| anti-perspirant | | | | |
| super dry | 61 1 | 31 11 | 10 5 | D |
| deodorant aerosol | | | | |
| Young Chelsea (331 C of C) | | | | |
| after bath spray | 73 10 | 39 4 | 12 6 | |
| Cologne mist | 73 10 | 39 4 | 12 6 | |
| Zal (1480 Izal) | | | | |
| air freshener aerosol | | | | |
| giant | 47 8 | — | 5 4 | |
| disinfectant | 11 8 | — | 1 4 | |
| large | 17 3 | — | 1 11 | |
| 1 gal | 14 3ea | — | 19 0 | |
| fly killer aerosol large | 38 8 | — | 4 4 | |
| giant | — | — | — | D |

| | Trade | Tax | Retail |
|----------------------------|-------|-------|--------|
| Zento (261 Christy) pencil | 13 0 | 4 9 | 2 2 |
| Zoflora (1232 T & R) | | | |
| disinfectant | 2oz | 19 3 | 2 9 |
| | (10) | — | — |
| | 4oz | 3 3ea | 5 0 |
| Zotos 'Z' (128 Biometica) | | | |
| hair setting lotion 21cc | 23 0 | 12 4 | 1 11 |

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

51 ACP=Anti-Cellulite Products Ltd., 8 Green Street, Park Lane, London, W.1. 01 629 4469.
60 Arden=Elizabeth Arden Ltd., 20 New Bond Street, London, W.1A. 01-629 8211.
71 ADP=Associated Dental Products Ltd, Purton, Swindon, Wilts. Purton 256.
172 BMCL=Bristol-Myers Co Ltd, Stamford House, Station Road, Langley, Bucks. Slough 44511.
209 Buser=Buser & Co. Ltd., 19 Gt. Portland Street, London, W.1. 01-636 8806.
279 Coleman=Coleman & Co. Ltd., Wincarnis House, Wentwick Street, Norwich, NOR 17A. Norwich 29456.
337 Curtis=A. B. Curtis & Co. Ltd, Walrow Industrial Estate, Highbridge, Somerset. 027-878 3926.
472 Fontarel=Fontarel Ltd., Percival House, Pinner Road, Harrow, Middlesex. 01-863 4666.
55s Halas=Halas Laboratories Ltd., Thorp Arch Trading Estate, Boston Spa, Yorks. Boston Spa 2695.
614 Hoechst=Hoechst Pharmaceuticals Ltd, Hoechst House, Salisbury Road, Hounslow, Middlesex. 01-570 7712.
725 Lanalol=Lanalol Ltd., 18 Radford Crescent, Billericay, Essex. Billericay 53221.
781 Lusty=Lusty's Natural Products Co Ltd, Horton Road, Gloucester GL1 3QB 0452-21291
902 Norvic=Norvic Ltd., Arkwright Road, Reading, RG2 0LN. 0734-85201.
1180 Standard=Standard Laboratories Ltd., Windmill Road, Sunbury-on-Thames, Middlesex. Sunbury 82117.
1186 Stayne=Stayne Laboratories Ltd., Hillbottom Road, Sands, High Wycombe. Bucks. High Wycombe 25721.
1191 Stiefel=Stiefel Laboratories (UK) Ltd, 825 Yeovil Road, Trading Estate, Slough, Bucks.
1213 TG=Tar Gard (Distributors) Ltd., 17 Church Street, Walton-on-Thames, Surrey. Walton-on-Thames 26030.
1389 Merz=Merz & Co. Ltd, Abbey Gate Place, Maidstone, Kent. Maidstone 55471.
1466 Nichol=Nichol Beauty Products Ltd., Brunel Way, Thetford, Norfolk. 0842-4273.
1566 NM=Norden Marketing Ltd., Cook Lubbock House, Waterside, Maidstone, Kent. Maidstone 44213.
1570 NBL=Northern Blankets Ltd. Vine Mill, Royton, Lancs. 061-633 4231.
1572 DF=Domestic Fillers Ltd., 10 Thames Road, Barking, Essex. 01-594 2236.

THIS WEEK'S CHANGES

| | Trade | Tax | Retail | |
|--|-------|--------|--------|------|
| Analoam (871 MCC) | | | | A |
| soil tester | 35 2 | — | 4 5 | |
| Antemin (276 C & C) | | | | A |
| cream | 55g | 32 0 | 4 0 | A |
| Benoxyl (1191 Stiefel) | | | | A |
| lotion plain | 30ml | 70 0 | 8 9 | |
| regular | 30ml | 70 0 | 8 9 | |
| strong | 30ml | 70 0 | 8 9 | |
| Bickie-Mol (122 Bickiepegs) | | | | A |
| | 24 0 | — | 3 0 | A |
| Bickiepegs (122 Bickiepegs) | | | | A |
| | 24 9 | — | 2 9 | A |
| Bio-Strath (29 Alfonal) existing entry | | | | D |
| Bio-Strath (1476 Stratenport) | | | | I |
| drops | — | — | 27 6 | |
| elixir | — | — | 27 6 | |
| specifics | — | — | 35 0 | |
| Calmurid (1497 PGBL) | | | | • |
| cream | 50g | 7 6ea | 2 9ea | 14 0 |
| | 100g | 14 0ea | — | — |
| Chem-Plus (903 NPU) | | | | A |
| denture cleaner | 20 4 | 7 5½ | 3 2 | A |
| Cradocap (1007 PL) | | | | A |
| shampoo | 18g | 20 0 | 7 4 | 3 2 |
| Creme Simon (317 C5) | | | | A |
| jar | No.1 | 106 0 | 58 3 | 20 0 |
| | No.2 | 80 0 | 44 0 | 15 0 |
| | No.3 | 47 0 | 25 10 | 9 0 |
| | No.1 | 47 0 | 25 10 | 9 0 |
| | No.2 | 22 0 | 12 1 | 4 0 |
| tube | 27g | 47 0 | 25 10 | 9 0 |
| M.A.T. jar | | | | |

| | Trade | Tax | Retail | |
|----------------------------|------------|--------|--------|-------|
| | 56g | 80 0 | 44 0 | 15 0 |
| tube | 11g | 22 0 | 12 1 | 4 0 |
| | 26g | 47 0 | 25 10 | 9 0 |
| Nucia jar | 30g | 82 0 | 45 1 | 16 0 |
| tube | 11g | 22 0 | 12 1 | 4 0 |
| M.A.T. jar | 11g | — | — | — |
| Doidy (122 Bickiepegs) | | | | A |
| cups | 29 4 | 4 0 | 4 0 | A |
| Elastoplast (1155 S. & N.) | | | | |
| airstrip dispenser pack | 7983 | 11 3 | — | 1 4 A |
| first aid dressing | | | | |
| dispenser pack | 4183 | 11 3 | — | 1 4 A |
| Gynomin (276 C & C) | | | | A |
| tablets | 12 | 40 0 | — | 5 0 |
| Justso (1160 Solport) | | | | A |
| wriststraps | 40 0 | — | — | 5 0 |
| Juvana (353 DP) | | | | D |
| Karathane (871 MCC) | | | | A |
| dust | puffer | 56 0 | — | 7 0 |
| | small | 33 7 | — | 4 2 |
| mildew fungicide | | | | |
| size 1 | 33 7 | — | — | 4 2 |
| | 2 | 115 2 | — | 14 5 |
| | 4 | 26 5ea | — | 39 7 |
| smoke cones | 600cu. ft. | 19 3 | — | 2 5 |
| Kute (1160 Solport) | | | | A |
| wrist straps | 35 6 | — | — | 3 6 |
| Lait Aux Simples (317 CS) | | | | |
| herbal suntan milk | 90 0 | 49 6 | 17 0 | 1 |

| | Trade | Tax | Retail | | Trade | Tax | Retail | | Trade | Tax | Retail | |
|--|--|---------------|--------|-------|-------|-----|--------|--|--|---------------------------|---------------------|--|
| Lindex (871 MCC) | | | | | | | | | Thiol (871 MCC) | | | |
| garden spray | 4oz | 38 5 | — | 4 10 | | | | | 1pt | 56 0 | — | |
| | 8oz | 68 10 | — | 8 7 | | | | | 1qt | 96 0 | — | |
| | 1pt | 136 0 | — | 17 0 | | | | | 1gal | 22 0ea | — | |
| | 1qt | 20 10ea | — | 31 2 | | | | | 5gal | 93 0ea | — | |
| | 1 gal | 70 0ea | — | 105 0 | | | | | | | | |
| Lorexane (649 ICI) | | | | | | | | | Tommee Tippee (1412 Jackel) | | | |
| head lotion | 50ml | 19 0 | 7 0 | 3 0 | | | | | chiming toothbrush | 52 0 | — | |
| Mortegg (871 MCC)† | | | | | | | | | Watersprite (1160 Solport) existing entry | | | |
| | 1pt | 52 10 | — | 6 7 | | | | | Watersprite (1160 Solport) | | | |
| | 1qt | 80 0 | — | 10 0 | | | | | face cloths | G296 | 36 8 5 0 | |
| | 1gal | 17 9ea | — | 26 7 | | | | | | | (1½ days) (1½ days) | |
| | 2gal | 34 0ea | — | 51 0 | | | | | | G295 | 40 0 5 6 | |
| | | | | | | | | | | | (½ doz) (1½ doz) | |
| Murosol (871 MCC) | | | | | | | | | | G200E | 41 4 5 6 | |
| household aerosol 6oz | 51 2 | — | 6 5 | | | | | | | | (1½ doz) (1½ doz) | |
| Murphy (871 MCC) existing entry | | | | | | | | | | G312 | 26 6 3 6 | |
| Murphy (871 MCC) | | | | | | | | | Wella (1318 Wella) | | | |
| ant killer powder | | | | | | | | | Color Set | 17 7 9 8 | | |
| | puffer | 17 7 | — | 2 2 | | | | | conditioner | 22 3 12 3 | | |
| | liquid | 4oz | 38 5 | — | 4 10 | | | | hair set | 16 0 8 9½ | | |
| | bordeaux powder | 1lb | 48 0 | — | 6 0 | | | | har spray | 75g 40 0 22 0 | | |
| | | 1lb | 80 0 | — | 10 0 | | | | | 374g 110 0 60 6 | | |
| | chrysanthemum | | | | | | | | Wellaflex (1318 Wella) | | | |
| | mildew specific | 8oz | 40 0 | — | 5 0 | | | | large | 144 0 79 2 | | |
| | formaldehyde | 1qt | 68 10 | — | 8 7 | | | | Williams (255 Chembro) | | | |
| | greenhouse aerosol | | | | | | | | Williams (255 Chembro) | | | |
| | 6oz | 60 10 | — | 7 7 | | | | | Aqua Velva | | | |
| | lime sulphur | 1pt | 46 5 | — | 5 10 | | | | after-shave | 80cc 30 10 17 0 | | |
| | | 1qt | 78 4 | — | 9 10 | | | | | 142cc 49 8 27 4 | | |
| | | 1gal | 240 0 | — | 30 0 | | | | Lectric Shave | 30cc 24 10 13 8 | | |
| | liquid copper fungicide | | | | | | | | | 80cc 49 8 27 4 | | |
| | 8oz | 40 0 | — | 5 0 | | | | | | 83cc 49 8 27 4 | | |
| | liquid malathion | 4oz | 49 7 | — | 6 2 | | | | | glide-on | 41 0 15 1 | |
| | 8oz | 94 5 | — | 11 10 | | | | | | shaving stick | 16 0 5 11 | |
| | 1pt | 208 0 | — | 26 0 | | | | | | refill | | |
| | malathion dust | 4% | | | | | | | | Ice Blue Aqua Cologne | | |
| | | 38 5 | — | 4 10 | | | | | | 55cc 49 8 27 4 | | |
| | | 17 7 | — | 2 2 | | | | | | 110cc 86 8 47 8 | | |
| | | 44 10 | — | 5 7 | | | | | | | | |
| | moss killer† | 1pt | 52 10 | — | 6 7 | | | | | Aqua Velva after- | | |
| | | 1qt | 80 0 | — | 10 0 | | | | | shave | 55cc 40 9 22 5 | |
| | | 1gal | 17 9ea | — | 26 7 | | | | | | 110cc 65 6 36 1 | |
| | nicotine dust | 4% 5lb | 43 2 | — | 5 5 | | | | | deodorant aerosol | | |
| | rose bed week killer | | | | | | | | | 129g 59 2 32 7 | | |
| | sachet | size 1 | 38 5 | — | 4 10 | | | | | stick | 40g 49 8 27 4 | |
| | | size 2 | 68 10 | — | 8 7 | | | | | electric shave | 55cc 40 9 22 5 | |
| | rose mildew specific | | | | | | | | | | 110cc 65 6 36 1 | |
| | 8oz | 40 0 | — | 5 0 | | | | | | shave cream lather | 60g 30 7 11 3 | |
| | sodium chlorate | 1lb | 38 5 | — | 4 10 | | | | | brushless Esquire | 65g 30 7 11 3 | |
| | | 2lb | 68 10 | — | 8 7 | | | | | talcum powder | 90g 49 8 27 4 | |
| | warfarin mouse bait | | | | | | | | | Yaxa (366 Dendron) | | |
| | ready mixed (rat & mice) | | 28 10 | — | 3 7 | | | | | luxury spray refill | 29 9 15 7 | |
| Myelobromol (117 BPL) | | | | | | | | | Yobinol (276 C & C) †s1 | | | |
| tablets 125mg | 50 | 75 0ea | — | 112 6 | | | | | tablets | 25 30 0 11 0 | | |
| Nerissa (1160 Solport) existing entry | | | | | | | | | Zeasorb (1191 Stiefel) | | | |
| Nerissa (1160 Solport) | | | | | | | | | powder | 60g 60 0 22 0 | | |
| powder puffs | | | | | | | | | | | | |
| | foam | P895K | 9 9 | 5 4 | 1 8 | | | | | | | |
| | fur (3) | P64/2 | 4 4ea | 2 7ea | 8 11 | | | | | | | |
| | lambskin | P60SS | 25 6 | 14 0 | 4 4 | | | | | | | |
| | 4in | P66FRC | 61 6 | 33 10 | 10 6 | | | | | | | |
| | 4½in | | 72 0 | 39 7 | 12 3 | | | | | | | |
| | 5in | | 82 6 | 45 4 | 14 1 | | | | | | | |
| | velour | P231K | | | | | | | | | | |
| | 2½in | | 14 9 | 8 1 | 2 6 | | | | | | | |
| | 3in | | 16 3 | 8 11 | 2 9 | | | | | | | |
| | 3½in | | 18 6 | 10 2 | 3 2 | | | | | | | |
| | 4in | | 21 3 | 11 8 | 3 7 | | | | | | | |
| | for cream powder | | | | | | | | | | | |
| | P832K | 19 6 | 10 9 | 1 8 | | | | | | | | |
| | (2 doz) | (2 doz) | | | | | | | | | | |
| Nivea (1164 SSL) | | | | | | | | | | | | |
| creme jar | 1615 | 45 7 | 25 1 | 7 6 | | | | | | | | |
| | 1616 | 69 6 | 38 9 | 11 3 | | | | | | | | |
| | 366 & 367 | — | — | — | | | | | | | | |
| | 1805 | 10 3 | 3 9 | 1 5 | | | | | | | | |
| | 1806 | 15 8 | 5 9 | 2 2 | | | | | | | | |
| | 1103 & 1104 | — | — | — | | | | | | | | |
| Novo (871 MCC)† | | | | | | | | | | | | |
| soil steriliser | 1qt | 91 2 | — | 11 5 | | | | | | | | |
| Nu-Look (903 NPU) existing entry | | | | | | | | | | | | |
| Nu-Look (903 NPU) | | | | | | | | | | | | |
| sunlasses | | | | | | | | | | | | |
| | N1 chrome | 28 10ea | — | 48 0 | | | | | | | | |
| | black/dark | | | | | | | | | | | |
| | sherry | 22 10ea | — | 38 0 | | | | | | | | |
| | dark shell | 24 7ea | — | 41 0 | | | | | | | | |
| | N2 black/dark sherry | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N3 black/dark sherry | | | | | | | | | | | |
| | cool white | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell/light | | | | | | | | | | | |
| | shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N4 black/dark sherry | | | | | | | | | | | |
| | cool white/crystal/mauve | | | | | | | | | | | |
| | shadow | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N5 black/dark sherry | | | | | | | | | | | |
| | cool white/crystal/dark | | | | | | | | | | | |
| | shell | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N6 black/dark sherry | | | | | | | | | | | |
| | cool white/crystal/mauve | | | | | | | | | | | |
| | shadow | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N7 clip-on | 15 0ea | — | 25 0 | | | | | | | | |
| | N8 metal framed | | | | | | | | | | | |
| | rimless | 21 7ea | — | 36 0 | | | | | | | | |
| | N9 with rim | 22 10ea | — | 38 0 | | | | | | | | |
| | N10 black/dark | | | | | | | | | | | |
| | sherry | 19 10ea | — | 33 0 | | | | | | | | |
| | light shell | 21 0ea | — | 35 0 | | | | | | | | |
| | N11 black/crystal/mauve | | | | | | | | | | | |
| | shadow | 19 10ea | — | 33 0 | | | | | | | | |
| | dark shell | 21 0ea | — | 35 0 | | | | | | | | |
| | chrome | 25 10ea | — | 43 0 | | | | | | | | |
| | N12 black/metal sides | 21 7ea | — | 36 0 | | | | | | | | |
| | N13 nickel aviator | 24 7ea | — | 41 0 | | | | | | | | |
| | Oilatum (1191 Stiefel) | | | | | | | | | | | |
| | application | 75g 67 0 | 24 7 | 10 5 | | | | | | | | |
| | bath oil | 150ml 94 0 | 34 6 | 14 7 | | | | | | | | |
| | Orthocide (871 MCC) | | | | | | | | | | | |
| | captan dust | puffer 56 0 | — | 7 0 | | | | | | | | |
| | | small 33 7 | — | 4 2 | | | | | | | | |
| | garden fungicide with | | | | | | | | | | | |
| | captan | size 1 33 7 | — | 4 2 | | | | | | | | |
| | | 2 115 2 | — | 14 5 | | | | | | | | |
| | | 4 26 5ea | — | 39 7 | | | | | | | | |
| | Ovamort (871 MCC)† | | | | | | | | | | | |
| | 1pt | 52 10 | — | 6 7 | | | | | | | | |
| | 1qt | 80 0 | — | 10 0 | | | | | | | | |
| | 1gal | 17 9ea | — | 26 7 | | | | | | | | |
| | 5gal | 69 0ea | — | 92 0 | | | | | | | | |
| | Perutz (1136 Silber) | | | | | | | | | | | |
| | cine film standard 8 | | | | | | | | | | | |
| | black & white | | | | | | | | | | | |
| | U15, U21, U27 | | | | | | | | | | | |
| | Peruchrome super 8 | | | | | | | | | | | |
| | gold star film C18 | | | | | | | | | | | |
| | 36 exp | | | | | | | | | | | |
| | 20 exp | | | | | | | | | | | |
| | 126 20 exp | | | | | | | | | | | |
| | 120 20 exp | | | | | | | | | | | |
| | Plesmet (276 C & C) | | | | | | | | | | | |
| | syrup | 1250ml 24 0ea | — | 36 0 | | | | | | | | |
| | tablets | 1000 22 0ea | — | 33 0 | | | | | | | | |
| | Plesmet F.A. (276 C & C) | | | | | | | | | | | |
| | tablets | 1000 28 0ea | — | 42 0 | | | | | | | | |
| | Polytar (1191 Stiefel) | | | | | | | | | | | |
| | liquid | 65ml 48 0 | 17 7 | 7 6 | | | | | | | | |
| | | 150ml 76 0 | 27 9 | 11 10 | | | | | | | | |
| | Ponds (256 CPL) | | | | | | | | | | | |
| | light moisturiser | 90g 58 0 | 31 11 | 9 3 | | | | | | | | |
| | Portia (1160 Solport) | | | | | | | | | | | |
| | baby balance outfit | | | | | | | | | | | |
| | D60 | 13 4ea | — | 20 0 | | | | | | | | |
| | blackhead remover | 8 9 | 4 10 | 1 6 | | | | | | | | |
| | pocket shade | D433 23 6 | — | 3 0 | | | | | | | | |
| | reading shade | D427 30 0 | — | 3 9 | | | | | | | | |
| | styptic pencils carded | | | | | | | | | | | |
| | 3in labelled & cello | | | | | | | | | | | |
| | wrapped | D1160C 6 3 | 2 3 | 1 0 | | | | | | | | |
| | Rhysio-Val (276 C & C) †s4B | | | | | | | | | | | |
| | dragees | 100 48 0 | — | — | | | | | | | | |
| | | 1000 25 0ea | — | — | | | | | | | | |
| | Rozalex (1480 Izal) | | | | | | | | | | | |
| | Rozalex (1480 Izal) | | | | | | | | | | | |
| | barrier cream No.1 | | | | | | | | | | | |
| | tube | 45g — | — | 3 11 | | | | | | | | |
| | tin | 260g — | — | 3 11 | | | | | | | | |
| | No.8 tube | 45g — | — | 3 11 | | | | | | | | |
| | lanolin skin cream | 45g — | — | 4 3 | | | | | | | | |
| | | | | | | | | | | | | |

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FROM COX OF BRIGHTON

COMMENT COMMENT COMMENT COMMENT COMMENT

Tarring with one brush

Those who break the law must take their punishment. But what is grossly unfair in this week's "substitution" scandal (see p 607) is that the blameless are condemned with the guilty — and will share some of the punishment.

Both *The Sunday Times* and the BBC's "24 Hours" left no room for doubt that it is the independent chemist who is "suspect"; both branded the whole group and left the individual to prove his innocence. The result is the type of customer reaction experienced by a North London pharmacist: "Oh, I'm sure you don't do it — but it makes you think, doesn't it?" Do we detect seeds of doubt?

It would be naive to suggest that *The Sunday Times* and "24 Hours" have reported anything but the situation as they found it — though we suspect they were "pointed in the right direction" by interested parties. (Unless, of course, you believe that the area and chemist chosen for the 24 Hours test were a piece of journalist's luck!) No. The quarrel must be with the slur on the profession as a whole, not possible libel of the individuals named, who have recourse to the courts if the facts can be disputed.

The black sheep of a profession can only exploit an existing situation, and if we search for someone to blame for things being as they are, we cannot help but look first at the government and the industry. A vicious circle was set up when some sections of the industry, making high profits from drugs whose research costs were already recouped, came face to face with a Minister of Health determined to follow a cheap-drugs policy, come what may.

There arose what *The Sunday Times* describes as "entrepreneurs" to supply low cost generic products, with the backing of a compulsory licence if necessary. Some of these companies have since acquired a reputation for good quality, but others are believed to have been associated with the pirating of drugs still under patent, with failing to submit products to the Committee on the Safety of Drugs, and with below-standard quality.

It may be that some hospital pharmacists served their employers better than their profession by buying from these sources, because such purchases gave the pirates the springboard slogan of "contractors to the Ministry of Health" with which to persuade a doubting retailer.

Because the Drug Tariff price is usually based on the lowest commercial price, and because certain manufacturers keep their prices high after patent expiry, many potential "substitutes" find their way on to pharmacist's shelves. To know which are legitimate and which are not requires an unreasonable knowledge of the patent status of each product. To be sure which are substandard, and which are not, will need legislation.

Having blamed government and industry for creating an unhealthy situation, we look to both for a solution. Those manufacturers who claim to have valid patents that are being infringed must be ready to inform members of the profession and take action against the alleged infringer.

The profession should not be left in any doubt as to

the true situation concerning a drug or substitute that is being offered.

If necessary the Patent Act should be amended to enable patentees of medicinal substances to move easily and quickly enforce their rights.

But in return the industry should be more ready to get prices down to as low a level as is consistent with good manufacturing practice (which should be laid down in the Medicines Act Regulations) as soon as development costs have been rewarded. If the costs of generic and branded products were closer than some are at present, many more prescribers would plump for the brand every time, and chemists would use the brand against open prescriptions.

The profession, on the other hand, must condemn those members who bring it into disrepute. Last week the Statutory Committee of the Pharmaceutical Society showed its distaste for the practice of substitution by removing a name from the Register. Whether other cases will come before the Committee as a result of this week's "exposé" remains to be seen, but the public will demand that the profession should purge itself of malpractice — just as the medical profession was recently urged to rid itself of the "rogue" doctor.

One hundred days to D-Day

With approximately 100 days to go before the country is due to change over to decimal currency, time is fast running out for those who have not made arrangements for the changeover.

Already it is claimed that owners of machines wanting conversion before February 15, 1971 (D-Day) find that manufacturers are fully committed until after that date and cannot undertake any more work.

Many retail pharmacists, having realised the importance of becoming acquainted with the new currency, have attended the lectures arranged by the Retail Alliance.

For those who have had no training, and even those who have, the series of programmes to be screened by the BBC (see p 602) should prove invaluable.

The programmes are being broadcast during working hours so that properly organised and supervised groups of cash-handling workers, equipped with decimal coins can get together in front of a television for effective training.

Not many pharmacies will have a television set on the premises. One can no doubt be hired or borrowed, or alternatively several small businesses could club together to hire a set or attend a local viewing centre—hotels, television rental and retail shops, schools, etc.

Where, for one reason or another, a television set cannot be obtained there are matching programmes on radio.

Whatever method of training is followed, the importance of actually handling the money cannot be overstressed. Even the most adroit cash handler will find himself making mistakes at first and mistakes can be costly in terms of customers as well as cash.

Will you need a TV licence if you install a set in your shop especially for the series? It is thought unlikely that the authorities will insist on payment.

OBESITY: A RATIONAL

In this second article on obesity and its management, Mr N. Santer, MPS, FRSH, a director of Servier Laboratories Ltd, outlines the promising results so far obtained with fenfluramine, a drug developed by his company.

As I showed in the first part of this article, there is a need for a drug which acts on the metabolic processes and which cuts down appetite without central stimulation. Fenfluramine is the nearest approach to such a drug, and a lot of valuable work on the metabolism of obesity has been carried out whilst studying the mechanism of this drug's actions.

Although fenfluramine is an amphetamine derivative, it possesses sedative rather than stimulating properties. It differs from its relatives insofar as it has been modified by the inclusion of a trifluoromethyl group into the benzene ring¹⁷. This substitution seems to be responsible for its non-stimulant properties. As Oswald points out¹⁸, most slimming pills are pep pills and invite abuse, and past experience leads to scepticism when claims are made that new slimming tablets have no effect on mood elevation.

Sleep patterns

With fenfluramine, electrophysiological recordings of nocturnal sleep have shown that it does not suppress paradoxical sleep which is a feature of drugs of dependence. It does not cause frequent awakenings and this seems to confirm the claim that it tends to produce sedation rather than stimulation. It has also been demonstrated that fenfluramine does not influence critical flicker frequency, which is in keeping with the clinical absence of central stimulation associated with its therapeutic use¹⁹.

Fenfluramine was synthesised in 1960, and it has been shown to produce weight loss without central stimulation²⁰⁻²⁹. Gaird³⁰ has shown fenfluramine to produce weight loss (3.6lb a week) and to relieve the symptoms of patients suffering from anxiety tension states, and A'Brook and Colville³¹ have shown that fenfluramine produces weight loss without reactivation of psychiatric illness in the treatment of obese schizophrenics. Craddock³² showed that fenfluramine produces a greater weekly loss in weight than the appetite depressant amphetamines — nearly twice that achieved by other drugs (see table).

In obese patients its anorexiant effect is equivalent to that of the amphetamines. It produces a mild sedative effect in 20 per cent of patients, and a variety of side effects — dry mouth, diarrhoea, dizziness, tiredness and occasional confusion — have been reported. In eight years clinical use on a widespread scale

in many countries throughout the world no case of dependence has been reported. Whilst one cannot say dogmatically that fenfluramine will never produce dependence, from this history and the findings of workers such as Oswald, it appears unlikely that dependence will ever become a problem.

Several authors have noted the hypotensive effects of fenfluramine and the beneficial effects in obese hypertensive patients^{32, 33, 32, 33}.

Herold³⁴ in 1965 showed that fenfluramine produces a significant reduction of blood glucose and a significant increase in liver glycogen. Since, in man, muscle glucose uptake has been shown to be considerably reduced in obesity and increased again when weight is lost, the possibility arose that fenfluramine might mimic weight loss by increasing muscle glucose uptake directly.

Butterfield and Whichelow³⁵ investigated this and found that fenfluramine increased muscle glucose uptake more than muscle blood flow. The increase in glucose uptake could not be directly attributed to the drug's vasomotor effects *per se*. On the other hand, they postulated that an indirect effect was certainly possible. They concluded that in this fenfluramine does, in fact, mimic the metabolic pattern seen in lean subjects who have much greater

muscle glucose uptake than fat persons.

Further research³⁶ confirms that following administration of oral fenfluramine there is an increase in muscle glucose uptake without any increase in muscle blood flow. This new work also demonstrates an increase of oxygen uptake confirming the utilisation of glucose in the muscle. Thus, no doubt remains that fenfluramine has a primary metabolic action in increasing the cellular glucose uptake in obese patients (see table below).

Duhault *et al* showed that fenfluramine has a significant lipolytic activity and increases free fatty acid levels. It also reduces plasma lipids as well as stimulating peripheral glucose utilisation³⁷. This gives fenfluramine an additional advantage over over amphetamine derivatives. It is stated to have a mobilising effect on depot fat in dogs and in man.

The mechanism of action differs from that of methylamphetamine in that it inhibits the lipolysis induced by adrenaline, noradrenaline and isoprenaline, but methylamphetamine only inhibits that caused by adrenaline and noradrenaline. Fenfluramine also interferes with glucose utilisation by reducing its oxidation and incorporation into lipids³⁸.

The catecholamines affect carbohydrate and fat metabolism by specific actions on glucose uptake in muscle and by increas-

Mean Cellular Glucose Uptake (mg/100 ml/min ³⁶).

| Pre-therapy | | Post-therapy | |
|-------------|---------------|--------------|---------------|
| Fasting | After glucose | Fasting | After glucose |
| 0.148 | 0.348 | 0.123 | 0.554 |

The following should be noted: Low MCGU in fasting state; increase in MCGU uptake on glucose administration; the percentage increase is greater post-therapy—354 per cent than, pre-therapy—136 per cent; therapy associated with a 66 per cent increase in the after-glucose MCGU.

Summary of Results of Drug Therapy from General Practice Series 1961-1967

| Drug | No. of patients | Average weight loss kg (lb) | Side effects | Failed to lose weight |
|------------------|-----------------|-----------------------------|--------------|-----------------------|
| Dexamphetamine | 42 | 3.5 (8.5) in 8 weeks | 7 (17%) | 5 (12%) |
| Diethylpropion | 182 | 5.2 (11.5) in 12 weeks | 19 (10%) | 17 (9%) |
| Phenmetrazine | 46 | 4.1 (9.0) in 9 weeks | 9 (19%) | 5 (11%) |
| Phentermine | 21 | 4.75 (10.5) in 11 weeks | 2 (10%) | 2 (10%) |
| Chlorphentermine | 77 | 4.1 (9.0) in 13 weeks | 26 (33%) | 11 (14%) |
| Fenfluramine | 146 | 4.1 (9.0) in 6 weeks | 27 (18%) | ? |

From: Obesity and its Management. Denis Craddock. E & S Livingstone. 1969.

PPROACH TO THERAPY

ing lipolysis in fat cells. Amphetamine, methylamphetamine and other amphetamine-like compounds, by virtue of their ability to release the catecholamines and potentiate their effects, are able to promote loss of weight by an indirect action on the cells. Fenfluramine has the additional advantage of being able to increase glucose uptake by the muscle cells directly and to alter fat metabolism in the lipid-containing tissues.

Pawan³⁹ demonstrated that fenfluramine induces a significant increase in free glycerol, free fatty acid and "ketone" levels in the plasma, and produces a decrease in triglyceride levels. He concludes: "This suggests that this drug enhances fat mobilisation and reduces lipid synthesis. The metabolic pathways of its actions remain to be investigated."

Fenfluramine is a glycoliptic agent in that it acts to restore equilibrium where an imbalance exists between the tissues in glucose and/or lipid metabolism.

Light on metabolism

Research with fenfluramine has thrown valuable light on the metabolism of obesity and to the great majority of the medical profession the possibilities of using such a fundamental approach are refreshing after three decades of symptomatic therapy.

The drug offers new hope to the physician troubled by the enormity of the problem of obesity and to the many millions of people in whom the real dangers of long-term obesity are apparent. Whilst fenfluramine is not perfect, in that it produces side effects in some patients, there is no doubt that it is the only logical treatment of obesity at present available, and is of particular benefit to obese patients with hypertension, anxiety tension, schizophrenia, diabetes and cardiovascular diseases.

Unlike the amphetamines, fenfluramine tends to produce mild sedation which has proved beneficial in cardiac, hypertensive and anxiety cases with obesity. Occasionally more marked sedation is noted but it can usually be avoided by administering a low starting dose and building up to the full therapeutic dose over three weeks.

Looseness of the bowels, more rarely diarrhoea, occurs in a small proportion of patients taking fenfluramine. Again, step-wise dosage minimises this effect. Very rarely nightmares have been reported and a shoplifter attributed her indiscretion to fenfluramine.

After seven years' clinical history with fenfluramine the incidence of side-effects compared with numbers of prescriptions issued is less than 0.5 per cent.

Several cases of fenfluramine overdosage have been reported. In adults suicide attempts with up to 90 tablets have proved

non-fatal. In some of these cases careful examination of biochemical parameters, EEG and ECG show that even very high doses do not produce any gross abnormalities in any respect. There have not been any observed after effects from these cases. Four children have died from fenfluramine overdoses amounting to 80-100 times the normal therapeutic dose. These dosages are higher than the dosages of most other drugs which would produce fatalities in children.

In normal dosage and in overdosage fenfluramine seems safer than amphetamines. For example, deaths have been recorded with 100mg amphetamine.

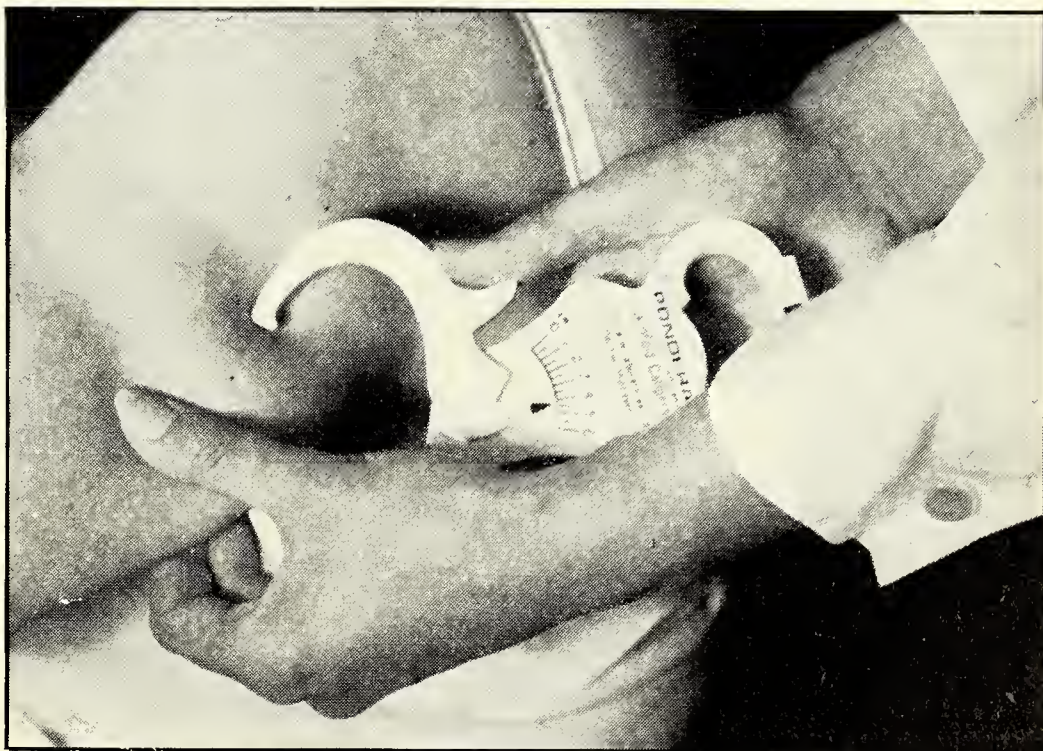
It has taken the medical profession and legislators 30 years to realise the fundamental dangers of amphetamines. The immense amount of data available on fenfluramine satisfactorily resolves any doubt regarding the long term application of this drug and, indeed, fenfluramine is excluded from restrictive legislation in those countries where such legislation has been enacted to control stimulant drugs.

That fenfluramine is effective in producing weight loss cannot be denied. Indeed, the efficacy and comparative safety of the drug are now established beyond any reasonable doubt. Fenfluramine has been investigated more thoroughly than any other drug in its field, and current investigations should give more data on obesity.

Additionally, fenfluramine is the first drug of an extensive series and it is hoped that even more effective compounds with possibly more specific activity will be produced in the future.

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PROFESSIONAL NEWS

Pharmaceutical Society of Northern Ireland

Public relations proposals

The appointment of a public relations committee for the Pharmaceutical Society of Northern Ireland is to be urged at the next meeting of Council.

The need for the public relations officer for pharmacy in Northern Ireland was one of the planks in the election platform of the "rebels" who were successful at the recent Council election, and the need for such an appointment at the present time was pressed by one of the new members, Mr J. L. McIntyre, at the Council's meeting on October 15.

He argued that, from time to time, pharmacy and pharmacists had been unfairly criticised and replies had not always corrected untrue statements.

Mr W. H. Boyd said that untrue and groundless allegations had been made against the Society's examinations by a person in a privileged position some time ago. The matter had been discussed with the person concerned and the allegations withdrawn. It was not always possible to learn of adverse criticism while an answer was worthwhile.

Mr J. A. Boyle suggested that the Society was not sufficiently well off to employ a public relations officer. He thought a public relations committee composed of members who could give talks to schools about the dangers of drug abuse and correct mis-statements concerning pharmacy that appeared in the Press from time to time would be worth while. Members should be asked to inform the secretary of any adverse reports in the local Press. It was agreed to place on the agenda for the next meeting the appointment of a public relations committee.

The vice-president, Mr J. Paul, who occupied the chair at the October meeting welcomed the new members, Mrs. C. B. A. Watson and Messrs T. G. Eakin, J. A. Boyle, J. L. McIntyre, T. I. O'Rourke and R. F. S. Thornton and hoped they would enjoy the work of the Council.

Also present were Messrs N. A. J. Anderson, W. H. Boyd, R. J. Davidson, B. Flatley, H. W. Gamble, J. Gordon, W. T. Hunter, T. A. Gray, M. T. McGread, D. Moore and J. C. Wellwood. Apologies for absence were received from Dr R. G. R. Bacon, Professor O. L. Wade and Mr J. D. Pollock.

A letter from Mr R. D. Duke tendering his resignation from the Council was regretfully accepted and the secretary was instructed to convey the Council's thanks to Mr Duke for his services during the past two years. The secretary was also instructed to write to the six former



The new Council of the Northern Ireland Society. Left to right: (seated) J. Gordon, J. C. Wellwood (honorary treasurer), W. H. Boyle, J. A. Boyle, J. L. McIntyre, Mrs C. B. A. Watson, J. Paul (president), W. Gorman (secretary), B. Flatley and H. W. Gamble; (standing) D. Moore, T. I. O'Rourke, N. A. J. Anderson, R. J. Davidson, T. A. Gray, T. G. Eakin, W. T. Hunter (vice-president), M. T. McGread and R. F. S. Thornton

Council members who were defeated at the election and convey to them the gratitude of the Council for their services to pharmacy over the years.

The application of James Patrick Mallon, 4 Barnhill, Larne, co Antrim, for the restoration of his name to the Register was granted.

The secretary reported receipt of the Medicines (British Pharmacopoeia Commission) Order SI 1970 No. 1256 which establishes the committee charged with preparing future editions of the BP.

Letters from the Ulster Chemists' Association were read stating that their representatives on the working party to draw up a plan for restriction of contract and rationalisation of the pharmaceutical service were Messrs W. E. Cooper, G. M. Armstrong and T. W. Creswell and that they wished to pass on two donations they had received, amounting to £750, to the Northern Ireland Chemists' Emergency Fund.

A letter from Dr F. Newcombe, Head of the Pharmacy Department at the Belfast College of Technology was read, giving the following names of the graduates and students to whom the Council's and Associates Section's prizes had been awarded:

Final year: Medal and Prize, Miss D. E. McCaughan who obtained a first class honours degree, was awarded one of the seven Foundation Studentships available in the Faculty of Science and has been recommended for the Evans Medical Prize in Pharmaceutics for the second successive year. She has returned to the department to start work for her PhD.

Distinction in Pharmacology and in Pharmaceutical Chemistry: Mr J. A. King.

Mr King has also been awarded the ICI prize for dispensing and recommended for the Associates prize for Level II. Distinction in Pharmacognosy: Miss J. M. Bryce.

It was agreed to suggest that the Council should act as hosts to the pharmacy students on Monday, November 2, when the prizes would be presented to the recipients and that three pharmacists be invited to give short talks at the meeting on careers in pharmacy in general practice (Mr T. I. O'Rourke), hospital (Mr G. E. McIlhagger), and industry (Dr R. J. Scott).

As it was impossible for the Society to be represented, the secretary was instructed to convey the good wishes of the Council for a happy and successful meeting. The report from the Law Committee recommending a joint meeting of the House Committees of the Council and Ulster Chemists' Association to discuss matters arising out of the draft lease from the Society to the Association was adopted.

The Education Committee's report recommending the granting of two applications for registration as students was adopted. Seven students have now been registered since the present year began on August 1.

Proposing Mr Paul as president, Mr Flatley said he had every confidence in Mr Paul's ability. The proposal was seconded by Mr Eakin. Mr Paul was invested with his chain of office by Mr J. Kerr who was presented with a past-president's badge. Mr Hunter was elected vice-president on the proposal of Mr Paul, seconded by Mr Gamble; and Mr Wellwood treasurer on the proposal of Mr Anderson seconded by Mr Davidson.

VALUE ADDED TAX CONCERNS YOU NOW

The new Government's pledge to abolish Selective Employment Tax, coupled with the negotiations for Britain's entry into the common market have caused some sections of the distributive industry to recall Hilaire Belloc's cautionary injunction that children "should always keep a hold on nurse—for fear of finding something worse."

That "something worse" is, of course, Value Added Tax, which seems to be regarded by distributors with as much mistrust as it is lauded by economists.

It is important that distributors consider the implications of such a tax right away. At any time, the Government could issue one of its "consultative documents" on the subject, and individual businessmen should, in their own interests, acquaint themselves with the issues involved.

Much of the mistrust stems from an incomplete understanding of what a VAT really is. So, before considering its merits and disadvantages, it will be profitable to have a working definition of the tax as it is already applied within the European Economic Community.

□ VAT is a method of taxing, by instalments, *final consumer spending in the domestic economy.*

□ It is a multi-stage tax, rather than a single-stage one like Purchase Tax. Also, unlike PT, it is, in principle, comprehensive: that is to say, instead of the tax being levied on a specific list of goods and services, it falls on all final consumer goods and services—except, in some countries, for a small number that are specifically exempted.

□ Taxing on a value added basis ensures that *each input into final consumer output is taxed once and once only*, because tax paid on inputs at a previous stage in production is rebated.

Rebate system

The rebating principle is a prime consideration for producers and distributors—when fully understood it removes several of the initial reservations about VAT.

We have already stated that *final consumption* is the sole base of the tax—although it is levied on the sales of capital and consumer goods alike, and on *all stages of their distribution.*

This is explained by the fact that VAT is collected on the value of sales at each stage, but—through the "rebating" system—is recovered by the purchaser, who is permitted to set the tax he has paid against that which he himself is due to pay on his own sales.

Only for the final purchaser of consumer goods and services in the home economy

is there no recovery of the tax that has been passed on from previous stages.

All of the foregoing suggests complex administration and accounting headaches for the businessman. It need not be so—as experience in Denmark has shown. In 1967 the Danes introduced a fully-comprehensive flat-rate tax on all goods and services (including gas, electricity, professional entertainments, letting of hotel rooms, etc). The evidence suggests that this has been extremely successful and has involved a minimum of extra administrative work at any point.

Mr C. J. Fell, a pharmacist with businesses in Essex, Cambridgeshire and Huntingdonshire, has worked in Denmark, made a study of the tax there, and is a staunch advocate of the flat-rate system.

He pointed out to the *C&D* that senior officials in the Danish customs and excise had told him that, when the tax was introduced, they took on 100 extra women assistants to cope with the expected increase in paper work, while, at their head office in Copenhagen, an additional nine men were recruited to answer queries and sort out problems.

Paper work

Business people to whom he had spoken confirmed that additional paper work in which they had become involved was absolutely minimal.

It is worth noting at this point that, in order to avoid difficulties caused by the increase in the cost of living index and its effect on lower paid workers and those on fixed incomes, it was decided to adjust the rate of social security payments, family allowances, pensions and income tax *before* introducing the new levy.

If we take France as an example of a multi-rate system of VAT we find a standard effective rate of 23.45 per cent, a reduced rate of 7.53 per cent, an intermediate rate of 17.65 per cent, and a luxury rate of 33.33. Food and certain services are totally exempt. As a footnote to this, it may be mentioned that about 11,000 civil servants are employed to administer the tax.

The implications are obvious. Consider the position of the retailer who deals in goods subject to various rates of levy—in addition to some that are exempt. With considerable application and effort he may be able to cope with the necessary itemising and recording of his purchases; but when it comes to providing returns on every transaction involving goods at various rates, the situation becomes daunting in the extreme.

The fact of the matter is that retail accounting is simply not geared to proving in detail the tax due on sales or reclaim-

able on purchases under a multi-rate VAT.

What then of the mechanics of VAT? Let us again look to the EEC for an example of how it operates in practice.

In the first place, the invoicing of all sales up to the final stage of sales to final consumers, is essential to the full working of the "invoicing" system of the tax—the form in which it is most widely operated.

Each business would normally need to be able to show the tax authorities, if required, the evidence for its claims for credit for the VAT paid by it on its purchases, and for its statement of the VAT due on its sales.

It is argued that the need to provide invoice proof of purchases provides an element of self-enforcement in the system.

As the National Economic Development Office observed in a recent report on VAT:

"One man's proof of purchases is evidence of another man's sales. It would be of no advantage to two taxpayers to fail to invoice a transaction between them, since this would simply make the purchaser's ultimate VAT liability correspondingly greater."

The attachment of a percentage of VAT to every sales invoice, and the checking of those percentages both by purchaser and by the tax authority undoubtedly represent a considerable administrative burden—although this is reduced with decimalisation, machine accounting and the fixing of the tax rates at levels of 5, 10, 15 or 20 per cent—and, as we have already suggested, considerably more so by the adoption of a comprehensive, flat-rate levy.

At what point in time, exactly, does VAT become payable? A "taxable event"—a transaction—is normally pinpointed at the moment when goods are delivered or services rendered, and the tax falls due for payment *at the end of the tax period within which the event takes place.*

Making returns

In practice, tax collection may be related to either invoice dates or settlement dates. Returns may be required each month, or at longer intervals—every quarter or half-year—for reasons of convenience.

If this seems an alarming degree of frequency, it is worth pointing out that in France, for example, a method is used which does not necessitate computation of the exact amount of tax due on the collection date: the tax charged each month is reckoned as one twelfth of the previous full year's tax, with an adjustment up or down at the end of the year—but remember that detailed returns will have to be presented in order that any adjustment may be made.

Within the scope of the present article it would be impossible to go further into the mechanics of the tax, but the point we have now reached leads naturally to considering one of the strongest arguments against VAT:

The administrative problems presented by the tax would be considerable. Indeed many people have taken the view that the magnitude of them could be a decisive factor against introducing it in this country. It has been estimated that between 6,000 and 8,000 additional tax

| | A produces | sells to | B | sells to | C | sells to | D | sells to | E |
|----------------------------|------------|----------|---|----------|---|----------|---|----------|---|
| VAT payable on transaction | 50 | | | | | | | | |
| | 40 | | | | | | | | |
| | 30 | | | | | | | | |
| | 20 | | | | | | | | |
| | 10 | | | | | | | | |
| VAT rebate | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

The figure above is designed to show in a very simplified form how a VAT payment/rebate system works. It has been drawn up to illustrate a flat-rate 10 per cent levy on a series of transactions in which value added at each stage is 100 monetary units. A = primary producer. B = manufacturer who processes. C = Wholesaler. D = Retailer. E = Consumer.

officials would be required to administer a multi-level, discriminatory VAT in the United Kingdom—and many people would regard that as a modest estimate!

And what of the advantages?

The first is that VAT is a very considerable revenue raiser, and, as such, should provide extended opportunity for reduction in or abolition of other forms of taxation. For example, it has been calculated that a comprehensive flat rate of less than 3.5 per cent would be sufficient to offset the abolition of purchase tax: a rate between 6 and 7 per cent would yield roughly as much as corporation tax does at the present time.

When one bears in mind that flat rates between 10 and 15 per cent are being canvassed, it is clear that VAT would provide a lot of scope for tax-substitution.

Just where any resulting switches or cuts are made would, of course, be decided on political and social considerations—personal and corporate direct taxation would surely come in for consideration, and, certainly, purchase tax and SET would have to go.

These are seen as the immediate advantages to individuals and business. Wider considerations, such as entry into EEC and long term benefits to the balance of payments are put forward in support.

The drawbacks

As to the drawbacks, we have already seen that the tax carries with it considerable administrative complexity, and that must increase if an element of selectivity is introduced. This may be readily overcome by larger companies who have more or less sophisticated accounting systems—it could prove a veritable nightmare to the small man.

At this point, a further disadvantage to the small retailer should be underlined. Differentials in retail selling prices will be accentuated. If, say, the independent retailer is obliged to sell a product at 2d more than a supermarket competitor, he will, for the purposes of the levy, have

added more value to the item than his competitor, and his final sale will, accordingly, attract more tax. Because of the rebate system, this will not involve him in much additional tax payment if he has himself paid more for the item, but will, surely, reduce his competitiveness.

A matter of concern to pharmacists is whether NHS prescription charges would be subject to tax. A guideline on this may be drawn from an appeal decision given in 1965 in the House of Lords on a case that involved the supply of a drug to a hospital out-patient on a 2s fee.

It was held that the transaction was not a sale. The patient had a statutory right to demand the drug on payment of 2s. The hospital had a statutory obligation to supply it on such payment. If the prescription was presented to pharmaceutical chemist he appeared to be bound by his contract to supply the drug on receipt of payment.

Finally, what of the future of VAT in this country? It has to be accepted that the Conservative party's thinking so far has been in the direction of a selective tax. The late Mr Iain McLeod stated two years ago that food would definitely be exempted, and there has been no subsequent evidence of a change of view.

A selective levy argues, if not a multi-rate structure, at any rate something more complex than the Danish system.

We have sought to show in this article that VAT need not be the labyrinthine horror that unfamiliarity makes it appear, and that, as a single tax replacing two or more others and providing scope for reduction in direct taxation it can bring definite advantages. If its introduction meant a simplification of the country's tax structure it would be regarded as a welcome innovation.

But we have also tried to indicate that VAT, if it is modified from its comprehensive nature, can bring in its wake complexities that would make those of Purchase Tax, and whatever other levies it may replace, seem but happy memories.

COMING EVENTS

Sunday November 1

National Pharmaceutical Union, University Arms Hotel, Cambridge, at 2.30 pm. Area meeting. Speakers: Mr H. B. Coulson (treasurer, NPU) and Mr G. T. M. David (chairman, Central NHS (Chemist Contractors) Committee.)

West Midlands Region, Pharmaceutical Society, Angel Hotel, Ludlow, at 10.30 pm. Postgraduate seminar: "The chemotherapy of cancer."

Monday November 2

Enfield Branch, Pharmaceutical Society, Postgraduate Medical Education Centre, Chase Farm Hospital, at 7.45 pm. Speaker: Mr J. P. Bannerman (a member of Council.)

Harrow Branch, Pharmaceutical Society, Clinical Lecture Theatre, Northwick Park Hospital at 7.40 pm. Dr J. W. Patterson, clinical pharmacology unit, Brompton Hospital, on "Therapeutic aspects of asthma."

Stockport Branch, Pharmaceutical Society, West Park Hospital, Macclesfield, at 8 pm. Mr P. Malynn (Parfums Le Galion Ltd), on "Perfume creation."

Tuesday November 3

Bournemouth, Poole & East Dorset Branch, National Pharmaceutical Union, Postgraduate Medical Centre, Palmerston Road, Bournemouth, at 7.30 pm. Speaker: Mr H. C. Watkins (NPU Marketing.)

East Metropolitan Branch, Pharmaceutical Society, Wanstead Library, Spratt Hall Road, London, E 11, at 8 pm. Mr W. A. Beanland (a member of Council) on "Matters of politics within the Pharmaceutical Society and current developments."

Lanarkshire Branch, Pharmaceutical Society, Nurses Recreation Hall, Strathclyde Hospital, Motherwell, at 8 pm. Mr G. Calder, Esq., on "Clinical pharmacy."

North Staffordshire Branch, Pharmaceutical Society, North Staffordshire Medical Institute, Hartshill, at 7.45 pm. Dr R. P. Burden on "The thyroid."

West Hertfordshire Branch, Pharmaceutical Society, Beehive Suite, Bushey, at 7.30 pm. Annual dinner and dance.

Wednesday November 4

Bournemouth Branch, Pharmaceutical Society, Medical Centre, Boscombe, at 1.15 pm. Dr W. L. Hooper on "Cross-infection— who should be concerned?"

Pharmaceutical Society of Great Britain, Large Lecture Theatre, School of Pharmacy, 29/39, Brunswick Square, London, WC 1, at 7.15 pm. Professor R. B. Woodward, on "Recent advances in the chemistry of unnatural products" (Hanbury Memorial Lecture.)

Southern Metropolitan Area, National Pharmaceutical Union, Greyhound hotel, Park Lane, Croydon, at 8 pm. Mr C. C. Green, (secretary, Proprietary Articles Trade Association) on "The RPM Case, the judgment and the future."

Thursday November 5

Huddersfield Branch, Pharmaceutical Society, Spotted Cow Hotel, Salendine Nook, Huddersfield, at 8 pm. National Cash Register Co Ltd, evening on "Decimalisation."

Friday November 6

Scottish Department, Pharmaceutical Society, Society's House, 36, York Place, Edinburgh, at 7.45 pm. Mr G. M. Carstairs, (Professor of psychological medicine, University of Edinburgh.) on "Taking an overdose."

MARKET NEWS

Higher prices for some sulphonamides

London, October 28: Higher rates for phthalylsulphathiazole, up 4s kg at 38s kg for 50-kg lots and for succinylsulphathiazole, up 5s 6d at 54s, were announced. Bulk supplies of penicillin and streptomycin remain scarce and little improvement in the situation is expected in the near future until new plant comes into operation.

An easing of shipment offers of cascara to 365s cwt, cif brought spot offers at 380s. Matto Grosso ipecacuanha was 1s lb lower at 65s and lycopodium 2s down at 58s. Rhubarb prices spread between 6s and 30s lb as to quality. Liquorice root was again difficult to find.

Dearer among essential oils were clove leaf at 11s 3d lb and lemongrass at 47s 6d kg. Lower were Chinese citronella and Brazilian peppermint.

Pharmaceutical chemicals

Aloin: 50-kg lots 144s kg.
Aluminium chloride: Pure 7s 5d per kg in 50-kg kegs.
Aminacrine hydrochloride: £28 kg.
Atropine: (500-g lots per kg) alkaloid and methonitrite 1,304s; methylbromide 1,284s; sulphate 1,058s.
Barium sulphate: BP 250-kg 3s 3½d, kg.
Bemegride: BPC £16 kg.
Benzocaine: 50-kg lots 27s 4d kg.
Bismuth salts: per kg.

| Quantity (kg) | under 50 | 50 | 250 |
|---------------|------------|------------|------------|
| | <i>s d</i> | <i>s d</i> | <i>s d</i> |
| carbonate | 154 3 | 151 0 | 150 0 |
| salicylate | 121 7 | 118 0 | — |
| subgallate | 121 7 | 118 0 | — |
| subnitrate | 139 7 | 136 0 | 135 0 |

Bromides: Crystals (per kg).

| Quantity (kg) | 49 | 50 | 250 |
|---------------|------------|------------|------------|
| | <i>s d</i> | <i>s d</i> | <i>s d</i> |
| Potassium* | 6 11 | 6 4 | 6 1½ |
| Sodium | 6 11 | 6 4 | 6 1½ |
| Ammonium | 7 10 | 7 3 | 6 11½ |

*Powder 4d kg more.
Calcium chloride: Fused £21 17s 8d per 100-kg in 12½-kg tins.
Calcium gluconate: 150-kg 9s 5d per kg.
Calcium lactate: 250-kg £412 per 1,000 kg.
Cantharidin: £75 per 100 g.
Carbon tetrachloride: Technical in drums £90 4s per metric ton.
Chloroform: BP from £213 11s per metric ton in 280-kg drums to £222 15s in 35-kg drums. In 2-litre winchesters from 19s 7d to 24s each according to quantity. Minimum 500-ml 70s 7d.
Chlorophenesin: 50-kg lots 72s 6d kg.
Cocaine: 35-oz lots hydrochloride 115s per oz; alkaloid 126s oz. Subject to D.D.A.
Ether: Anaesthetic BP—2-litre bottles 16s each for under 350 kg; 14s 5d for 700 litres; 16-kg drums 8s 3d kg, 32-kg 7s 10d kg. Solvent BP—per metric ton in drums from £271 for 500-kg lots in 16-kg drums down to £249 in 130-kg drums; 250-kg from £291 to £269.

Guaiacol salicylate: 28s kg for 250-kg lots.
Hydroquinone: 1-cwt lots 10s per lb; 1-ton 8s 6d.
Hyoscine hydrobromide: £314 5s kg.
Hyoscyamine sulphate: 1 kg £55 10s.
Hypophosphites: Per kg:

| Quantity | 12·5 kg | 50 kg |
|-----------|------------|------------|
| | <i>s d</i> | <i>s d</i> |
| Calcium | 20 10 | 19 4 |
| Iron | 43 1 | 41 7 |
| Magnesium | 36 4 | 34 4 |
| Potassium | 28 11 | 26 10 |
| Sodium | 23 5 | 21 5 |

Iodides: (Per kg). **Potassium:** 35s (in 250-kg lots); **Sodium:** 45s 3d (25-kg); **Ammonium:** 70s 10d (25-kg).

Iodine: Crude 29s 9d kg; resublimed 40s 3d.

Iodoform: (Per kg) powder 68s (50-kg); Crystals 6s 6d more.

Isoprenaline sulphate: 5-kg £16 10s kg.

Magnesium carbonate: (metric ton) heavy £160 16s; light £166.

Magnesium hydroxide: BPC, £508 6s 4d metric ton.

Magnesium oxide: BP (per metric ton): light £508 6s 4d; heavy £817 12s.

Magnesium peroxide: (15 per cent) 438s 8d cwt.

Magnesium phosphate: 50-kg lots; Tribasic, BPC 1949 11s 10d kg in sacks; dihydrogen 9s 11d kg.

Magnesium sulphate: BP crystals from £30 10s per 1000 kg; exsiccated £50 ton, ex works.

Magnesium trisilicate: £440 18s per metric ton.

Methadone hydrochloride: Subject to D.D.A. regulations 2s 6d per g for 100-g lots.

Mersalyl: Acid 275s per kg; sodium 335s.

Mercury salts: Per kg in 50-kg lots and over; ammoniated powder 129s; perchloride 108s; subchloride 134s; oxides, yellow 141s; and red 146s

Methyl salicylate: 250-kg 8s 5½d, kg.

Narcotine: Alkaloid and hydrochloride £13 kg for 25 gk.

Opiates: (per kg) subject to D.D.A. Regulations.

| | 1 kg and over | Under 1 kg |
|----------------------|---------------|------------|
| | <i>£ s</i> | <i>£ s</i> |
| Codeine | | |
| alkaloid | 128 3 | 134 11 |
| hydrochloride | 111 2 | 116 13 |
| phosphate | 97 13 | 102 11 |
| sulphate | 111 2 | 116 13 |
| Diamorphine | | |
| alkaloid | 134 3 | 140 17 |
| hydrochloride | 147 1 | 154 9 |
| Ethylmorphine | | |
| alkaloid | 147 2 | 154 9 |
| hydrochloride | 126 18 | 133 5 |
| Morphine | | |
| acetate | 116 16 | 122 13 |
| alkaloid | 143 14 | 150 18 |
| hydrochloride | 117 19 | 123 17 |
| sulphate | 117 19 | 123 17 |
| tartrate | 140 6 | 147 6 |

Paracetamol: 1,000-kg lots 22s 4d kg; 10,000 kg 21s 4d kg.

Paraffins (In 6-drum lots, per ton) Liquid BP £114 7s 6d; light, £96 5s. Technical white oils; heavy, £101 5s; light £87 15s. Drums charged and returnable.

Soft; white £110-£131 and yellow £79-£107 5s. All in non-returnable drums delivered.

Phenacetin: 1,000 kg 14s 8d kg.

Phenazone: 1-cwt lots 9s 6d per lb.

Phenolphthalein: 250-kg lots 18s 9d kg.

Phenyl salicylate: 21s 2d kg for 250-kg lots.

Sodium bicarbonate: BP £23 8s per long ton for 8-ton lots in 1-cwt bags ex works.

Sodium chloride: Vacuum dried 141s 6d per long ton in paper sacks for 6-ton lots, ex works.

Sodium fluoride: 50-kg kegs 11s 4d kg.

Sodium formate: BPC 1934 6s 8d in 50 kg lots.

Sodium gluconate: Pyrogen-free 500-g 240s per kg; refined £442 per metric ton.

Sodium hydroxide: (50-kg drums) BP 1958 flake 1s 5½d kg, pellets 5s 8d, sticks (in 5-kg tins) 14s 3d kg.

Sodium metabisulphate: Powder 1s 11d kg in 50-kg sack.

Sodium nitrite: BPC, 50-kg. Kegs 6s 9½d per kg.

Sodium perborate: (Per ton) tetrahydrate (minimum 10 per cent, available oxygen) £144 8s, in kegs; £136 18s in bags; perborate monohydrate (15 per cent, available oxygen) is £313 4s.

Sodium percarbonate: (Per ton). £173 15s in kegs (bags £7 10s per ton lower) for minimum 12 per cent, available oxygen.

Sodium phosphate: BP acid, fine crystal 5s 10d kg.

Sodium potassium tartrate: BPC £268 per metric ton.

Sodium sulphate: BP from £30 to £35 per metric ton as to crystal. BP exsiccated £58 10s ton.

Sodium sulphite: 4-ton lots; photo quality, £31 12s 6d per ton in bags.

Sodium thiosulphate: £40 per metric ton ex works.

Theobromine: Alkaloid 150s kg delivered in UK powder 24s 3d.

Crude drugs*

Aconite: *Napellus* 12s 3d lb, cif.

Agar: Kobe No. 1 18s 6d, cif; European 16s lb.

Aloes: (cwt) Cape primes 275s; 265s cif. Curacao 750s; 730s, cif.

Belladonna: Leaves 3s 3d lb spot, 3s, cif; herb 2s 3d spot, 2s, cif; root 1s 10d spot; 1s 9d, cif.

Balsams: (Per lb) **Canada:** 36s 6d spot; shipment new crop 36s cif. **Copaiba:** BPC 11s, Para soluble 7s 6d spot. **Peru** 20s 3d spot, 20s, cif. **Tolu:** BP 14s; genuine as imported 40s, cif.

Benzoin: Spot £38 to £48 per cwt as to quality.

Buchu: (round) 36s spot, 34s 6d, cif.

Calumba: Spot nominal: 130s cwt, cif.

Camphor: BP powder 35s kg spot; 29s, cif.

Cardamoms: Alleppy greens No. 1, 24s lb. cif.

Tanzanian 28s. Prime seeds 36s 6d cif.

Cascara: Spot 380s cwt; shipment 365s, cif.

Ginger: (cwt). Nigerian peeled, spot nominal.

January-February 500s, cif; split 340s spot; 310s cif.

Jamaican No. 3, 1180s spot. **Sierra Leone** 575s spot.

Cochin 725s, cif.

Ipecacuanha: Matto Grosso 65s lb spot; 64s, cif.

Costa Rican, spot 64s; shipment 62s 6d, cif.

Liquorice: (cwt) Root, spot cleared; shipment not offering.

Lycopodium: Indian 58s lb spot, 40s, cif.

Menthol: (lb) Chinese spot 66s; shipment 60s, cif.

Brazilian 40s spot; 39s cif.

Nutmegs: (Per lb, cif). East Indian 80's 4s 10d; 110's 4s 5d; bwp 3s 3½d.

Nux vomica: (cif) Ceylon 80s cwt; Saigon 145s.

Orris root: Up to 600s per cwt, c & f.

Pepper: Sarawak white; spot nominal; shipment; 3s 9½d cif; black 3s 9½d; 3s 5½d, cif.

Pimento: Spot 860s cwt; shipment 845s, cif.

delivered weights.

Quillaia: Spot 340s; 315s cif.

Rhubarb: 6s to 30s lb as to grade.

Saffron: Mancha superior 600s per lb.

Sarsaparilla: Spot 5s 6d lb, shipment nominal.

Seeds: (Per cwt) **Anise:** Star 165s Spanish green

245s; 233s, cif. **Caraway:** Dutch 190s, cif. **Celery:**

Indian 357s 6d, cif; 410s spot. **Coriander:** Moroccan

82s cif. **Cumin:** Moroccan 255s, cif (50 kg);

Iranian 300s spot. **Dill:** (per 50-kg) Indian new

crop 180s cif; Chinese 140s duty paid. **Fennel:**

(50 kg) Chinese 107s 6d spot; 100s, cif. **Fenugreek:**

Moroccan 75s duty paid, 58s cif. **Mustard:** English

60s to 120s as to quality.

Turmeric: Madras finger 230s cwt; prompt shipment

185s, cif.

Witch hazel leaves: 6s, spot; 5s 8d, cif.

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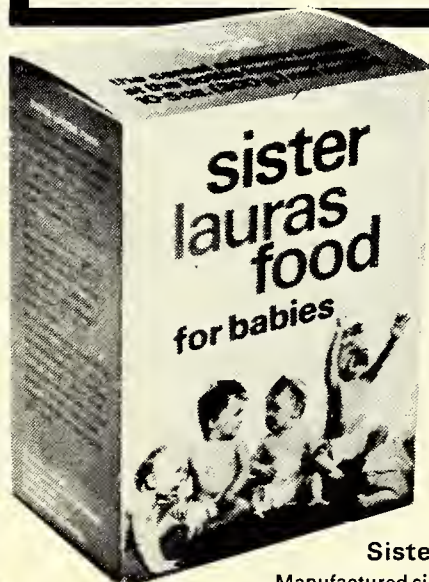
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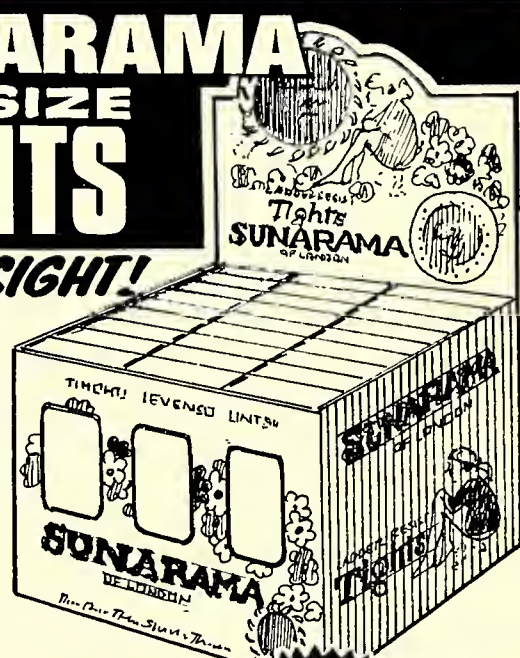
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Superb quality Micromesh to
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Advertiser's Announcement

We were the only organisation who took positive steps in defence of the honourable name of the Pharmaceutical Profession last week. We sought an injunction on Friday last to stop the "Sunday Times" from publishing "The Great Drug Fraud" article in their supplement, in the form in which it appeared.

We believe that the vast majority of Retail Chemists in this country are scrupulously honest and unimpeachable in the pursuit of their professional activities.

We believe that the Pharmaceutical Profession ought not to be brought into disrepute because of a small minority of wrongdoers: they exist in every profession and their activities are deprecated by all.

We respect the statement of the Department of Health whose spokesman was reported in the national Press as saying that the Pharmaceutical Society was well able to deal with the few cases that come to light.

We subscribe to the Pharmaceutical Society's statement, made elsewhere: "... that evidence that a Pharmacist stocks drugs which he purchased by generic name is not evidence of substitution" and "If a manufacturer holds a patent and he considers he is being infringed by another manufacturer or distributor it is surely his responsibility to take legal action to stop the infringement."

We deplore the activities by those elements who belittle the standards laid down in the British Pharmacopœia and the British Pharmaceutical Codex. The B.P. and B.P.C. have an international reputation which is unparalleled.

We condemn all those who maliciously attempt to disturb the hard-won Chemist/Patient relationship by their alarmist and false propaganda which can only be calculated to serve their own ends.

We are a wholly British Company without any foreign affiliations.

We manufacture both generic and ethical products by our own servants and in our own works.

We back up our manufacture with a fully equipped quality control laboratory and employ a Pharmacist and 3 Graduate Chemists. Our Director of Research is an eminent British Scientist.

We co-operate with the Committee on Safety of Drugs.

We intend to continue to serve the Pharmaceutical Profession in accordance with the high standards which they expect from a British pharmaceutical company.

With your support and co-operation we will continue to fight all those who by devious and subversive means seek to discredit the integrity of the Dispensing Pharmacist.

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(M.P.S. or B.Pharm.)

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Salary by Negotiation

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Required for expanding pharmaceutical and Cosmetic manufacturing company situated in south west Scotland. Successful applicant will be responsible to the works manager for all production operations namely Tableting, coating, encapsulating, liquid manufacturing and sterile techniques. This position offers considerable scope to a young pharmacist with industrial background but seeking wider responsibilities. Assistance with accommodation can be provided.

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2. Three Pharmacy Technicians Grade 1. Consideration will be given to applying for special allowances for the successful applicants.

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two referees.

Barnet General Hospital

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PHARMACIST required

full time or part-time. Whitley Council pay and conditions of service. Vacancy arises from an increase in establishment due to the opening of a new Maternity Unit of 120 beds. Residential accommodation may be available for a single person. Applications, giving names and addresses of two referees, to Hospital Secretary immediately.

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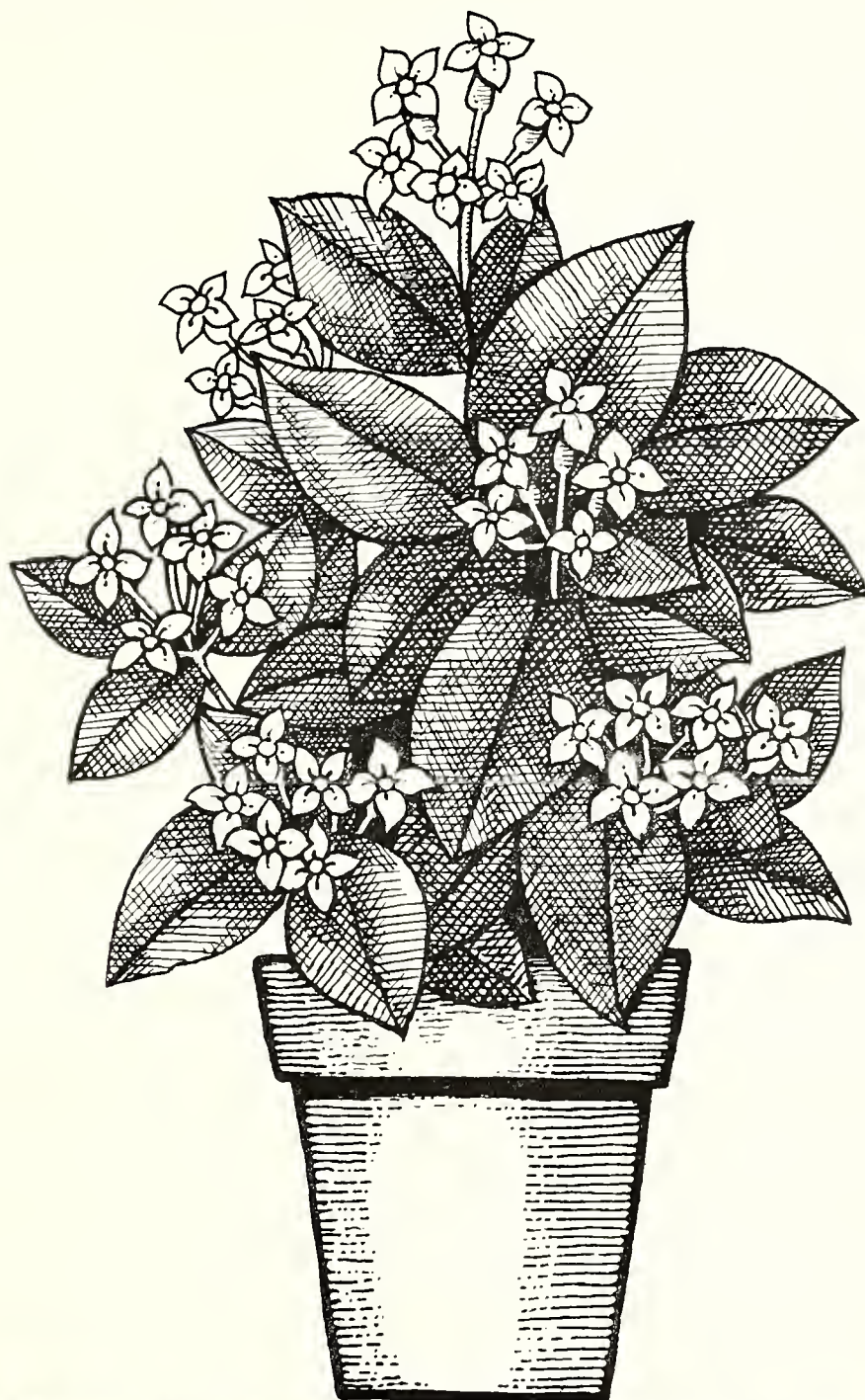
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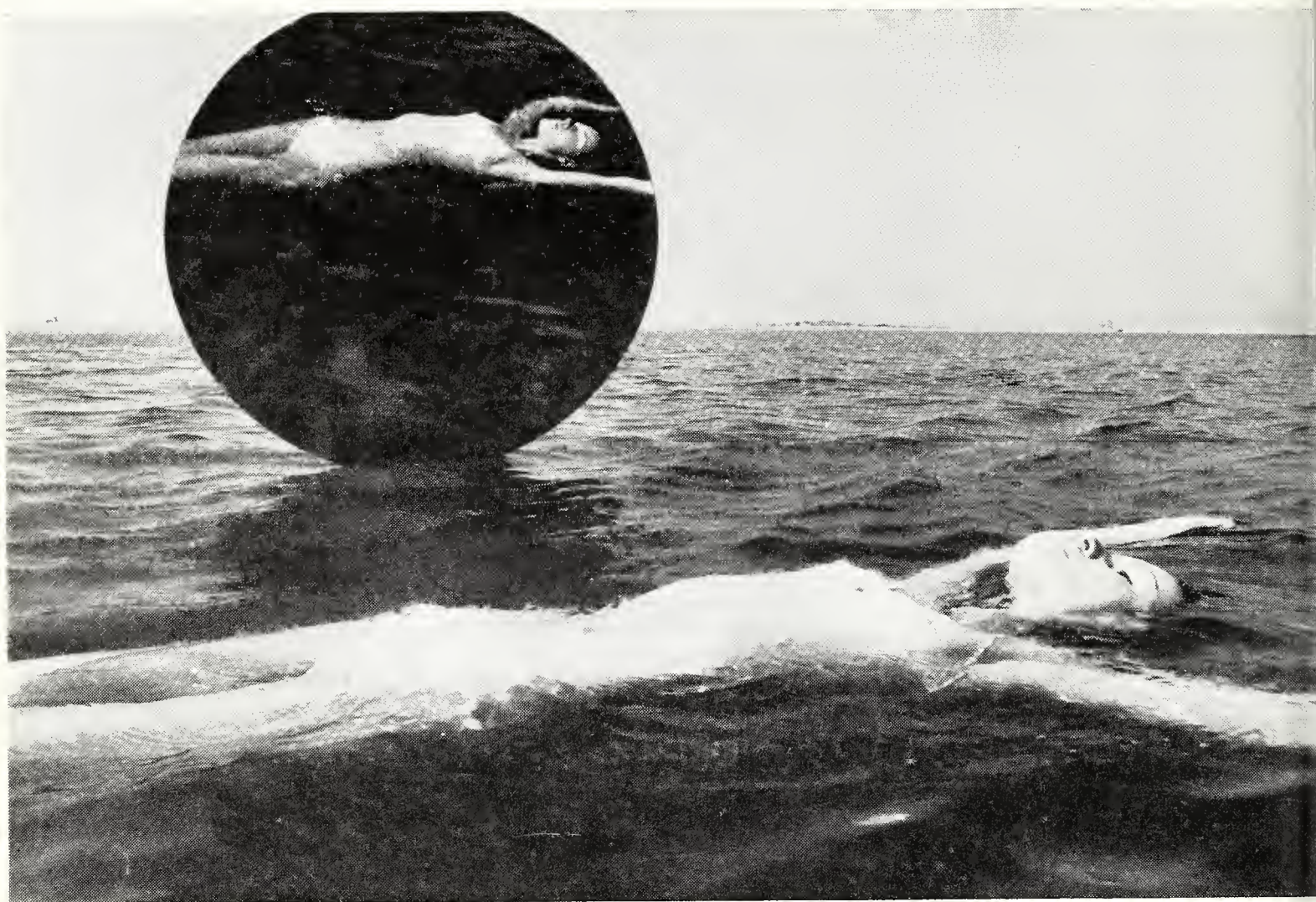
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